S³ Academy
Sales, Support and Services

As a company committed to developing our future workforce, we created a program that enables our University Graduate Hires to fast track their careers through classroom and on-the-job training and clear benchmarks. This Sales, Support and Services (S³) Academy gives graduates base-skills and on-going preparation to set them up for success in their careers. After training, Academy Participants move into the field.

"It is rare that a company will invest 90 days of time into developing their employees, but it is even rarer for a company to devote that kind of time to the bottom rung of their organization. NetApp's S3 Academy focuses on empowering their recently graduated new hires by providing them the tools to build a foundational step-stool that will launch their careers within the company and beyond." – Caroline Eldridge

NetApp®

"When you join the S3 Academy, the NetApp community invests tremendously in ensuring that you gain all the tools necessary for success. If you are looking for just a job than this is not the place for you, but if you are looking for a career that you can be excited about when you wake up every morning than NetApp is the only choice." – Matthew Bracci

The S³ Academy includes a robust 90-day training program designed for entry-level talent. During this training, Academy Participants gain the foundational knowledge needed to have a basic understanding of the Storage Industry, NetApp, and products and solutions. Additionally, they effectively develop transferable soft skills that will allow them to excel within the organization and in their long-term careers.

Regular hands-on assessments, classroom discussions, interactive activities, and other checkpoints give Academy Participants valuable learning experiences. They also have access to unique networking and teambuilding opportunities that allow them to connect with both peers and company leaders.

As recent graduates, S³ Academy Participants are also included in the University Graduate Hire Program. This program is designed to help University Graduates transition from campus life to a corporate environment by creating a community of peers and providing opportunities for them to participate in social, networking, philanthropy, and professional development events.

University Graduate Hire Program

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- **Mentoring Opportunities**
- **Professional Development Activities**
- **Brown Bag Sessions**
- **Executive Speaker Series**
- **Campus recruiting Events**
- **Team Building Activities**
- **Volunteer Events**
- **Social & Networking Events**

"From the first meet and greet, I knew I was a part of something special. I felt welcomed, valuable, and a part of an instant team. The outpouring of support from all levels of leadership within NetApp moved me."
– Jamarian Monroe

S3 Academy Career Paths:

Systems Engineer
Responsible for providing pre-sales and post-sales support for selling NetApp's Products and Professional Services to existing and potential customers. Your focus areas will be in supporting and developing processes and systems for quick and thorough responses to customer's request for proposals..

Sales Rep
Responsible for identifying sales opportunities in new accounts or new sites of an existing account in a sales district. Your goal will be to uncover opportunities and take them to the point of purchase with our field sales and channel partner teams.

Technical Support
Provide entry-level technical support to customers, customer support personnel, and field support staff, focused on diagnosing, troubleshooting, repairing and debugging NetApp products and solutions.

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