PeerStory: NetApp HCI
Multi-Cloud Strategy

This PeerStory is a collection of quotes from a real user who shared his experience using NetApp HCI on IT Central Station.

RESULTS

I would say that using NetApp HCI has improved application performance, but not just where you would see it. I am not speaking about the IO of the applications, but rather in the teams that support applications within our organization. They’re more effective and more efficient. They have a better solution and they’re not having to spend time trying to keep it running. They set it up and then go on to work on other things, which makes their organization more productive.

In terms of storage performance, capacity utilization is probably the biggest impact. I’ve got what I need and I can get more of what I need, and then I can set it to perform as I need without having to necessarily manage it the same way. It’s rolled up in the singular product. It’s more of a one-button way of doing things.

NetApp has a very good message and I think that it can be enabled to push an organization forward.

VALUABLE FEATURES

This is a strong product and it works very well, and the processes around it continue to grow and mature.

NetApp HCI’s ability to scale on demand is a differentiator in the marketplace. The ability to scale storage and compute together or separately is one of the differentiators for the customers. It allows me to utilize my internal resources better because I’m not spending money on things that I don’t need. So, they’re ahead of the curve, and as they continue to push that forward and more people come to the platform, it should continue to be very successful.

The simplicity of the Element software, once it is deployed, is one of the things that draws people to it. The ease of management and the ability to provision toward the quality of service so that I can set parameters where I need them and walk away are big draws because it makes things easier for the customer.

NetApp is the one company that has an ability to, from the creation or the acquisition of data, make it usable and available to you wherever you are, regardless of the platform given of ONTAP capabilities.

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ROI

As far as maintenance costs go, I would think NetApp absolutely reduces them because you’re able to migrate multiple things to a singular platform. You don’t have as many footprints of support. Maintenance is a big cost from an operational standpoint for the customers and having a single platform where you can merge workflows and then have them all with a quality of service means there’s no way that it can’t save people money.

Read the full review »

Steve L.
Vice President at Hardwood International Corp

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