

Vendor Name	<b>NetApp, Inc.</b>
Contract Number	<b>PM20920</b>
Date	<b>7/24/2017</b>

**Agencies Note:** Some Products/services in this Contract may be available from one or more Preferred Sources. Agencies are reminded to comply with the statutory requirements under §162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to Products/services available from Preferred Sources which meet your form, function and utility.

Item Number	Product Name	Product Description	Product Category	Manufacturer Part Number (SKU)	Bundled Part Number? Yes / No	Unit of Measure	Units Per Unit of Measure	List Price	Minimum NYS Discount	Optional Actual NYS Discount	Net NYS Contract Price
1	Training Units,1,ZA,Exp.1yr from invoice date	Training Units,1,ZA,Exp.1yr from invoice date	P	ED-TU-1-ZA	No	EA	1	75.00	17.62%		\$ 61.79
2	Partner provided NetApp PS SLED Std Hourly-Consultant	Partner provided NetApp PS SLED Std Hourly-Consultant	P	PP-SLED-CONSLT-HR	No	HOUR	1	\$360.00	17.62%		\$ 296.57
3	Partner provided NetApp PS SLED Std Hourly-Engineer	Partner provided NetApp PS SLED Std Hourly-Engineer	P	PP-SLED-ENGINEER-HR	No	HOUR	1	\$300.00	17.62%		\$ 247.14
4	Partner provided NetApp PS SLED Std Hourly-Project Mgr	Partner provided NetApp PS SLED Std Hourly-Project Mgr	P	PP-SLED-PROJ-MGR-HR	No	HOUR	1	\$330.00	17.62%		\$ 271.85
5	PS Fed Half Year Hourly Rate - Consultant	PS Fed Half Year Hourly Rate - Consultant	P	PS-FED-CONSLT-HY-HR	No	HR	1	\$240.00	17.62%		\$ 197.71
6	PS Fed One Year Hourly Rate - Consultant	PS Fed One Year Hourly Rate - Consultant	P	PS-FED-CONSLT-YR-HR	No	HR	1	\$220.00	17.62%		\$ 181.24
7	PS Fed Half Year Hourly Rate- Engineer	PS Fed Half Year Hourly Rate- Engineer	P	PS-FED-ENGINEER-HY-HR	No	HR	1	\$200.00	17.62%		\$ 164.76
8	PS Fed One Year Hourly Rate- Engineer	PS Fed One Year Hourly Rate- Engineer	P	PS-FED-ENGINEER-YR-HR	No	HR	1	\$183.00	17.62%		\$ 150.76
9	OCI Reporting Type 1-Basic,ZA	OCI Reporting Type 1-Basic,ZA	P	PS-FFP-OCI-REPT-TYPE1-ZA	No	EA	1	\$2,700.00	17.62%		\$ 2,224.26
10	OCI Reporting Type 3-Basic,ZA	OCI Reporting Type 3-Basic,ZA	P	PS-FFP-OCI-REPT-TYPE3-ZA	No	EA	1	\$5,400.00	17.62%		\$ 4,448.52
11	cDOT Readiness Assess 8 pairs, Base RDS+,ZA	cDOT Readiness Assess 8 pairs, Base RDS+,ZA	P	PS-RDSP-CMR-ASSES-BASE-ZA	No	EA	1	\$10,800.00	17.62%		\$ 8,897.04
12	cDOT Assess 9 to 14 Pairs Add-on RDS+,ZA	cDOT Assess 9 to 14 Pairs Add-on RDS+,ZA	P	PS-RDSP-CMR-OPTION-14-ZA	No	EA	1	\$7,200.00	17.62%		\$ 5,931.36
13	cDOT Assess 15 to 20 Pairs Add-on RDS+,ZA	cDOT Assess 15 to 20 Pairs Add-on RDS+,ZA	P	PS-RDSP-CMR-OPTION-20-ZA	No	EA	1	\$7,200.00	17.62%		\$ 5,931.36
14	OCI Implementation Base,RDS+,ZA	OCI Implementation Base,RDS+,ZA	P	PS-RDSP-OCI-IMPL-BASE-ZA	No	EA	1	\$21,600.00	17.62%		\$ 17,794.08
15	OCI Plan Impl Add-on,RDS+,ZA	OCI Plan Impl Add-on,RDS+,ZA	P	PS-RDSP-OCI-IMPL-PLAN-ZA	No	EA	1	\$5,400.00	17.62%		\$ 4,448.52
16	OCI Reports Type 3, up to 5,Add-on,RDS+,ZA	OCI Reports Type 3, up to 5,Add-on,RDS+,ZA	P	PS-RDSP-OCI-REPT-TYPE3-ZA	No	EA	1	\$21,600.00	17.62%		\$ 17,794.08
17	OCI Analytics Wkshop Time A,Add-on,RDS+,ZA	OCI Analytics Wkshop Time A,Add-on,RDS+,ZA	P	PS-RDSP-OCI-WKSP-A-ZA	No	EA	1	\$4,050.00	17.62%		\$ 3,336.39
18	OCI Analytics Workshop Base,RDS+,ZA	OCI Analytics Workshop Base,RDS+,ZA	P	PS-RDSP-OCI-WKSP-BASE-ZA	No	EA	1	\$10,800.00	17.62%		\$ 8,897.04

19	OCI Analytics Wkshop Time B,Add-on,RDS+,ZA	OCI Analytics Wkshop Time B,Add-on,RDS+,ZA	P	PS-RDSP-OCI-WKSP-B-ZA	No	EA	1	\$6,750.00	17.62%		\$ 5,560.65
20	OCI Resident PS Storage Consultant, ZA	OCI Resident PS Storage Consultant, ZA	P	PS-RESIDENT-CONSLT-OCI-ZA	No	MTH	1	\$36,446.00	17.62%		\$ 30,024.21
21	Resident PS Storage Consultant, ZA	Resident PS Storage Consultant, ZA	P	PS-RESIDENT-CONSULTANT-ZA	No	MTH	1	\$36,446.00	17.62%		\$ 30,024.21
22	Resident PS Storage Engineer, ZA	Resident PS Storage Engineer, ZA	P	PS-RESIDENT-ENGINEER-ZA	No	MTH	1	\$32,154.00	17.62%		\$ 26,488.47
23	PS Custom Statement of Work	PS Custom Statement of Work	P	PS-SOW	No	EA	1	\$1.00	17.62%		\$ 0.82
24	Assessment Consulting Service	Assessment Consulting Service	P	PS-SOW-ASSESS	No	EA	1	\$1.00	17.62%		\$ 0.82
25	Performance Consulting Service	Performance Consulting Service	P	PS-SOW-ASSESS-PERF	No	EA	1	\$1.00	17.62%		\$ 0.82
26	StorageGRID Healthcare Consulting, Custom	StorageGRID Healthcare Consulting, Custom	P	PS-SOW-E-SGRID-HEALTHCARE	No	EA	1	\$1.00	17.62%		\$ 0.82
27	Homogeneous Data Migration Consult, Custom	Homogeneous Data Migration Consult, Custom	P	PS-SOW-HOMOG-DATA-MIGRATE	No	EA	1	\$1.00	17.62%		\$ 0.82
28	Custom Implementation Project	Custom Implementation Project	P	PS-SOW-IMPLEMENTATION	No	EA	1	\$1.00	17.62%		\$ 0.82
29	Storage Implementation for SAN,Custom	Storage Implementation for SAN,Custom	P	PS-SOW-IMPL-NETWORK	No	EA	1	\$1.00	17.62%		\$ 0.82
30	Storage Implementation,Custom	Storage Implementation,Custom	P	PS-SOW-IMPL-STORAGE	No	EA	1	\$1.00	17.62%		\$ 0.82
31	Management Software Consulting,Custom	Management Software Consulting,Custom	P	PS-SOW-MGMT-SW	No	EA	1	\$1.00	17.62%		\$ 0.82
32	cONTAP Readiness Assessment, Custom	cONTAP Readiness Assessment, Custom	P	PS-SOW-SOL-ASSESS-CMR	No	EA	1	\$1.00	17.62%		\$ 0.82
33	Backup/Recovery Consulting,Custom	Backup/Recovery Consulting,Custom	P	PS-SOW-SOL-BR	No	EA	1	\$1.00	17.62%		\$ 0.82
34	Business App & Database Consulting,Custom	Business App & Database Consulting,Custom	P	PS-SOW-SOL-BUSAPPS	No	EA	1	\$1.00	17.62%		\$ 0.82
35	Consolidate/Virtualization Consulting,Custom	Consolidate/Virtualization Consulting,Custom	P	PS-SOW-SOL-CONSOL-VIRT	No	EA	1	\$1.00	17.62%		\$ 0.82
36	Disaster Recovery Consulting,Custom	Disaster Recovery Consulting,Custom	P	PS-SOW-SOL-DR	No	EA	1	\$1.00	17.62%		\$ 0.82
37	File Services Consulting,Custom	File Services Consulting,Custom	P	PS-SOW-SOL-FILE-SVS	No	EA	1	\$1.00	17.62%		\$ 0.82
38	Insight Assure,Perform,Plan Consult,Custom	Insight Assure,Perform,Plan Consult,Custom	P	PS-SOW-SOL-INSIGHT-APP	No	EA	1	\$1.00	17.62%		\$ 0.82
39	Microsoft Consulting on NetApp,Custom	Microsoft Consulting on NetApp,Custom	P	PS-SOW-SOL-MICROSOFT	No	EA	1	\$1.00	17.62%		\$ 0.82
40	Microsoft Exchange Consulting,Custom	Microsoft Exchange Consulting,Custom	P	PS-SOW-SOL-MICROSOFT-EXCH	No	EA	1	\$1.00	17.62%		\$ 0.82
41	Microsoft SQL Consulting,Custom	Microsoft SQL Consulting,Custom	P	PS-SOW-SOL-MICROSOFT-SQL	No	EA	1	\$1.00	17.62%		\$ 0.82
42	Data Migration Consulting,Custom	Data Migration Consulting,Custom	P	PS-SOW-SOL-MIGRATE	No	EA	1	\$1.00	17.62%		\$ 0.82

43	CMODE Ready Custom	CMODE Ready Custom	P	PS-SOW-SOL-MIGRATE-CMR	No	EA	1	\$1.00	17.62%		\$ 0.82
44	Oracle Consulting on NetApp,Custom	Oracle Consulting on NetApp,Custom	P	PS-SOW-SOL-ORACLE	No	EA	1	\$1.00	17.62%		\$ 0.82
45	SAP Consulting on NetApp,Custom	SAP Consulting on NetApp,Custom	P	PS-SOW-SOL-SAP	No	EA	1	\$1.00	17.62%		\$ 0.82
46	Storage Security Consulting, Custom	Storage Security Consulting, Custom	P	PS-SOW-SOL-SECURITY	No	EA	1	\$1.00	17.62%		\$ 0.82
47	Snap Creator Implementation Service	Snap Creator Implementation Service	P	PS-SOW-SOL-SNAP-CREATOR	No	EA	1	\$1.00	17.62%		\$ 0.82
48	StorageGRID Consulting,Custom	StorageGRID Consulting,Custom	P	PS-SOW-SOL-STORAGEGRID	No	EA	1	\$1.00	17.62%		\$ 0.82
49	Technical Applications Consulting, Custom	Technical Applications Consulting, Custom	P	PS-SOW-SOL-TECHAPPS	No	EA	1	\$1.00	17.62%		\$ 0.82
50	Solution Consulting,Custom	Solution Consulting,Custom	P	PS-SOW-SOLUTION	No	EA	1	\$1.00	17.62%		\$ 0.82
51	Workflow Automation Consulting, Custom	Workflow Automation Consulting, Custom	P	PS-SOW-SOL-WORKFLOW-ATMN	No	EA	1	\$1.00	17.62%		\$ 0.82
52	Transformation Workshop	Transformation Workshop	P	PS-SOW-WORKSHOP	No	EA	1	\$1.00	17.62%		\$ 0.82
53	Cont Conslt Day >=20, ZA Exp. 1yr. frm PO	Cont Conslt Day >=20, ZA Exp. 1yr. frm PO	P	PS-TM-CONSLT-BLOCK-ZA	No	EA	1	\$2,430.00	17.62%		\$ 2,001.83
54	Consulting Day > 5, ZA Exp. 1yr. from PO	Consulting Day > 5, ZA Exp. 1yr. from PO	P	PS-TM-CONSULT-DAY-ZA	No	EA	1	\$2,700.00	17.62%		\$ 2,224.26
55	Consulting Day >5 NonBus,ZA Exp. 1yr. from PO	Consulting Day >5 NonBus,ZA Exp. 1yr. from PO	P	PS-TM-CONSULT-NB-DAY-ZA	No	EA	1	\$4,050.00	17.62%		\$ 3,336.39
56	PS OCI Consulting Day > 5, ZA Exp 1yr From PO	PS OCI Consulting Day > 5, ZA Exp 1yr From PO	P	PS-TM-CONSULT-OCI-ZA	No	EA	1	\$2,700.00	17.62%		\$ 2,224.26
57	PS Fed Std Hourly-Consultant,Exp.1yr from PO	PS Fed Std Hourly-Consultant,Exp.1yr from PO	P	PS-TM-FED-CONSLT-HR	No	EA	1	\$360.00	17.62%		\$ 296.57
58	PS Fed Std Hourly-Engineer,Exp.1yr from PO	PS Fed Std Hourly-Engineer,Exp.1yr from PO	P	PS-TM-FED-ENGINEER-HR	No	EA	1	\$300.00	17.62%		\$ 247.14
59	PS Fed Std Hourly-Project Mgr,Exp.1yr from PO	PS Fed Std Hourly-Project Mgr,Exp.1yr from PO	P	PS-TM-FED-PROJ-MGR-HR	No	EA	1	\$330.00	17.62%		\$ 271.85
60	PS Remote Std Day Nrshr	PS Remote Std Day Nrshr	P	PS-TM-GSDC-NRSHR-DAY-ZA	No	EA	1	\$1,400.00	17.62%		\$ 1,153.32
61	PS Remote Std Day Nrshr, OCI	PS Remote Std Day Nrshr, OCI	P	PS-TM-GSDC-NRSHR-OCI-ZA	No	EA	1	\$1,400.00	17.62%		\$ 1,153.32
62	Prepaid <6 day,PO Exp at 1yr,no refund	Prepaid <6 day,PO Exp at 1yr,no refund	P	PS-TMS-CONSLT-DAY-ZA	No	EA	1	\$2,700.00	17.62%		\$ 2,224.26
63	Prepaid <6 day NB,Exp 1yr PO date,no refund	Prepaid <6 day NB,Exp 1yr PO date,no refund	P	PS-TMS-CONSLT-NONBUS-ZA	No	EA	1	\$4,050.00	17.62%		\$ 3,336.39
64	Prepaid Day,ZA,Exp 1yr from PO date,no refund	Prepaid Day,ZA,Exp 1yr from PO date,no refund	P	PS-TMS-CONSULT-OCI-ZA	No	EA	1	\$2,700.00	17.62%		\$ 2,224.26