

Vendor Name	<b>NetApp, Inc.</b>
Contract Number	<b>PM20920</b>
Date	<b>12/5/2018</b>

**Agencies Note:** Some Products/services in this Contract may be available from one or more Preferred Sources. Agencies are reminded to comply with the statutory requirements under §162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to Products/services available from Preferred Sources which meet your form, function and utility.

Item Number	Product Name	Product Description	Product Category	Manufacturer Part Number (SKU)	Bundled Part Number? Yes / No	Unit of Measure	Units Per Unit of Measure	List Price	Minimum NYS Discount	Optional Actual NYS Discount	Net NYS Contract Price
1	PP-SLED-CONSLT-HR	Partner provided NetApp PS SLED Std Hourly-Consultant	P	PP-SLED-CONSLT-HR	No	HOUR	1	360.00	18.61%		293.00
2	PP-SLED-ENGINEER-HR	Partner provided NetApp PS SLED Std Hourly-Engineer	P	PP-SLED-ENGINEER-HR	No	HOUR	1	300.00	18.61%		244.17
3	PP-SLED-PROJ-MGR-HR	Partner provided NetApp PS SLED Std Hourly-Project Mgr	P	PP-SLED-PROJ-MGR-HR	No	HOUR	1	330.00	18.61%		268.59
4	PS-FFP-OCI-REPT-TYPE3-ZA	OCI Reporting Type 3-Basic,ZA	P	PS-FFP-OCI-REPT-TYPE3-ZA	No	EA	1	5,400.00	18.61%		4,395.06
5	PS-RDSP-CMR-ASSES-BASE-ZA	cDOT Readiness Assess 8 pairs, Base RDS+,ZA	P	PS-RDSP-CMR-ASSES-BASE-ZA	No	EA	1	10,800.00	18.61%		8,790.12
6	PS-RDSP-CMR-OPTION-14-ZA	cDOT Assess 9 to 14 Pairs Add-on RDS+,ZA	P	PS-RDSP-CMR-OPTION-14-ZA	No	EA	1	7,200.00	18.61%		5,860.08
7	PS-RDSP-CMR-OPTION-20-ZA	cDOT Assess 15 to 20 Pairs Add-on RDS+,ZA	P	PS-RDSP-CMR-OPTION-20-ZA	No	EA	1	7,200.00	18.61%		5,860.08
8	PS-RDSP-OCI-IMPL-BASE-ZA	OCI Implementation Base,RDS+,ZA	P	PS-RDSP-OCI-IMPL-BASE-ZA	No	EA	1	21,600.00	18.61%		17,580.24
9	PS-RDSP-OCI-IMPL-PLAN-ZA	OCI Plan Impl Add-on,RDS+,ZA	P	PS-RDSP-OCI-IMPL-PLAN-ZA	No	EA	1	5,400.00	18.61%		4,395.06
10	PS-RDSP-OCI-REPT-TYPE3-ZA	OCI Reports Type 3, up to 5,Add-on,RDS+,ZA	P	PS-RDSP-OCI-REPT-TYPE3-ZA	No	EA	1	21,600.00	18.61%		17,580.24
11	PS-RDSP-OCI-WKSP-A-ZA	OCI Analytics Wkshop Time A,Add-on,RDS+,ZA	P	PS-RDSP-OCI-WKSP-A-ZA	No	EA	1	4,050.00	18.61%		3,296.30
12	PS-RDSP-OCI-WKSP-BASE-ZA	OCI Analytics Workshop Base,RDS+,ZA	P	PS-RDSP-OCI-WKSP-BASE-ZA	No	EA	1	10,800.00	18.61%		8,790.12
13	PS-RDSP-OCI-WKSP-B-ZA	OCI Analytics Wkshop Time B,Add-on,RDS+,ZA	P	PS-RDSP-OCI-WKSP-B-ZA	No	EA	1	6,750.00	18.61%		5,493.83
14	PS-SOW	PS Custom Statement of Work	P	PS-SOW	No	EA	1	1.00	18.61%		0.81
15	PS-SOW-ASSESS	Assessment Consulting Service	P	PS-SOW-ASSESS	No	EA	1	1.00	18.61%		0.81
16	PS-SOW-ASSESS-PERF	Performance Consulting Service	P	PS-SOW-ASSESS-PERF	No	EA	1	1.00	18.61%		0.81
17	PS-SOW-E-SGRID-HEALTHCARE	StorageGRID Healthcare Consulting, Custom	P	PS-SOW-E-SGRID-HEALTHCARE	No	EA	1	1.00	18.61%		0.81
18	PS-SOW-HOMOG-DATA-MIGRATE	Homogeneous Data Migration Consult, Custom	P	PS-SOW-HOMOG-DATA-MIGRATE	No	EA	1	1.00	18.61%		0.81
19	PS-SOW-IMPLEMENTATION	Custom Implementation Project	P	PS-SOW-IMPLEMENTATION	No	EA	1	1.00	18.61%		0.81
20	PS-SOW-IMPL-NETWORK	Storage Implementation for SAN,Custom	P	PS-SOW-IMPL-NETWORK	No	EA	1	1.00	18.61%		0.81
21	PS-SOW-IMPL-STORAGE	Storage Implementation,Custom	P	PS-SOW-IMPL-STORAGE	No	EA	1	1.00	18.61%		0.81
22	PS-SOW-MGMT-SW	Management Software Consulting,Custom	P	PS-SOW-MGMT-SW	No	EA	1	1.00	18.61%		0.81
23	PS-SOW-SOL-ASSESS-CMR	cONTAP Readiness Assessment, Custom	P	PS-SOW-SOL-ASSESS-CMR	No	EA	1	1.00	18.61%		0.81
24	PS-SOW-SOL-BR	Backup/Recovery Consulting,Custom	P	PS-SOW-SOL-BR	No	EA	1	1.00	18.61%		0.81
25	PS-SOW-SOL-BUSAPPS	Business App & Database Consulting,Custom	P	PS-SOW-SOL-BUSAPPS	No	EA	1	1.00	18.61%		0.81
26	PS-SOW-SOL-CONSOL-VIRT	Consolidate/Virtualization Consulting,Custom	P	PS-SOW-SOL-CONSOL-VIRT	No	EA	1	1.00	18.61%		0.81
27	PS-SOW-SOL-DR	Disaster Recovery Consulting,Custom	P	PS-SOW-SOL-DR	No	EA	1	1.00	18.61%		0.81
28	PS-SOW-SOL-FILE-SVS	File Services Consulting,Custom	P	PS-SOW-SOL-FILE-SVS	No	EA	1	1.00	18.61%		0.81
29	PS-SOW-SOL-INSIGHT-APP	Insight Assure,Perform,Plan Consult,Custom	P	PS-SOW-SOL-INSIGHT-APP	No	EA	1	1.00	18.61%		0.81
30	PS-SOW-SOL-MICROSOFT	Microsoft Consulting on NetApp,Custom	P	PS-SOW-SOL-MICROSOFT	No	EA	1	1.00	18.61%		0.81
31	PS-SOW-SOL-MICROSOFT-EXCH	Microsoft Exchange Consulting,Custom	P	PS-SOW-SOL-MICROSOFT-EXCH	No	EA	1	1.00	18.61%		0.81
32	PS-SOW-SOL-MICROSOFT-SQL	Microsoft SQL Consulting,Custom	P	PS-SOW-SOL-MICROSOFT-SQL	No	EA	1	1.00	18.61%		0.81

33	PS-SOW-SOL-MIGRATE	Data Migration Consulting,Custom	P	PS-SOW-SOL-MIGRATE	No	EA	1	1.00	18.61%		0.81
34	PS-SOW-SOL-MIGRATE-CMR	CMODE Ready Custom	P	PS-SOW-SOL-MIGRATE-CMR	No	EA	1	1.00	18.61%		0.81
35	PS-SOW-SOL-ORACLE	Oracle Consulting on NetApp,Custom	P	PS-SOW-SOL-ORACLE	No	EA	1	1.00	18.61%		0.81
36	PS-SOW-SOL-SAP	SAP Consulting on NetApp,Custom	P	PS-SOW-SOL-SAP	No	EA	1	1.00	18.61%		0.81
37	PS-SOW-SOL-SECURITY	Storage Security Consulting, Custom	P	PS-SOW-SOL-SECURITY	No	EA	1	1.00	18.61%		0.81
38	PS-SOW-SOL-SNAP-CREATOR	Snap Creator Implementation Service	P	PS-SOW-SOL-SNAP-CREATOR	No	EA	1	1.00	18.61%		0.81
39	PS-SOW-SOL-STORAGEGRID	StorageGRID Consulting,Custom	P	PS-SOW-SOL-STORAGEGRID	No	EA	1	1.00	18.61%		0.81
40	PS-SOW-SOL-TECHAPPS	Technical Applications Consulting, Custom	P	PS-SOW-SOL-TECHAPPS	No	EA	1	1.00	18.61%		0.81
41	PS-SOW-SOLUTION	Solution Consulting,Custom	P	PS-SOW-SOLUTION	No	EA	1	1.00	18.61%		0.81
42	PS-SOW-SOL-WORKFLOW-ATMN	Workflow Automation Consulting, Custom	P	PS-SOW-SOL-WORKFLOW-ATMN	No	EA	1	1.00	18.61%		0.81
43	PS-SOW-WORKSHOP	Transformation Workshop	P	PS-SOW-WORKSHOP	No	EA	1	1.00	18.61%		0.81
44	PS-TM-CONSLT-BLOCK-ZA	Cont Conslt Day >=20, ZA Exp. 1yr. frm PO	P	PS-TM-CONSLT-BLOCK-ZA	No	EA	1	2,430.00	18.61%		1,977.78
45	PS-TM-CONSULT-DAY-ZA	Consulting Day > 10 days, Exp. 1yr. from PO	P	PS-TM-CONSULT-DAY-ZA	No	EA	1	2,700.00	18.61%		2,197.53
46	PS-TM-CONSULT-NB-DAY-ZA	Consulting Day >10, NonBus, Exp. 1yr. from PO	P	PS-TM-CONSULT-NB-DAY-ZA	No	EA	1	4,050.00	18.61%		3,296.30
47	PS-TM-CONSULT-OCI-ZA	PS OCI Consulting Day >10, Exp 1yr From PO	P	PS-TM-CONSULT-OCI-ZA	No	EA	1	2,700.00	18.61%		2,197.53
48	PS-TM-FED-CONSLT-HR	PS Fed Std Hourly-Consultant,Exp.1yr from PO	P	PS-TM-FED-CONSLT-HR	No	EA	1	360.00	18.61%		293.00
49	PS-TM-FED-ENGINEER-HR	PS Fed Std Hourly-Engineer,Exp.1yr from PO	P	PS-TM-FED-ENGINEER-HR	No	EA	1	300.00	18.61%		244.17
50	PS-TM-FED-PROJ-MGR-HR	PS Fed Std Hourly-Project Mgr,Exp.1yr from PO	P	PS-TM-FED-PROJ-MGR-HR	No	EA	1	330.00	18.61%		268.59
51	PS-TM-GSDC-NRSHR-DAY-ZA	PS Remote Std Day Nrshr	P	PS-TM-GSDC-NRSHR-DAY-ZA	No	EA	1	1,400.00	18.61%		1,139.46
52	PS-TM-GSDC-NRSHR-OCI-ZA	PS Remote Std Day Nrshr, OCI	P	PS-TM-GSDC-NRSHR-OCI-ZA	No	EA	1	1,400.00	18.61%		1,139.46