

Q2 FY18 FINANCIAL HIGHLIGHTS

Revenue

Net **\$1.42B** = Product **\$807M** + Software Maintenance **\$240M** + Hardware Maintenance & Other Services **\$375M**



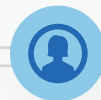
Earnings Per Share

GAAP EPS

\$0.64

Non-GAAP EPS

\$0.81



Returning Cash to Shareholders

Share Repurchases

\$150M

Dividend

\$54M



Generating Cash

Free Cash Flow (+179% Y/Y)

\$285M

Cash from Operations

\$314M

Q2 FY18 PRODUCT HIGHLIGHTS

All-Flash Array Business



Product Revenue Mix



#DataDriven