

Q1 FY18 FINANCIAL HIGHLIGHTS

Revenue

Net **\$1.33B** = Product **\$723M** + Software Maintenance **\$234M** + Hardware Maintenance & Other Services **\$368M**



Earnings Per Share

GAAP EPS

\$0.49

Non-GAAP EPS

\$0.62



Returning Cash to Shareholders

Share Repurchases

\$150M

Dividend

\$54M



Generating Cash

Free Cash Flow (+11% Y/Y)

\$214M

Cash from Operations

\$250M

#DataDriven

Q1 FY18 PRODUCT HIGHLIGHTS

All-Flash Array Business



Product Revenue Mix

