Seagate Storage Cloud – Data Protection Service for NetApp

Protect your critical data without incurring additional capital or IT expenses

**CLOUD SERVICE HIGHLIGHTS**

**Enable Affordable, Predictable Data Protection**
- Reduce data protection costs by 49% over traditional solutions.
- Pay only for the resources you use.
- Lower total cost of ownership.

**Accelerate Backup and Recovery**
- Minimize backup windows with storage-efficient, block-based replication.
- Reduce backup times from hours to minutes.
- Store files in their native format for faster backup and recovery.

**Know Your Data Is Secure**
- Rest assured your data is safe in Seagate Data Centers that meet strict SSAE-16 standards.
- Trust your data to a market-leading cloud service provider with over 150PB under management.

**The Challenge**
Most IT organizations agree that having a fast, reliable, and secure data protection solution in place is critical for keeping its business on the path to success. Creating an off-site backup and recovery solution can take time, resources, and expertise, all of which might be in short supply. If resource constraints are forcing you to leave data unprotected, your business could be at risk.

**The Cloud Service**
Seagate Storage Cloud – Data Protection Service for NetApp is a purpose-built cloud service. It offers integrated easy, reliable, and secure cloud data protection for NetApp® FlexPod® and FlexPod Express customers who use SnapVault® and SnapMirror® for replication. Leveraging an affordable and predictable pay-as-you-grow model with no upfront costs, NetApp FlexPod customers can achieve up to 49% savings over traditional on-premises opex/capex solutions. Seagate makes it easy to protect your data without blowing the budget.

**Enable Affordable, Predictable Data Protection**
Seagate Storage Cloud for NetApp eliminates upfront costs and capital expenditures while also freeing up your IT staff to focus on other more critical projects. You pay only for the resources you use. And, with NetApp deduplication technology, you’ll use and pay for up to 50% less storage to store more data.

**Accelerate Backup and Recovery**
Bandwidth constraints and missed backup windows are a thing of the past with Seagate Storage Cloud for NetApp. By leveraging NetApp’s proven and reliable replication technology and the Seagate Storage Cloud, this solution provides a highly efficient, point-in-time backup copy kept in Seagate’s secure data centers. Eliminate costly tape solutions and expensive deduplication backup appliances, reduce carbon footprint in your data center, and take full advantage of Seagate Storage Cloud – Data Protection Service for NetApp. Backups that used to take hours can be done in minutes.
Faster backup means faster recovery. You can be certain that your data is safely backed up and ready to recover if needed. Because Seagate stores your data in its native format, recovery is fast and easy.

**Know Your Data Is Safe**
Gain peace of mind knowing that your data is protected by industry experts according to the highest standards of security and reliability. Based on NetApp storage and replication technologies, data is deduplicated, compressed, encrypted, and transmitted to one of Seagate's top-tier data centers. There, the data is protected by industry-leading data protection experts 24/365.

With 12 georedundant data centers that deliver at least 99.98% availability, you can be certain that your data will be available when and where you need it. Independent SSAE 16-compliant audits, completed every year, guarantee that Seagate facilities and processes conform to the highest industry standards. Seagate Reports provide instant, centralized, and accurate information about your entire backup and recovery process.

**Related Services**

**Seagate SaaS**
The Seagate SaaS backup and recovery service securely, reliably, and efficiently protects your organization’s critical data directly over the Internet with no additional capital or IT expenses. Based on NetApp storage technology, Seagate’s cloud-based backup and recovery subscription service deduplicates, compresses, encrypts, and transmits your data to one of Seagate’s top-tier data centers, where it is protected by industry-leading data protection experts 24/365.

**About Seagate**
Seagate has been delivering cloud data protection solutions for more than 15 years, making it one of the top market-leading companies in cloud backup today. More than 43,000 companies rely on Seagate cloud-connected backup and recovery services. Delivered by a team of data recovery experts and using the very best cloud-connected technology, Seagate backup solutions seamlessly integrate on-premise and online backup data protection for fast, local data access and ensured cloud disaster recovery. Optimized for distributed environments and backed by an ironclad cloud, Seagate technology also powers the offerings of cloud services providers, data centers, telcos, ISVs, and many others.

**About NetApp**
Leading organizations worldwide count on NetApp for software, systems and services to manage and store their data. Customers value our teamwork, expertise and passion for helping them succeed now and into the future.

**www.netapp.com**

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