



NetApp®

Brochure

Professional Services

Go further, faster with help from NetApp experts



“We couldn’t have built this without the help of the NetApp Professional Services team. They were engaged at every step of this project, designing a system that meets our expanding capacity needs and helping us implement and troubleshoot every step of the way.”

Grainne Kearns

General Manager of Enterprise Infrastructure Services at Sensis

KEY BENEFITS

Save Money

Build a framework that will help you remove costs through increased data center efficiency.

Be More Agile

Have a ready-made storage framework for supporting and adapting to changing business needs.

Go Further, Faster with NetApp

Work with NetApp Professional Services experts and our select partners to enable breakthroughs in capabilities and cost savings.

Reduce Risk and Disruption

Capitalize on the expertise and resources of NetApp Professional Services and our partners to reduce risk during deployment and minimize disruption to your business.

Whatever It Takes, We’re On It

Your success relies on continuously refining and advancing your business, and doing this depends on how well you manage your people, processes, and information technology. NetApp Professional Services helps you go further, faster, unleashing the power of NetApp® solutions in your organization. NetApp experts help you to:

- Save money through increased data center efficiency.
- Improve business agility.
- Grow and expand with new technologies.
- Optimize your current investments.

Save Money Through Increased Data Center Efficiency

Over time, IT environments become complex and bulky, creating inefficiencies that lead to high costs and wasted resources. Redundant applications, old processes, or a lack of visibility into enterprise data can be costing you money unnecessarily.

Build the framework that will help you achieve maximum data center efficiencies:

- Grow your capabilities, not your footprint, through proven consolidation practices.
- Standardize and streamline your IT processes with ITIL-based management and provisioning standards.

- Enrich your infrastructure through the seamless integration of virtualization, dynamic shared storage, capacity on demand, and public and private cloud.

Improve Business Agility

When opportunity knocks, it’s important to act quickly. Having the infrastructure in place to support increased storage needs for new technologies and new business services can help speed time to market.

Let us help you:

- Optimize asset utilization to slash IT costs.
- Modernize your storage infrastructure to provide you the flexibility you need to grow your business.
- Gain visibility and control over all enterprise data and meet corporate information governance and policies efficiently and effectively.

NetApp in Action: Sensis

Sensis, part of Telstra Corporation Ltd. and the go-to site for information services like Citysearch, Whereis, White Pages, Yellow Pages, and Trading Post, has to deliver storage whenever and wherever its business groups need it. Sensis and the NetApp Professional Services team worked side by side to design and implement a 10Gb IP SAN-based storage infrastructure using a shared service-oriented architecture to

“The experience and knowledge transfer of NetApp Professional Services add to the technical depth of our staff and improve our flexibility — it’s like adding many extra strings to our bow.”

Steve Wilkes

Systems Manager, Corporate IT, Health Informatics Service, Nottinghamshire Healthcare, NHS Trust

support business-critical applications and systems. NetApp Professional Services also delivered standardized templates and best processes. An on-site NetApp consultant continues to proactively recommend ways of improving the infrastructure to meet changing needs and opportunities.

Grow and Adapt with New Technologies

To stay on the cutting edge, your infrastructure must be ready to accommodate new technologies as they emerge. Without the proper storage infrastructure, your company may lack the ability to accommodate new cost-cutting or revenue-generating business models that these new technologies enable.

Implement new data center solutions quickly and effectively to meet business needs and customer demands. NetApp Professional Services representatives bring the expertise required to help you achieve success when deploying a variety of business solutions in the following areas:

- Dynamic storage infrastructure
- Consolidation and Virtualization
- Data protection and retention
- Database and business applications
- Microsoft® messaging and collaboration
- Engineering applications and file services

NetApp in Action: CARCO

CARCO Group Inc. and its three divisions (collectively, “CARCO”) provide investigative, fraud detection, and risk mitigation services to large corporations, producing more than two million reports each year. CARCO wanted to improve the availability and manageability of its IT infrastructure to offer customers better, faster access to information at a lower cost.

CARCO needed a storage platform to store its database of more than 40 million documents and images, which are made available online via a custom document management system. The solution needed to complement CARCO’s VMware® virtualization efforts, delivering a stronger ROI. Working with NetApp Professional Services, CARCO standardized on NetApp’s unified storage to support virtualized infrastructure and file workloads, saving CARCO more than \$1 million over three years.

Optimize Your Current Investments

As budgets tighten, taking advantage of existing infrastructure and resources is often mandatory, because an overhaul can be costly. Are you getting the most out of your current storage infrastructure?

Extract greater value from IT investments with the help of NetApp Professional Services who can provide:

- Architectural analysis and planning to optimize your IT organization and processes
- Complete optimization assistance to help you improve hardware and software performance
- On-site managed services, health check monitoring, global support, and education keep your NetApp solutions running smoothly.

NetApp in Action: Infinera

Infinera, a leader in optical networking systems based on large-scale photonic integrated circuits, enlisted NetApp Professional Services to help the company consolidate direct-attached storage silos; streamline storage management, backup, and recovery; and improve recovery point objectives. NetApp Professional Services aligned with partner Berkeley Communications to provide rapid deployment services for the NetApp SnapManager® products and implement the NetApp SnapMirror® solution. By providing best practice implementations of the SnapManager and SnapMirror products, NetApp Professional Services gave Infinera the ability to recover critical data in minutes instead of hours.

Modular Offerings Customized For You

Whether you need help planning for your next-generation data center, deploying a storage solution, or

upgrading your existing infrastructure, NetApp Professional Services can take you further, faster. In summary, NetApp Professional Services offerings include:

Solution Suites: These customized solutions are designed to address your business-level challenges holistically.

Assessment Services: Enlist NetApp to identify and document business, storage, and infrastructure requirements and receive recommendations for improvements.

Consulting Services: Reduce the complexity of your networked storage implementation when you enlist our experts to design, document, and implement a range of applications and solutions.

Deployment Services: Reduce risk as we prepare your site, install and connect systems, set up your software, and perform complete verification.

Managed Services: Have NetApp experts on site to perform storage management services so you can focus on core business initiatives.

Global Support

SupportEdge Services let NetApp deliver the highest availability for your enterprise data environment and help you optimize your storage investments.

Let's Get Started

NetApp can work with you to address your business challenges. Contact a NetApp representative to start your journey to business advancement today, or visit www.netapp.com/us/services for more information.

About NetApp

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and accelerate business breakthroughs. Discover our passion for helping companies around the world go further, faster at www.netapp.com.

Go further, faster®

