



At a Glance

Missions Built on NetApp Go further, faster

Our Promise Go Further, Faster

We create innovative storage and data management solutions that boost IT efficiency and flexibility. Resources go further and missions move faster with a NetApp® storage foundation.

You really can do more with less. Our customers no longer have to choose between saving money and quickly accomplishing goals. We lower capital and operating expenses, and we help commands and programs deliver higher quality IT services more quickly.

Key Highlights

NetApp is key to managing DoD Operation Centers, and more than 12,500 systems have been deployed:

- Army Battle Command/DCGS
- USAF AOC
- Navy ISNS

NetApp supports more than 1.5 million mailboxes in Microsoft® Exchange at the DoD:

- NMCI/COSC
- Army Battle Command
- USAF

NetApp Solutions to Support Mission Capabilities

Cloud

NetApp helps DoD organizations create cloud-based infrastructures to meet the FDCCI mandate and provide IT as a service. With NetApp you can build public, private, or hybrid clouds or use a mix of on-premises and cloud resources. NetApp uniquely tiers data with minimal impact on I/O. NetApp offers:

- Enhanced data protection and business continuity at lower cost
- Proven enterprise storage
- Agility to dynamically adjust private and cloud resources
- Control, compliance, and mobility of data
- Reduction in excess capacity
- Greater efficiency for a variety of performance workloads
- Multitiered disk-based backup and recovery

Virtualization

Desktop virtualization software allows defense agencies to deploy and manage desktop environments and applications centrally, delivering a consistent interface that meets stringent security requirements. You can provide continuous access to users' virtual desktops with 99.999% storage availability, automated disaster recovery, and VDI performance acceleration that addresses desktop login storms.

By using NetApp technologies such as inline compression and primary dedupe, users are able to reduce the normal 3–4x storage bloat associated with virtualization. Nearly 75% of VMware® architectures use NetApp for these reasons. Reduce VDI storage costs by deduplicating redundant data.

Cybersecurity

When it comes to protecting our nation's infrastructure and securing classified information from external threats, NetApp's solutions address the emerging realms of cybersecurity—big data, cloud, and the tactical edge—as well as foundational elements required for running a secure traditional infrastructure.

Preserving the confidentiality, integrity, and availability of data, we take the defense-in-depth approach by helping to secure your data on all levels, starting with our operating system. NetApp storage is independent of the operating system and is protected from the vulnerabilities inherent in operating systems.

Our storage operating system, the Data ONTAP® architecture, has been certified in accordance with the National Information Assurance Partnership (NIAP) Common Criteria Evaluation and Validation Scheme (CCEVS EAL 2+). We are one of the few storage vendors that offer a CCEVS-certified storage solution.

Mobility

Data ONTAP Edge delivers low-cost, enterprise-class data management and protection virtually to remote offices and mobile/deployable platforms at the true edge of the network. It provides the flexibility and efficiency of Data ONTAP for remote offices with modest capacity requirements and little or no IT staff. Deploying a consistent storage architecture from edge to core, Data ONTAP Edge improves the flexibility of your virtual infrastructure. The result is that your remote sites can participate in your shared IT infrastructure with the same levels of efficiency and flexibility that Data ONTAP provides in your data center.

A Distributed Enterprise Solution:

NetApp connects the primary data center to branch offices, secondary data centers, and mobile work stations.

NetApp Connect gives mobile users ubiquitous and efficient access to their data, while allowing agencies to manage the risk of data leakage, maintain security, and make sure of policy compliance. The result is an untethered workforce on an agile infrastructure.

Integrated with NetApp's industry-leading Data ONTAP storage operating system, NetApp Connect leverages existing IT infrastructures and speeds solution delivery to users. As a result, you can extend authentication, data storage and transport, content management, and other advanced policy controls to employees' mobile devices.

NetApp Big Data

NetApp Big Data solutions help agencies efficiently process, analyze, manage, and access mission-critical data at scale. NetApp's big analytics solutions provide efficient analytics and reporting for extremely large datasets, while our bandwidth solutions offer ingest and processing for data-intensive workloads, and our content solutions provide boundless, secure, scalable data storage. NetApp allows you to convert data into actionable intelligence, break down

information silos, reduce research time, and proactively deter threats through predictive analysis.

Intelligence surveillance and reconnaissance (ISR) solutions enable successful missions that require split-second decisions. NetApp ISR solutions enable the ingest, exploitation, and dissemination of life-saving information in real time. Our systems address storage needs for mission planning, command and control, processing, and distribution. Highly scalable platforms allow for large FMV archive performance, while high-performance databases meet the needs of the most demanding end users.



Support for Veterans

Helping soldiers find civilian jobs

Through the Joining Forces Initiative, the President's Military Credentialing and Licensing Task Force provides service members with greater access to necessary certification and licensing exams. NetApp supports the Initiative's IT Training and Certification Pilot by providing eligible military personnel with:

- Access to certification and licensing exams
- New NetApp 500 NCSA exam
- Free services to army veterans

Our Customers

Organizations Built on NetApp Go Further, Faster

NetApp supports government entities with their mission needs. Intelligence and defense agencies with stringent requirements look to NetApp to store, maintain, protect, and enable mission-critical data.

Over 300 NetApp U.S. public sector employees hold U.S. security clearances, including the highest

level of clearance. Similarly cleared subcontractors support customers for professional services and break/fix needs nationally. Our multiple SCIFs are nationally distributed and accredited by multiple agencies. We also have OCONUS parts depots to support deployed commands.

Our Culture

Dedicated to the People We Serve

Creating a model company is at the heart of everything we do. It means delivering value to each community we serve: customers, shareholders, employees, partners, and neighbors. We consistently earn top spots on FORTUNE's list of the "100 Best Companies to Work For" in the United States and around the world.

Partnerships to Ease Procurement Challenges

One team for success: partner with the best. We partner with a wide range of industry leaders to provide complete solutions that help enable the success of your information technology initiatives. Our partners include leading federal system integrators and value-added resellers on many governmentwide acquisition contracts with indefinite delivery, indefinite quantity partners. Other agency-specific contracting vehicles include:

- GSA
- NETCENTS
- ITES
- SEWP
- Networx
- APC2
- CHS-4

About NetApp

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and scale to meet changing needs. Discover our passion for helping organizations around the world go further, faster at www.netapp.com/federal



www.netapp.com

© 2014 NetApp, Inc. All rights reserved. No portions of this document may be reproduced without prior written consent of NetApp, Inc. Specifications are subject to change without notice. NetApp, the NetApp logo, Go further, faster, and Data ONTAP are trademarks or registered trademarks of NetApp, Inc. in the United States and/or other countries. Microsoft is a registered trademark of Microsoft Corporation. VMware is a registered trademark of VMware, Inc. All other brands or products are trademarks or registered trademarks of their respective holders and should be treated as such. 0314

Follow us on:     