



Spotlight on Success

# DARZ Extends Hybrid Cloud Solutions Strategy with Enterprise-Grade Object Storage Service



## IN THE SPOTLIGHT

### Customer

- DARZ
- Germany
- <https://www.da-rz.de/de/>
- Industry: Full-service IT provider

“With StorageGRID Webscale, we can give our customers—especially those in verticals such as banking, energy, and pharmaceuticals—an innovative hybrid cloud approach for preserving and leveraging the value of their vast data repositories and archives, especially across a global enterprise.”

Lars Göbel, Director of Sales and IT Services, DARZ

### Products and Services

- NetApp® Private Storage
- NetApp StorageGRID® Webscale object storage

### Customer Profile

One of the first to offer secure multicloud sourcing with NetApp Private Storage as a service, German IT provider DARZ is at the forefront in making hybrid cloud the new normal for customers and partners.

Supported by NetApp's Data Fabric vision, DARZ continues to build out its portfolio of elastic, customizable, next-generation hybrid cloud services. Its newest offering, built on StorageGRID Webscale object-based storage, goes where traditional storage architectures cannot easily follow, providing a massively scalable, globally managed, and robust object storage solution for long-term data archives.

### Challenges

- Help customers more efficiently tackle explosive growth of unstructured data that must be durably stored for extended periods.
- Make globally dispersed archived data available anytime from any device or location to boost collaboration and productivity.
- Further extend customers' hybrid cloud strategy with an object storage solution that spans private and public clouds.

### Solution

- Leverage NetApp StorageGRID Webscale where applicable to provide an innovative approach for

supporting long-term data archiving, backup, and global access.

### Benefits

- More flexibly and efficiently store and share large repositories and archives in a highly scalable object storage environment. Have the option of Amazon Simple Storage Service as a data placement storage tier for customers who are not bound by data sovereignty regulations.
- Be able to initiate data protection and security levels over time based on predetermined policies, simplified by a single global namespace and object metadata.
- Easily configure delivery methods, such as least expensive or fastest, and support worldwide business operations and collaboration around the clock. For example, easily share years of data across globally distributed teams.
- Meet long-term business and compliance requirements for data durability by using a technology that is built to evolve and adapt over time—regardless of the underlying storage infrastructure.

### Environment

- Third-party products and services: Equinix, Amazon Web Services, SoftLayer, and VMware vCloud Air