



At a Glance

Agencies Built on NetApp Go Further, Faster

Our Promise

Go further, faster

NetApp creates innovative storage and data management solutions that boost IT efficiency and flexibility. Resources go further and missions move faster with a NetApp® storage foundation.

Our customers no longer have to choose between saving money and quickly accomplishing goals. We lower capital and operating expenses, and we help agencies deliver higher quality services faster. Numerous federal government agencies and organizations use NetApp storage to optimize efficiencies, deliver performance and flexibility, drive down costs, increase speed of response, and prepare their IT infrastructure for the future.

Our Experience

Globally, a significant portion of federal agencies with stringent requirements look to NetApp to store, maintain, protect, and enable critical data. Over 300 NetApp U.S. public sector employees hold U.S. security clearances.

Our Customers

Organizations Built on NetApp Go Further, Faster

NetApp helps public and commercial organizations of all sizes improve their performance and service levels by enabling them to operate faster and

more affordably than ever before. NetApp supports government entities with stringent requirements to store, maintain, protect, and enable critical data.

Some large NetApp Federal Government Customers include Department of State, Department of Energy, Department of Homeland Security, and Department of Veterans Affairs.

Our Solutions

A foundation for the future

Organizations around the world are poised for the future with a NetApp storage foundation. The NetApp Agile Data Infrastructure gives customers the most efficient and flexible solution available. Integrated data protection supports nonstop availability of data, simplifies infrastructure requirements, reduces the storage footprint, and eliminates backup bottlenecks. From application storage and big data to cloud and virtualized infrastructures, NetApp leads the way in enabling affordable IT services at the speed of today's missions.

Enhanced operations

Getting the right information to the right people at the right time is crucial to ongoing government operations. NetApp helps government agencies manage data growth with

a highly efficient storage model for enhanced decision making. With faster data exploitation, agencies have the information needed to make better, more informed decisions and convert real-time data into meaningful information, resulting in smarter decisions.

Virtual Desktop Infrastructure (VDI):

VDI built on NetApp lets you easily and rapidly provision thousands of systems at a time; house all home directories in the same place; back up all data at once; deliver cost savings by eliminating unused application licenses; save space and energy through consolidation; and manage thousands of desktops in a unified, highly simplified manner. Agencies utilizing NetApp VDI have a fast and flexible architecture to respond to cyber-attacks with rapid patching, provisioning, and onboard antivirus scanning. This delivers heightened security and compliance for data transfers from desktop to data center, giving greater backup consistency and providing centralized protection of desktops and user data to reduce data loss.

Cloud:

NetApp's public and private cloud solutions help you comply with the federal government's "Cloud First"

policy. NetApp, Cisco, and VMware have partnered to create a unique enterprise cloud architecture that includes all server, storage, and networking hardware and software to facilitate sharing, reuse, and dynamic resource allocation. Our secure multi-tenancy architecture can accelerate an organization's migration of stovepipe infrastructure to the cloud infrastructure while delivering the advanced capabilities needed to succeed in a shared infrastructure environment that's scalable, secure, and efficient. NetApp is the storage foundation for many agency-hosted cloud initiatives and for service providers delivering cloud services to the federal government. NetApp also offers innovative financial models to enable federal agencies to rapidly build and scale their cloud infrastructure.

Big Data:

NetApp has purpose-built solutions for you to better manage temporary or program-based needs. NetApp Open Solution for Hadoop gives customers flexible choices to address their particular needs. Our solution can independently scale compute and storage while providing an enterprise-quality answer to your agency's big data challenges. NetApp high performance computing solutions provide optimum performance to meet the most demanding requirements. In addition, NetApp can provide the professional services and expert support you need to rapidly deploy and deliver analytics. NetApp has divided the solution sets for managing data at scale into three main areas, called the "Big Data ABCs"

- **Analytics.** This solution area is all about gaining insight, taking advantage of the digital universe, and turning data into high-quality information.

- **Bandwidth.** High-bandwidth applications include high-performance computing; performing complex analyses at extremely high speeds; high-performance video streaming for surveillance and mission planning; and video editing and play-out in media.
- **Content.** This solution area enables storing virtually unlimited amounts of data so that enterprises can store as much data as they want, find it when they need it, and never lose it.

Unlimited Scale and Performance:

Clustered Data ONTAP provides enterprise-ready, unified, scale-out storage, effectively delivering an immortal cluster. With the ability to seamlessly add controllers, Cluster-Mode supplies a scale-out architecture that dynamically adjusts performance based on operational requirement changes, eliminates downtime for hardware refreshes, and scales storage capacity without interruption in order to greatly improve your organization's operational efficiency. Supporting both NAS and SAN, Cluster-Mode offers a cluster-wide namespace and onboard anti-virus capability.

Non-Disruptive Operations:

Customers trust Data ONTAP 8 because its unprecedented agility enables organizations to shift and grow as needed with no disruption to operations. In a single, feature-rich platform, the Data ONTAP core operating architecture allows you to upgrade infrastructure and software—or handle multisystem failures—without interrupting operations, and lets you maintain access to all your data for the duration of its life, even with third-party investments. With Data ONTAP 8, you can adjust your infrastructure—dynamically and seamlessly—as organizational requirements change; improve service levels by dynamically redeploying or adding more workloads; and support future application workloads to provide investment protection.

Our Culture

Dedicated to the people we serve

Creating a model company is at the heart of everything we do. It means delivering value to each community we serve: customers, shareholders, employees, partners, and neighbors. NetApp's corporate culture has consistently made us one of the best places to work on FORTUNE's list of the "100 Best Companies to Work For" in the United States and around the world. Our culture attracts the best and brightest innovators in the industry, who apply their energy, passion, and creativity to our customers' most difficult problems.

Our Partnerships

One team for success

We form lasting partnerships with the industry's best application, infrastructure, consulting, and reseller partners with one goal in mind: the success of our customers. Global enterprises, local businesses, and government installations look to NetApp and our ecosystem of partners to help maximize the value they get from IT investments.

Professional Services teams from NetApp and our partners offer assessment, design, and implementation services that help customers optimize their IT environments. These experts help organizations deploy new capabilities with confidence. Our highly responsive global support organization supplies systems, processes, and people wherever they are needed to provide continuous operation in complex and critical environments.

Discover our passion for helping organizations around the world go further, faster at www.netapp.com

