



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information  
Group 73600 – Award 22802  
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20920	1 Software 2 Hardware 4 Implementation	NetApp, Inc. NetApp 1395 Crossman Ave Sunnyvale, CA 94089	77-0307520 1000009697

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Wendy Goodman Sales Operations Program Manager (919) 476-5828	NetApp, Inc. NetApp 1921 Gallows Road Suite 600 Vienna, VA 22182	<a href="mailto:wendy.goodman@netapp.com">wendy.goodman@netapp.com</a>
Account Manager	Dave van Leeuwen Account Manager (585) 820-6285	NetApp, Inc. NetApp 100 Park Avenue 13th Floor New York City NY 10017	<a href="mailto:Dave.vanLeeuwen@netapp.com">Dave.vanLeeuwen@netapp.com</a>
Sales Billing	(877) 4 NETAPP or (877) 263-8277	NetApp, Inc. NetApp 7301 Kit Creek Road Building 2 Research Triangle Park, NC 27709	<a href="mailto:Ng-servicesales@netapp.com">Ng-servicesales@netapp.com</a>
<b>Emergency Contact</b>	Brian O'Donnell / (518) 860-6961, <a href="mailto:Brian.ODonnell@netapp.com">Brian.ODonnell@netapp.com</a>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
CDW Government, Inc. 230 N Milwaukee Ave. Vernon Hills, IL 60061 <a href="http://www.cdw.com">www.cdw.com</a>	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312) 705-1880	<a href="mailto:Yolanda.blomquist@cdw.com">Yolanda.blomquist@cdw.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ComSource Inc. 8104 Cazenovia Road Manlius, NY 13104 <a href="http://www.comsourceny.com">www.comsourceny.com</a>	16-1346170 1100094045	Mike Fay EVP (315) 682-4115	<a href="mailto:mfay@comsourceny.com">mfay@comsourceny.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Core BTS, Inc. Executive Woods Office Park 3 Tallow Wood Drive Clifton Park, NY 12065 <a href="http://www.corebts.com">www.corebts.com</a>	20-3873764 1000030088	Tony DeFeciani Region Vice President (518) 831-8910	<a href="mailto:Tony.DeFeciani@corebts.com">Tony.DeFeciani@corebts.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DLT Solutions LLC 2411 Dulles Corner Park, Suite 800 Herndon, VA 20171 <a href="http://www.dlt.com">www.dlt.com</a>	54-1599882 1000040963	Teresa Gardner Manager (571) 346-1870	<a href="mailto:teresa.gardner@dlt.com">teresa.gardner@dlt.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DynTek Services, Inc. 4440 Von Karman Suite 200 Newport Beach, CA 92660 <a href="http://www.dyntek.com">www.dyntek.com</a>	13-4067484 1000006526	Denise Leonard Director, Sales Operations NE (518) 207-3402	<a href="mailto:denise.leonard@dyntek.com">denise.leonard@dyntek.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ePlus Technology, Inc. 130 Future Drive Pottstown, PA 19464 <a href="http://www.eplus.com">www.eplus.com</a>	54-1904151 1000032149	Rob North Sales Director (585) 310-5442	<a href="mailto:nyssales@eplus.com">nyssales@eplus.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
The Ergonomic Group Inc. 609-3 Cantiague Rock Road Westbury, NY 11590 <a href="http://www.ergogroup.com">www.ergogroup.com</a>  <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operations (516) 408-4205	<a href="mailto:chris.dichiara@ergogroup.com">chris.dichiara@ergogroup.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
HarpData LLC 50 Fountain Plaza, Suite 1400 Buffalo, NY 14202 <a href="http://www.harpdata.com">www.harpdata.com</a>  <i>MBE / SDVOB</i>	81-1038108 1100180037	Brandon Barend VP Sales (585) 410-3372	<a href="mailto:brandon.barend@harpdata.com">brandon.barend@harpdata.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 <a href="http://www.highpoint.com">www.highpoint.com</a>  <i>MBE</i>	22-3462774 1100013462	Justin Pullis Account Manager Sandra Curran CFO (973) 940-0040	<a href="mailto:jpullis@highpoint.com">jpullis@highpoint.com</a> <a href="mailto:scurran@highpoint.com">scurran@highpoint.com</a> <a href="mailto:ar@highpoint.com">ar@highpoint.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Marcum Technology 10 Melville Park Road Melville, NY 11747 <a href="http://www.marcumtechnology.com">www.marcumtechnology.com</a>	30-0011802 1000032988	Joseph Giella Manager (631) 414-4846	<a href="mailto:joseph.giella@marcumtechnology.com">joseph.giella@marcumtechnology.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Presidio Networked Solutions One Penn Plaza, Suite 2832 New York, NY 10119 <a href="http://www.presidio.com">www.presidio.com</a>	58-1667655 1000053117	Steve Rohan Director, Government & Education Sales (860) 470-1923	<a href="mailto:srohan@presidio.com">srohan@presidio.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 <a href="http://www.shi.com">www.shi.com</a>	22-3009648 1000008811	Nick Grappone Public Sector Contracts Specialist (732) 564-8189	<a href="mailto:nick_grappone@shi.com">nick_grappone@shi.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Sirius Computer Solutions Inc. 613 NW Loop 410, Suite 100 San Antonio, TX 78216 <a href="http://www.mysiriuszone.com">www.mysiriuszone.com</a>	74-2836721 1000041163	Phyllis (PJ) Byrd Government Contract Specialist (210) 369-0617	<a href="mailto:Phyllis.byrd@siriuscom.com">Phyllis.byrd@siriuscom.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Systems Management Planning, Inc. d/b/a SMP 1020 John Street West Henrietta, NY 14586 <a href="http://www.smp-corp.com">www.smp-corp.com</a>	16-1545953 1000029454	Chris Fox VP, Sales & Business Development (585) 475-0670	<a href="mailto:cfox@smp-corp.com">cfox@smp-corp.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Thundercat Technology LLC 1925 Isaac Newton Square East, Suite 180 Reston, VA 20190 <a href="http://www.thundercattech.com">http://www.thundercattech.com</a>  <i>SDVOB</i>	26-1638572 1100186596	Kent Stokley Director (703) 568-3378	<a href="mailto:kstokley@thundercattech.com">kstokley@thundercattech.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Vicom Computer Services, Inc. 60 Carolyn Blvd. Farmingdale, NY 11735 <a href="http://www.vicomnet.com">www.vicomnet.com</a>  <i>SB</i>	11-2616959 1000011790	Vic Verola President (631) 694-3900 x318	<a href="mailto:Vic.verola@vicomnet.com">Vic.verola@vicomnet.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
WebHouse, Inc. 2365 Milburn Ave, Bldg #2 Baldwin, NY 11510 <a href="http://www.webhse.com">www.webhse.com</a>  <i>SB / SDVOB</i>	11-3369453 1000012241	Dan Kerning CEO (516) 764-6300	<a href="mailto:dkerning@webhse.com">dkerning@webhse.com</a>	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**