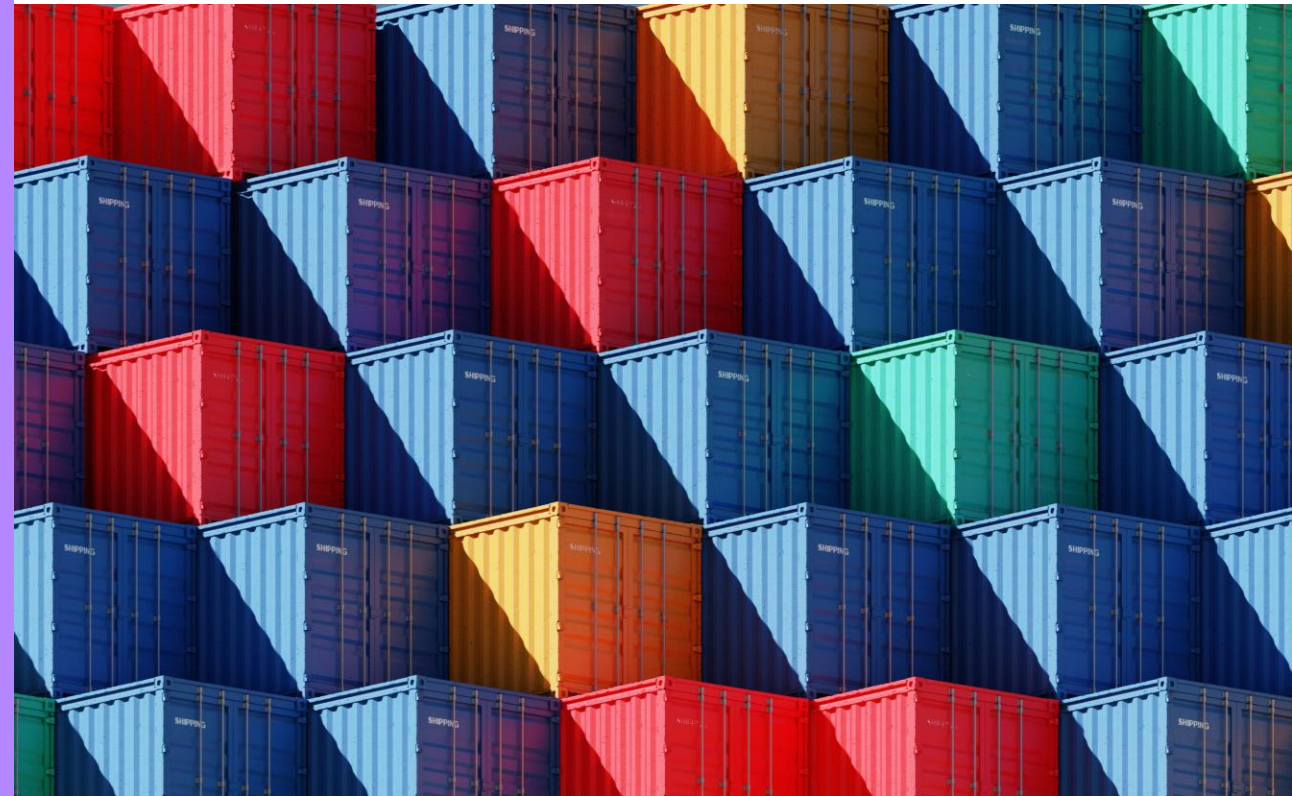


# Resource Quick Reference Guide

Find more, learn more, and ascend the sales summit with NetApp



# We provide the tools. You make the sale.

We understand building client relationships and crushing quotas require specialized knowledge. So, we've put together this handy toolkit to help you find the resources you need to understand and pair NetApp solutions with your customers' needs.

See you at the top.

- Welcome
- Resources
  - [General Resources](#)
  - [Amazon FSx for NetApp ONTAP](#)
  - [FSx for ONTAP customer success stories](#)
  - [NetApp Cloud Volumes ONTAP for AWS](#)
  - [CVO for AWS customer success stories](#)
  - [NetApp Cloud Insights](#)
  - [NetApp BlueXP](#)
  - [NetApp BlueXP Classification \(Cloud Data Sense\)](#)
  - [NetApp BlueXP Copy and Sync \(Cloud Sync\)](#)
  - [NetApp BlueXP Tiering \(Cloud Tiering\)](#)
  - [NetApp BlueXP Backup and Recovery \(Cloud Backup\)](#)
  - [NetApp Astra](#)
- Connect with us

# General Resources

Explore the NetApp portfolio on AWS and top use cases.



Web Page  
**Get serious about AWS with NetApp**  
[Resource Link >](#)



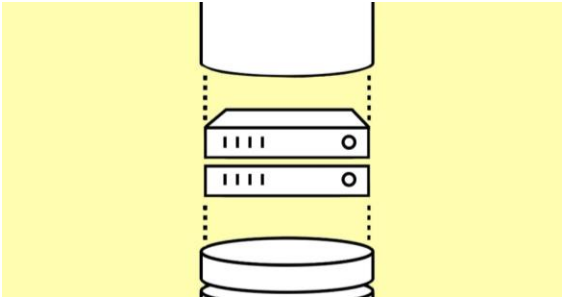
Tactical Buyer's Guide  
**Optimize your AWS experience for enterprise workloads**  
[Resource Link >](#)



Web Page  
**Industry solutions for AWS**  
[Resource Link >](#)



Web Page  
**Quicken your data-led migration to AWS**  
[Resource Link >](#)



Web Page  
**AWS file services**  
[Resource Link >](#)



Web Page  
**NetApp cyber resilience for AWS**  
[Resource Link >](#)



Web Page  
**VMware Cloud on AWS: Powered by Amazon FSx for NetApp ONTAP**  
[Resource Link >](#)



Web Page  
**AWS for SAP HANA: Nothing sacrificed, everything gained**  
[Resource Link >](#)

# Amazon FSX for NetApp ONTAP

*This AWS-native managed service delivers block and file storage for Windows, Linux, and iSCSI, leveraging NetApp's suite of enterprise-grade data services.*



Web Page  
**Amazon FSx for NetApp ONTAP**

[Resource Link >](#)



Tactical Buyer's Guide  
**Natively launch, run, and scale apps on AWS with ease**

[Resource Link >](#)



Forrester Study  
**The Total Economic Impact for Amazon FSx for NetApp ONTAP**

[Resource Link >](#)



White Paper  
**Amazon FSx for NetApp ONTAP: Tailored for the demands of enterprise applications**

[Resource Link >](#)



Web Page  
**Amazon FSx for NetApp ONTAP (AWS)**

[Resource Link >](#)



Web Page  
**Amazon FSx for NetApp ONTAP pricing**

[Resource Link >](#)



Pricing Calculator  
**AWS Pricing Calculator for Amazon FSx for NetApp ONTAP**

[Resource Link >](#)



Web Page  
**What is Amazon FSx for NetApp ONTAP?**

[Resource Link >](#)

# Amazon FSx for NetApp ONTAP customer success stories

See the solution in action



Case Study  
**COVID: Changing lives with cloud-enabled prosthetic hands**

[Resource Link >](#)



Case Study  
**eHealth NSW: Transforming healthcare with cloud innovation**

[Resource Link >](#)

[AWS Case Study >](#)



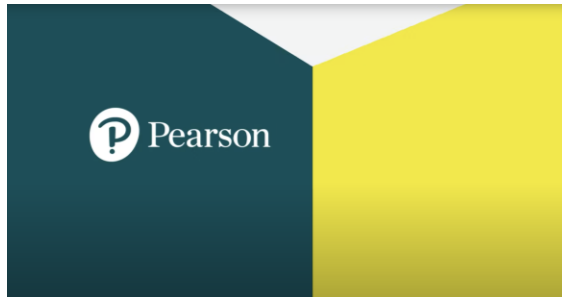
Video  
**eHealth NSW migrates mission-critical environment with Amazon FSx for NetApp ONTAP**

[Resource Link >](#)



Video  
**How IT saves lives at eHealth NSW**

[Resource Link >](#)



Video  
**Pearson reduces RTO/RPO using Amazon FSx for NetApp ONTAP**

[Resource Link >](#)

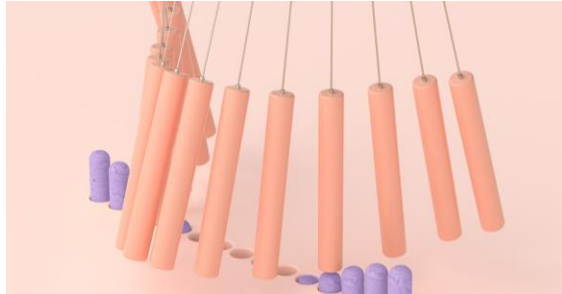


Web Page  
**Amazon FSx for NetApp ONTAP customers**

[Resource Link >](#)

# Cloud Volumes ONTAP for AWS

Software-defined storage based on NetApp ONTAP to deploy storage in the AWS Cloud, delivered through NetApp BlueXP.



Web Page  
**Go from enterprise-grade to enterprise-great**  
[Resource Link >](#)



Web Page  
**BlueXP Storage: CVO**  
[Resource Link >](#)



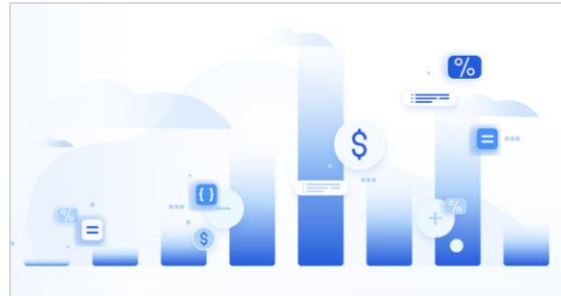
White Paper  
**For Enterprise-Caliber Cloud File Storage, Look to NetApp**  
[Resource Link >](#)



Free Trial  
**Cloud Volumes ONTAP for AWS**  
[Resource Link >](#)



TCO Calculator  
**Calculate AWS Costs with Cloud Volume ONTAP**  
[Resource Link >](#)



Pricing  
**Explore the complete pricing for BlueXP capabilities**  
[Resource Link >](#)



Web Page  
**AWS Marketplace: NetApp BlueXP storage and data services**  
[Resource Link >](#)

# Cloud Volumes ONTAP for AWS customer success stories

See what this powerful solution can do.



Web Page

**Blackboard: Data enables on-demand learning in 80+ countries**

[Resource Link >](#)



Web Page

**Arc'teryx: Preparing to scale globally with NetApp Cloud Volumes ONTAP**

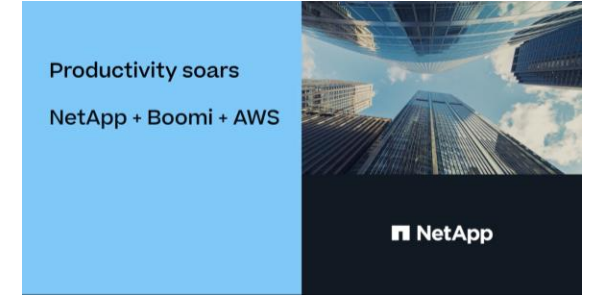
[Resource Link >](#)



Case Study

**Dow Jones leverages data to stay ahead of industry disruption**

[Resource Link >](#)



Video

**Productivity Soars NetApp + Boomi + AWS**

[Resource Link >](#)



Case Study

**D2L (Desire2Learn)**

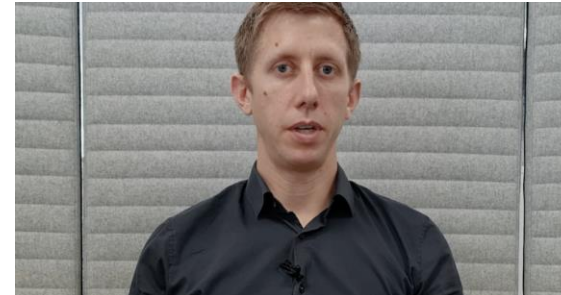
[Resource Link >](#)



Case Study

**EidosMedia**

[Resource Link >](#)



Case Study

**Kärcher Case Study**

[Resource Link >](#)

# NetApp Cloud Insights

Monitor, troubleshoot, optimize, and protect data with an SaaS-based observability tool (it provides these functions to the NetApp BlueXP control plane).



Web Page

**NetApp Cloud Insights: Unlock your hybrid cloud's secrets**

[Resource Link >](#)



Web Page

**Cloud Insights: Observability**

[Resource Link >](#)



ROI and Cost Savings Calculator

**Calculate your savings potential**

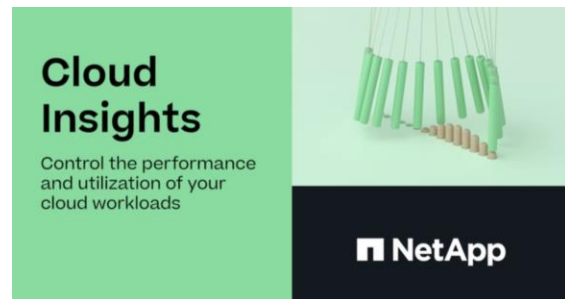
[Resource Link >](#)



Free Trial

**Optimize your cloud and hybrid infrastructure**

[Resource Link >](#)



Video

**Cloud Insights: Control the performance and utilization of your cloud workloads**

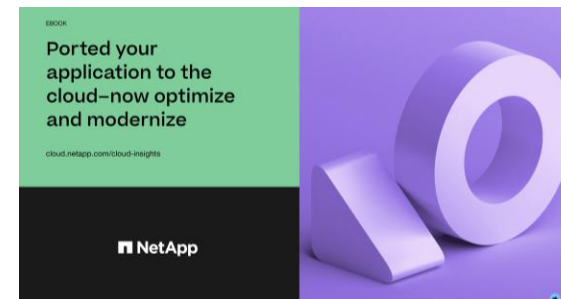
[Resource Link >](#)



Ebook

**Assessing data center resources for cloud migration**

[Resource Link >](#)



Ebook

**Ported your application to the cloud—now optimize and modernize**

[Resource Link >](#)



Web Page

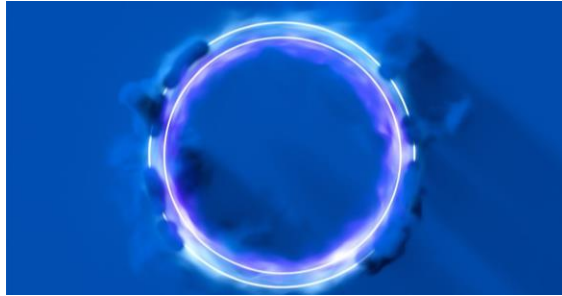
**AWS Marketplace: Cloud Insights Premium Edition**

[Resource Link >](#)



# NetApp BlueXP

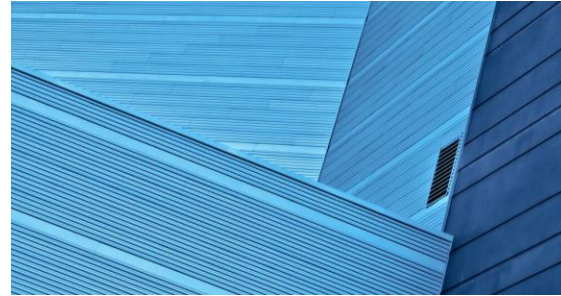
*Leverage a unified control plane for setting up and managing your hybrid multicloud data estate.*



*Web Page*

**NetApp BlueXP: Unify hybrid multicloud management**

[Resource Link >](#)



*Web Page*

**BlueXP: Modern data estate operations made simple**

[Resource Link >](#)



*Blog*

**NetApp BlueXP: Unifying the data estate**

[Resource Link >](#)



*Solution Brief*

**NetApp BlueXP**

[Resource Link >](#)



*Tactical Buyer's Guide*

**NetApp BlueXP**

[Resource Link >](#)



*BlueXP Console and Demo*

**NetApp BlueXP lets you build, protect, and govern your hybrid multicloud data estate**

[Resource Link >](#)



*Web Page*

**AWS Marketplace: NetApp BlueXP**

[Resource Link >](#)

# NetApp BlueXP classification (Cloud Data Sense)

Use this AI-driven toolkit to automatically scan, analyze, and categorize your data, then take the required actions.



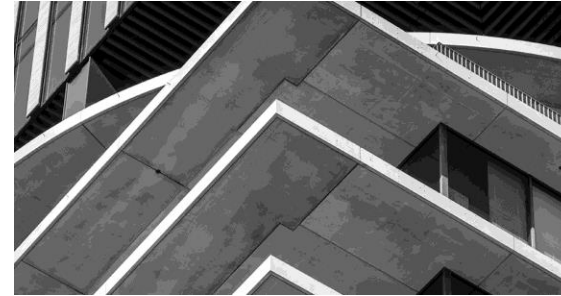
Web Page  
**Cloud Data Sense**

[Resource Link >](#)



Documentation  
**Learn about BlueXP classification**

[Resource Link >](#)



Classification  
**Get started with BlueXP classification for Amazon FSx for NetApp ONTAP**

[Resource Link >](#)



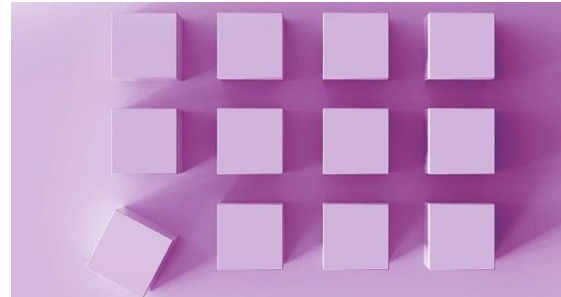
Datasheet  
**NetApp Cloud Data Sense**

[Resource Link >](#)



Free Trial  
**Turn data chaos into data clarity**

[Resource Link >](#)



ROI and Cost Savings Calculator  
**Calculate your saving potential**

[Resource Link >](#)



Pricing  
**Explore the complete pricing for BlueXP capabilities**

[Resource Link >](#)

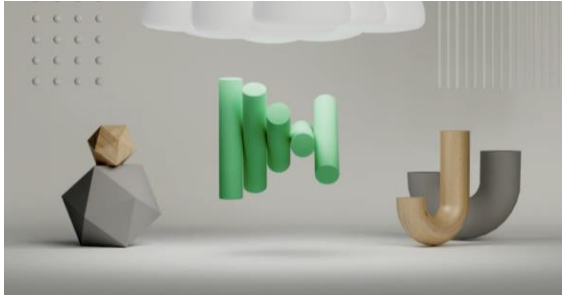


Web Page  
**AWS Marketplace: NetApp BlueXP storage and data services**

[Resource Link >](#)

# NetApp BlueXP copy and sync (Cloud Sync)

Copy, synchronize, and move unstructured data between any NFS, SMB, and object storage.



Web Page  
**NetApp BlueXP copy and sync: Extend your environment**  
[Resource Link >](#)



Web Page  
**Copy and sync**  
[Resource Link >](#)



Data Sheet  
**NetApp cloud sync service**  
[Resource Link >](#)



Amazon S3 Quickstart  
**Tiering data from on-premises ONTAP clusters to Amazon S3**  
[Resource Link >](#)



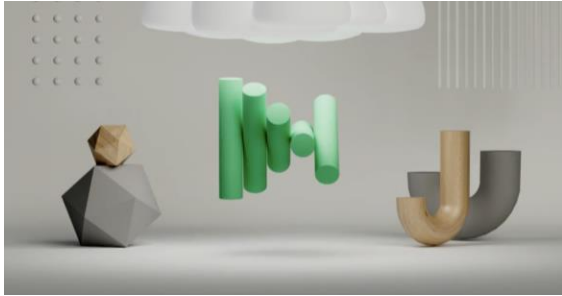
Documentation  
**BlueXP copy and sync overview**  
[Resource Link >](#)



Web Page  
**AWS Marketplace: Cloud Sync service**  
[Resource Link >](#)

# NetApp BlueXP tiering (Cloud Tiering)

Automatically move infrequently used data from ONTAP systems to cost-efficient object storage.



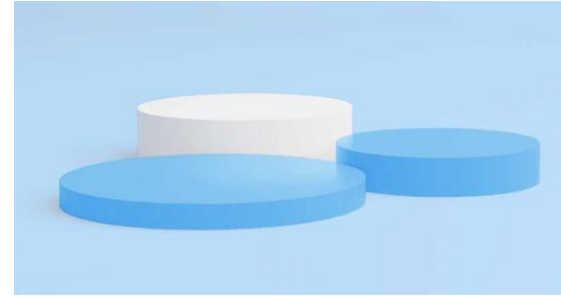
Web Page  
**BlueXP tiering: Wicked intelligent data growth management**

[Resource Link >](#)



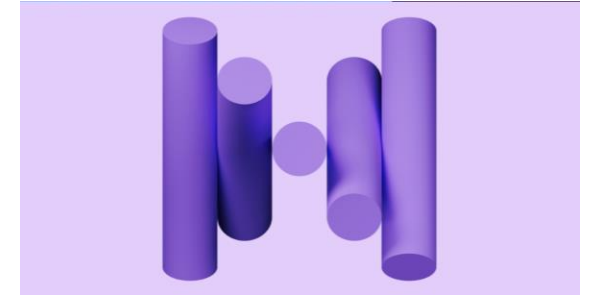
Web Page  
**Cloud Tiering**

[Resource Link >](#)



Tactical Buyer's Guide  
**BlueXP tiering**

[Resource Link >](#)



Solution Brief  
**NetApp BlueXP Cloud Tiering (Powered by FabricPool technology)**

[Resource Link >](#)



TCO and Cost Savings Calculator  
**Cloud Tiering TCO and Savings**

[Resource Link >](#)



Documentation  
**Learn about BlueXP tiering**

[Resource Link >](#)



Pricing  
**Explore the complete pricing for BlueXP capabilities**

[Resource Link >](#)

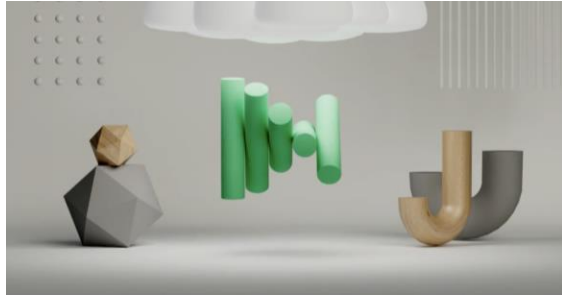


Web Page  
**AWS Marketplace: NetApp BlueXP storage and data services**

[Resource Link >](#)

# NetApp BlueXP backup and recovery (Cloud Backup)

*Back up and archive on-premises and cloud-based ONTAP data to object storage securely and efficiently.*



Web Page  
**BlueXP backup and recovery: Full spectrum backup for ONTAP**

[Resource Link >](#)



Web Page  
**Backup and recovery**

[Resource Link >](#)



TCO and Cost Savings Calculator  
**Cloud Backup TCO and Savings**

[Resource Link >](#)



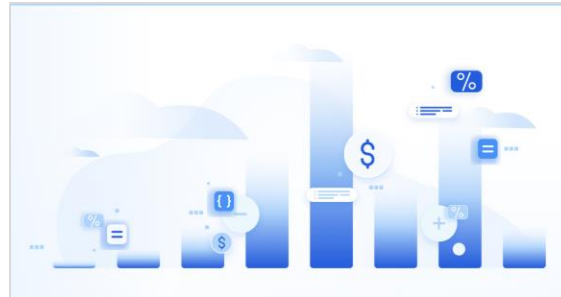
Data Sheet  
**Cloud Backup**

[Resource Link >](#)



Documentation  
**Learn about BlueXP backup and recovery**

[Resource Link >](#)



Pricing  
**Explore the complete pricing for BlueXP capabilities**

[Resource Link >](#)



Web Page  
**AWS Marketplace: NetApp BlueXP storage and data services**

[Resource Link >](#)

# NetApp Astra

*Simplify how you protect, move, and store your Kubernetes workloads across the hybrid cloud.*



Web Page  
**NetApp Astra**  
[Resource Link >](#)



Web Page  
**Application data protection, mobility, and storage for cloud native applications**  
[Resource Link >](#)



Free Trial  
**Explore what Astra Control can bring to your Kubernetes applications**  
[Resource Link >](#)



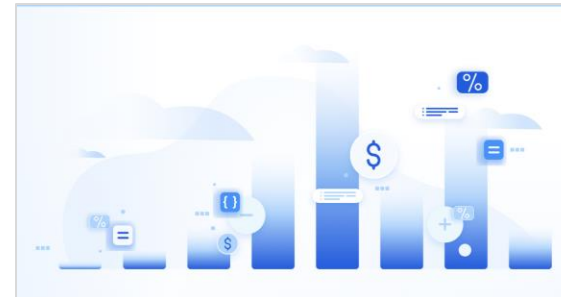
Evaluator Group Lab Report  
**Cloud native application data protection: NetApp Astra Control vs. alternatives**  
[Resource Link >](#)



Demo Video  
**Astra Control Center demo**  
[Resource Link >](#)



Ebook  
**Top 5 reasons: NetApp Astra Control for Kubernetes data management**  
[Resource Link >](#)



Pricing  
**Explore the pricing for NetApp BlueXP capabilities**  
[Resource Link >](#)



Web Page  
**AWS Marketplace: NetApp Astra Control Service - Annual Plan**  
[Resource Link >](#)

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