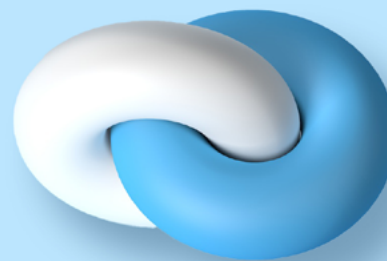


AT A GLANCE



# NetApp and VMware: A unified approach to hybrid cloud



## NetApp + VMware = hybrid cloud BFFs





Ninety percent of CIOs have experienced failed or disrupted data migration projects, mostly due to the complexity of moving from on-premises environments to the cloud. It doesn't have to be this way. That's why we've partnered with VMware to simplify migration of your workloads and applications to your choice of cloud while slashing costs and turbocharging performance. Together, we deliver an innovative combination of the most trusted storage with the world's leading virtualized infrastructure solutions—creating interoperability like no other partnership can.

So, why are NetApp and VMware better together?

-  **Unified.** You get one unified platform that's ready for any workload, in any location, across your choice of leading cloud platforms.
-  **Simplified.** Hybrid cloud and modern containerized applications enable you to maximize existing IT investments and don't require you to completely redesign your IT infrastructure.
-  **Integrated.** Native integration supports traditional and cloud-native applications.
-  **Proven.** Together, we've helped over 19,000 of the world's leading businesses deploy a powerful, cost-effective, and efficient digital foundation to modernize the data center and seamlessly transition workloads to hybrid cloud. There's no app refactoring required.

## Partnership in action

NetApp and VMware solutions enable you to migrate to hybrid cloud and modernize applications with a simplified, integrated approach. Power your applications across the hybrid cloud—from one unified digital infrastructure.

-  **Improve business agility.** Deploy any storage type, any protocol, any server, and any OS—no coding required.
-  **Lower TCO.** Get 5 to 30 times lower storage costs on premises and 70% lower cost to run VMware in the cloud, without sacrificing performance.
-  **Accelerate growth.** Get 2x to 3x more virtual machine performance at 75% lower latency, for faster time to market and quicker growth.
-  **Protect your data.** Safeguard your data with application-aware data protection and zero-trust intrinsic security.

## Rev up your hybrid cloud

We're not done yet. We continue to invest in joint engineering to deeply integrate our solutions from design to delivery, always optimizing with the latest VMware and NetApp® technologies.

Our unified approach to hybrid cloud sets the standard for modern IT.



Explore the NetApp and  
VMware partnership:  
[Click here](#)



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