

**NETAPP, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In millions)  
(Unaudited)

	<u>January 28, 2022</u>	<u>April 30, 2021</u>
<b>ASSETS</b>		
Current assets:		
Cash, cash equivalents and investments	\$ 4,201	\$ 4,596
Accounts receivable	799	945
Inventories	167	114
Other current assets	<u>346</u>	<u>346</u>
Total current assets	5,513	6,001
Property and equipment, net	575	525
Goodwill and purchased intangible assets, net	2,480	2,140
Other non-current assets	932	694
Total assets	<u>\$ 9,500</u>	<u>\$ 9,360</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 432	\$ 420
Accrued expenses	807	970
Current portion of long-term debt	250	—
Short-term deferred revenue and financed unearned services revenue	<u>2,063</u>	<u>2,062</u>
Total current liabilities	3,552	3,452
Long-term debt	2,385	2,632
Other long-term liabilities	775	650
Long-term deferred revenue and financed unearned services revenue	<u>1,906</u>	<u>1,941</u>
Total liabilities	8,618	8,675
Stockholders' equity	882	685
Total liabilities and stockholders' equity	<u>\$ 9,500</u>	<u>\$ 9,360</u>

**NETAPP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In millions, except per share amounts)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	January 28, 2022	January 29, 2021	January 28, 2022	January 29, 2021
<b>Net revenues:</b>				
Product	\$ 846	\$ 775	\$ 2,390	\$ 2,151
Services	768	695	2,248	2,038
Net revenues	<u>1,614</u>	<u>1,470</u>	<u>4,638</u>	<u>4,189</u>
<b>Cost of revenues:</b>				
Cost of product	407	369	1,108	1,045
Cost of services	134	126	399	364
Total cost of revenues	<u>541</u>	<u>495</u>	<u>1,507</u>	<u>1,409</u>
Gross profit	<u>1,073</u>	<u>975</u>	<u>3,131</u>	<u>2,780</u>
<b>Operating expenses:</b>				
Sales and marketing	461	436	1,377	1,297
Research and development	220	215	646	660
General and administrative	65	63	207	191
Restructuring charges	—	—	29	42
Acquisition-related expense	6	3	8	14
Total operating expenses	<u>752</u>	<u>717</u>	<u>2,267</u>	<u>2,204</u>
Income from operations	321	258	864	576
Other expense, net	<u>(15)</u>	<u>(11)</u>	<u>(41)</u>	<u>(50)</u>
Income before income taxes	306	247	823	526
Provision for income taxes	<u>54</u>	<u>65</u>	<u>145</u>	<u>130</u>
Net income	<u>\$ 252</u>	<u>\$ 182</u>	<u>\$ 678</u>	<u>\$ 396</u>
<b>Net income per share:</b>				
Basic	<u>\$ 1.13</u>	<u>\$ 0.82</u>	<u>\$ 3.04</u>	<u>\$ 1.78</u>
Diluted	<u>\$ 1.10</u>	<u>\$ 0.80</u>	<u>\$ 2.96</u>	<u>\$ 1.76</u>
<b>Shares used in net income per share calculations:</b>				
Basic	<u>223</u>	<u>223</u>	<u>223</u>	<u>222</u>
Diluted	<u>229</u>	<u>227</u>	<u>229</u>	<u>225</u>

**NETAPP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In millions)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	January 28, 2022	January 29, 2021	January 28, 2022	January 29, 2021
<b>Cash flows from operating activities:</b>				
Net income	\$ 252	\$ 182	\$ 678	\$ 396
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	51	54	143	159
Non-cash operating lease cost	12	12	40	38
Stock-based compensation	64	46	179	149
Deferred income taxes	(34)	(1)	(66)	(1)
Other items, net	(23)	7	(35)	35
Changes in assets and liabilities, net of acquisitions of businesses:				
Accounts receivable	(155)	11	137	208
Inventories	(12)	10	(53)	39
Accounts payable	(1)	(33)	10	(92)
Accrued expenses	(1)	8	(207)	(61)
Deferred revenue and financed unearned services revenue	143	128	46	10
Long-term taxes payable	(1)	(5)	(66)	(51)
Changes in other operating assets and liabilities, net	(35)	(46)	(6)	(55)
Net cash provided by operating activities	<u>260</u>	<u>373</u>	<u>800</u>	<u>774</u>
<b>Cash flows from investing activities:</b>				
Redemptions of investments, net	10	33	36	140
Purchases of property and equipment	(61)	(32)	(158)	(124)
Proceeds from sale of properties	—	—	—	6
Acquisitions of businesses, net of cash acquired	(345)	—	(359)	(350)
Other investing activities, net	—	—	—	8
Net cash (used in) provided by investing activities	<u>(396)</u>	<u>1</u>	<u>(481)</u>	<u>(320)</u>
<b>Cash flows from financing activities:</b>				
Proceeds from issuance of common stock under employee stock award plans	52	43	105	92
Payments for taxes related to net share settlement of stock awards	(6)	(4)	(69)	(38)
Repurchase of common stock	(125)	(50)	(350)	(50)
Repayments of commercial paper notes, original maturities of three months or less, net	—	—	—	(420)
Issuance of debt, net of issuance costs	—	—	—	2,057
Repayments and extinguishment of debt	—	—	—	(689)
Dividends paid	(111)	(107)	(335)	(321)
Other financing activities, net	—	(4)	(2)	(7)
Net cash (used in) provided by financing activities	<u>(190)</u>	<u>(122)</u>	<u>(651)</u>	<u>624</u>
<b>Effect of exchange rate changes on cash, cash equivalents and restricted cash</b>				
	(13)	26	(26)	70
<b>Net change in cash, cash equivalents and restricted cash</b>	(339)	278	(358)	1,148
<b>Cash, cash equivalents and restricted cash:</b>				
Beginning of period	4,516	3,536	4,535	2,666
End of period	<u>\$ 4,177</u>	<u>\$ 3,814</u>	<u>\$ 4,177</u>	<u>\$ 3,814</u>

**NETAPP, INC.**  
**SUPPLEMENTAL DATA**  
(In millions except net income per share, percentages, DSO, DPO and Inventory Turns)  
(Unaudited)

In the first quarter of fiscal year 2022, the Company introduced two segments for financial reporting purposes: Hybrid Cloud and Public Cloud. Prior period disclosures have been revised for comparability.

**Revenues by Segment**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Product	\$ 846	\$ 814	\$ 775
Support	586	590	571
Professional and Other Services	72	75	69
<b>Hybrid Cloud Segment Net Revenues</b>	<b>1,504</b>	1,479	1,415
<b>Public Cloud Segment Net Revenues</b>	<b>110</b>	87	55
<b>Net Revenues</b>	<b>\$ 1,614</b>	<b>\$ 1,566</b>	<b>\$ 1,470</b>

**Gross Profit by Segment**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Product	\$ 442	\$ 445	\$ 414
Support	541	542	522
Professional and Other Services	26	21	16
<b>Hybrid Cloud Segment Gross Profit</b>	<b>1,009</b>	1,008	952
<b>Public Cloud Segment Gross Profit</b>	<b>78</b>	62	38
<b>Total Segments Gross Profit</b>	<b>1,087</b>	1,070	990
Amortization of Intangible Assets	(9)	(7)	(12)
Stock-based Compensation	(5)	(4)	(3)
<b>Unallocated Cost of Revenues</b>	<b>(14)</b>	(11)	(15)
<b>Gross Profit</b>	<b>\$ 1,073</b>	<b>\$ 1,059</b>	<b>\$ 975</b>

**Gross Margin by Segment**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Product	52.2%	54.7%	53.4%
Support	92.3%	91.9%	91.4%
Professional and Other Services	36.1%	28.0%	23.2%
<b>Hybrid Cloud Segment Gross Margin</b>	<b>67.1%</b>	68.2%	67.3%
<b>Public Cloud Segment Gross Margin</b>	<b>70.9%</b>	71.3%	69.1%

**Product Revenues**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Total	\$ 846	\$ 814	\$ 775
Software*	507	475	428
Hardware*	339	339	347

**Software and recurring support and public cloud revenue**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Product - Software	\$ 507	\$ 475	\$ 428
Support	586	590	572
Public Cloud	110	87	55
<b>Software and recurring support and public cloud revenue*</b>	<b>\$ 1,203</b>	<b>\$ 1,152</b>	<b>\$ 1,055</b>

Software and recurring support and public cloud revenue as a percentage of net revenues	75%	74%	72%
---	-----	-----	-----

\* Our revenue recognition policy under GAAP defines a configured storage system, inclusive of the operating system software essential to its functionality, as a single performance obligation. We have provided a breakdown of our GAAP product revenues into the software and hardware components, which are considered non-GAAP measures, to display the significance of software included in total product revenues. Software and recurring support and public cloud revenue is a non-GAAP measure because it includes the software component of our product revenues, but not the hardware component.

### Geographic Mix

	<b>% of Q3 FY'22 Revenue</b>	<b>% of Q2 FY'22 Revenue</b>	<b>% of Q3 FY'21 Revenue</b>
Americas	56%	55%	53%
<i>Americas Commercial</i>	47%	43%	43%
<i>U.S. Public Sector</i>	9%	12%	10%
EMEA	32%	29%	32%
Asia Pacific	12%	15%	15%

### Pathways Mix

	<b>% of Q3 FY'22 Revenue</b>	<b>% of Q2 FY'22 Revenue</b>	<b>% of Q3 FY'21 Revenue</b>
Direct	21%	24%	24%
Indirect	79%	76%	76%

### Non-GAAP Income from Operations, Income before Income Taxes & Effective Tax Rate

	<b>Q3'FY22</b>	<b>Q2'FY22</b>	<b>Q3'FY21</b>
Non-GAAP Income from Operations	\$ 404	\$ 374	\$ 322
% of Net Revenues	25.0%	23.9%	21.9%
Non-GAAP Income before Income Taxes	\$ 389	\$ 360	\$ 311
Non-GAAP Effective Tax Rate	15.2%	18.9%	19.6%

### Non-GAAP Net Income

	<b>Q3'FY22</b>	<b>Q2'FY22</b>	<b>Q3'FY21</b>
Non-GAAP Net Income	\$ 330	\$ 292	\$ 250
Non-GAAP Weighted Average Common Shares Outstanding, Diluted	229	229	227
Non-GAAP Net Income per Share, Diluted	\$ 1.44	\$ 1.28	\$ 1.10

### Select Balance Sheet Items

	<b>Q3'FY22</b>	<b>Q2'FY22</b>	<b>Q3'FY21</b>
Deferred Revenue and Financed Unearned Services Revenue	\$ 3,969	\$ 3,866	\$ 3,828
DSO (days)	45	38	49
DPO (days)	73	78	62
Inventory Turns	13	13	19

*Days sales outstanding (DSO) is defined as accounts receivable divided by net revenues, multiplied by the number of days in the quarter.*

*Days payables outstanding (DPO) is defined as accounts payable divided by cost of revenues, multiplied by the number of days in the quarter.*

*Inventory turns is defined as annualized cost of revenues divided by net inventories.*

### Select Cash Flow Statement Items

	<b>Q3'FY22</b>	<b>Q2'FY22</b>	<b>Q3'FY21</b>
Net Cash Provided by Operating Activities	\$ 260	\$ 298	\$ 373
Purchases of Property and Equipment	\$ 61	\$ 46	\$ 32
Free Cash Flow	\$ 199	\$ 252	\$ 341
<i>Free Cash Flow as % of Net Revenues</i>	12.3%	16.1%	23.2%

*Free cash flow is a non-GAAP measure and is defined as net cash provided by operating activities less purchases of property and equipment.*

**NETAPP, INC.**  
**RECONCILIATION OF NON-GAAP TO GAAP**  
**INCOME STATEMENT INFORMATION**  
(In millions, except net income per share amounts)

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
<b>NET INCOME</b>	\$ 252	\$ 224	\$ 182
Adjustments:			
Amortization of intangible assets	13	10	15
Stock-based compensation	64	62	46
Restructuring charges	—	7	—
Acquisition-related expense	6	1	3
Income tax effects	(5)	(13)	(13)
Income tax expenses from integration of acquired companies	—	1	17
<b>NON-GAAP NET INCOME</b>	<u>\$ 330</u>	<u>\$ 292</u>	<u>\$ 250</u>
<b>COST OF REVENUES</b>	\$ 541	\$ 507	\$ 495
Adjustments:			
Amortization of intangible assets	(9)	(7)	(12)
Stock-based compensation	(5)	(4)	(3)
<b>NON-GAAP COST OF REVENUES</b>	<u>\$ 527</u>	<u>\$ 496</u>	<u>\$ 480</u>
<b>COST OF PRODUCT REVENUES</b>	\$ 407	\$ 372	\$ 369
Adjustments:			
Amortization of intangible assets	(2)	(2)	(7)
Stock-based compensation	(1)	(1)	(1)
<b>NON-GAAP COST OF PRODUCT REVENUES</b>	<u>\$ 404</u>	<u>\$ 369</u>	<u>\$ 361</u>
<b>COST OF SERVICES REVENUES</b>	\$ 134	\$ 135	\$ 126
Adjustments:			
Amortization of intangible assets	(7)	(5)	(5)
Stock-based compensation	(4)	(3)	(2)
<b>NON-GAAP COST OF SERVICES REVENUES</b>	<u>\$ 123</u>	<u>\$ 127</u>	<u>\$ 119</u>
<b>GROSS PROFIT</b>	\$ 1,073	\$ 1,059	\$ 975
Adjustments:			
Amortization of intangible assets	9	7	12
Stock-based compensation	5	4	3
<b>NON-GAAP GROSS PROFIT</b>	<u>\$ 1,087</u>	<u>\$ 1,070</u>	<u>\$ 990</u>

**NETAPP, INC.**  
**RECONCILIATION OF NON-GAAP TO GAAP**  
**INCOME STATEMENT INFORMATION**  
(In millions, except net income per share amounts)

	Q3'FY22	Q2'FY22	Q3'FY21
<b>SALES AND MARKETING EXPENSES</b>	\$ 461	\$ 465	\$ 436
Adjustments:			
Amortization of intangible assets	(4)	(3)	(3)
Stock-based compensation	(30)	(29)	(21)
<b>NON-GAAP SALES AND MARKETING EXPENSES</b>	<u>\$ 427</u>	<u>\$ 433</u>	<u>\$ 412</u>
<b>RESEARCH AND DEVELOPMENT EXPENSES</b>	\$ 220	\$ 216	\$ 215
Adjustment:			
Stock-based compensation	(19)	(19)	(15)
<b>NON-GAAP RESEARCH AND DEVELOPMENT EXPENSES</b>	<u>\$ 201</u>	<u>\$ 197</u>	<u>\$ 200</u>
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	\$ 65	\$ 76	\$ 63
Adjustment:			
Stock-based compensation	(10)	(10)	(7)
<b>NON-GAAP GENERAL AND ADMINISTRATIVE EXPENSES</b>	<u>\$ 55</u>	<u>\$ 66</u>	<u>\$ 56</u>
<b>RESTRUCTURING CHARGES</b>	\$ —	\$ 7	\$ —
Adjustment:			
Restructuring charges	—	(7)	—
<b>NON-GAAP RESTRUCTURING CHARGES</b>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
<b>ACQUISITION-RELATED EXPENSE</b>	\$ 6	\$ 1	\$ 3
Adjustment:			
Acquisition-related expense	(6)	(1)	(3)
<b>NON-GAAP ACQUISITION-RELATED EXPENSE</b>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
<b>OPERATING EXPENSES</b>	\$ 752	\$ 765	\$ 717
Adjustments:			
Amortization of intangible assets	(4)	(3)	(3)
Stock-based compensation	(59)	(58)	(43)
Restructuring charges	—	(7)	—
Acquisition-related expense	(6)	(1)	(3)
<b>NON-GAAP OPERATING EXPENSES</b>	<u>\$ 683</u>	<u>\$ 696</u>	<u>\$ 668</u>

**NETAPP, INC.**  
**RECONCILIATION OF NON-GAAP TO GAAP**  
**INCOME STATEMENT INFORMATION**  
(In millions, except net income per share amounts)

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
<b>INCOME FROM OPERATIONS</b>	\$ 321	\$ 294	\$ 258
Adjustments:			
Amortization of intangible assets	13	10	15
Stock-based compensation	64	62	46
Restructuring charges	—	7	—
Acquisition-related expense	6	1	3
<b>NON-GAAP INCOME FROM OPERATIONS</b>	<u>\$ 404</u>	<u>\$ 374</u>	<u>\$ 322</u>
<b>INCOME BEFORE INCOME TAXES</b>	\$ 306	\$ 280	\$ 247
Adjustments:			
Amortization of intangible assets	13	10	15
Stock-based compensation	64	62	46
Restructuring charges	—	7	—
Acquisition-related expense	6	1	3
<b>NON-GAAP INCOME BEFORE INCOME TAXES</b>	<u>\$ 389</u>	<u>\$ 360</u>	<u>\$ 311</u>
<b>PROVISION FOR INCOME TAXES</b>	\$ 54	\$ 56	\$ 65
Adjustments:			
Income tax effects	5	13	13
Income tax expenses from integration of acquired companies	—	(1)	(17)
<b>NON-GAAP PROVISION FOR INCOME TAXES</b>	<u>\$ 59</u>	<u>\$ 68</u>	<u>\$ 61</u>
<b>NET INCOME PER SHARE</b>	\$ 1.10	\$ 0.98	\$ 0.80
Adjustments:			
Amortization of intangible assets	0.06	0.04	0.07
Stock-based compensation	0.28	0.27	0.20
Restructuring charges	—	0.03	—
Acquisition-related expense	0.03	—	0.01
Income tax effects	(0.02)	(0.06)	(0.06)
Income tax expenses from integration of acquired companies	—	—	0.07
<b>NON-GAAP NET INCOME PER SHARE</b>	<u>\$ 1.44</u>	<u>\$ 1.28</u>	<u>\$ 1.10</u>

**RECONCILIATION OF NON-GAAP TO GAAP**  
**GROSS MARGIN**  
(\$ in millions)

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
<b>Gross margin-GAAP</b>	66.5%	67.6%	66.3%
Cost of revenues adjustments	0.9%	0.7%	1.0%
<b>Gross margin-Non-GAAP</b>	67.3%	68.3%	67.3%
GAAP cost of revenues	\$ 541	\$ 507	\$ 495
Cost of revenues adjustments:			
Amortization of intangible assets	(9)	(7)	(12)
Stock-based compensation	(5)	(4)	(3)
Non-GAAP cost of revenues	<u>\$ 527</u>	<u>\$ 496</u>	<u>\$ 480</u>
Net revenues	\$ 1,614	\$ 1,566	\$ 1,470



**RECONCILIATION OF NON-GAAP TO GAAP  
PRODUCT GROSS MARGIN  
(\$ in millions)**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
<b>Product gross margin-GAAP</b>	51.9%	54.3%	52.4%
Cost of product revenues adjustments	0.4%	0.4%	1.0%
<b>Product gross margin-Non-GAAP</b>	52.2%	54.7%	53.4%
GAAP cost of product revenues	\$ 407	\$ 372	\$ 369
Cost of product revenues adjustments:			
Amortization of intangible assets	(2)	(2)	(7)
Stock-based compensation	(1)	(1)	(1)
Non-GAAP cost of product revenues	<u>\$ 404</u>	<u>\$ 369</u>	<u>\$ 361</u>
Product revenues	\$ 846	\$ 814	\$ 775

**RECONCILIATION OF NON-GAAP TO GAAP  
SERVICES GROSS MARGIN  
(\$ in millions)**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
<b>Services gross margin-GAAP</b>	82.6%	82.0%	81.9%
Cost of services revenues adjustment	1.4%	1.1%	1.0%
<b>Services gross margin-Non-GAAP</b>	84.0%	83.1%	82.9%
GAAP cost of services revenues	\$ 134	\$ 135	\$ 126
Cost of services revenues adjustments:			
Amortization of intangible assets	(7)	(5)	(5)
Stock-based compensation	(4)	(3)	(2)
Non-GAAP cost of services revenues	<u>\$ 123</u>	<u>\$ 127</u>	<u>\$ 119</u>
Services revenues	\$ 768	\$ 752	\$ 695

**RECONCILIATION OF NON-GAAP TO GAAP  
EFFECTIVE TAX RATE**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
<b>GAAP effective tax rate</b>	17.6%	20.0%	26.3%
Adjustments:			
Income tax effects	(2.5)%	(0.8)%	0.2%
Income tax expenses from integration of acquired companies	—%	(0.4)%	(6.9)%
<b>Non-GAAP effective tax rate</b>	15.2%	18.9%	19.6%

**RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES  
TO FREE CASH FLOW (NON-GAAP)  
(In millions)**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Net cash provided by operating activities	\$ 260	\$ 298	\$ 373
Purchases of property and equipment	(61)	(46)	(32)
<b>Free cash flow</b>	<b>\$ 199</b>	<b>\$ 252</b>	<b>\$ 341</b>

**RECONCILIATION OF NET REVENUES  
TO BILLINGS (NON-GAAP)  
(In millions)**

	<u>Q3'FY22</u>	<u>Q2'FY22</u>	<u>Q3'FY21</u>
Net revenues	\$ 1,614	\$ 1,566	\$ 1,470
Change in deferred revenue and financed unearned services revenue*	143	(15)	128
<b>Billings</b>	<b>\$ 1,757</b>	<b>\$ 1,551</b>	<b>\$ 1,598</b>

\* As reported on our Condensed Consolidated Statements of Cash Flows

**NETAPP, INC.**  
**RECONCILIATION OF NON-GAAP GUIDANCE TO GAAP**  
**EXPRESSED AS EARNINGS PER SHARE**  
**FOURTH QUARTER FISCAL 2022**

	<b>Fourth Quarter Fiscal 2022</b>
Non-GAAP Guidance - Net Income Per Share	\$1.21 - \$1.31
Adjustments of Specific Items to Net Income	
Per Share for the Fourth Quarter Fiscal 2022:	
Amortization of intangible assets	(\$0.06)
Stock-based compensation expense	(\$0.28)
Income tax effects	\$0.03
Total Adjustments	(\$0.31)
GAAP Guidance - Net Income Per Share	\$0.90 - \$1.00

*Some items may not add or recalculate due to rounding.*

**NETAPP, INC.**  
**RECONCILIATION OF NON-GAAP GUIDANCE TO GAAP**  
**FISCAL 2022**  
**(Unaudited)**

	<b>Fiscal 2022</b>
Gross Margin - Non-GAAP Guidance	
Adjustment:	~67%
Cost of revenues adjustments	(1)%
Gross Margin - GAAP Guidance	~66%
	<b>Fiscal 2022</b>
Operating Margin - Non-GAAP Guidance	23% - 24%
Adjustments:	
Amortization of intangible assets	(1)%
Stock-based compensation expense	(4)%
Operating Margin - GAAP Guidance	18% - 19%
	<b>Fiscal 2022</b>
Effective Tax Rate - Non-GAAP Guidance	~18%
Adjustment:	
Income tax effects	-%
Effective Tax Rate - GAAP Guidance	~18%

*Some items may not add or recalculate due to rounding.*

**NETAPP, INC.**  
**RECONCILIATION OF NON-GAAP GUIDANCE TO GAAP**  
**EXPRESSED AS EARNINGS PER SHARE**  
**FISCAL 2022**

	<b>Fiscal 2022</b>
Non-GAAP Guidance - Net Income Per Share	\$5.07 - \$5.17
Adjustments of Specific Items to Net Income Per Share for Fiscal 2022:	
Amortization of intangible assets	(\$0.20)
Stock-based compensation expense	(\$1.07)
Litigation Settlement	(\$0.01)
Restructuring charges	(\$0.13)
Acquisition-related expenses	(\$0.03)
Income tax effects	\$0.24
Total Adjustments	(\$1.20)
GAAP Guidance - Net Income Per Share	\$3.87 - \$3.97

*Some items may not add or recalculate due to rounding.*

**Contacts:**

(Press)

Chris Drago

1 831 900 8889

[chris.drago@netapp.com](mailto:chris.drago@netapp.com)

(Investors)

Lance Berger

1 408 822 6628

[lance.berger@netapp.com](mailto:lance.berger@netapp.com)