



## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

### Product Line: NetApp

### Introduction

NetApp, Inc.  
1921 Gallows Road, Suite 600  
Vienna, VA 22182  
(703) 918-7200 phone  
(703) 918-7301 fax

Sales Representative Name: Dave Franko  
Sales Representative Phone: (614) 203-4910  
Sales Representative Email: [dave.franko@netapp.com](mailto:dave.franko@netapp.com)

Or

Sales Representative Name: Brenden Amanto  
Sales Representative Phone: (717) 497-6792  
Sales Representative Email: [brenden.amanto.schmidt@netapp.com](mailto:brenden.amanto.schmidt@netapp.com)

Contact information is the same for all states.

### Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. Volume discounts may be requested by contacting the authorized reseller agent.
3. Select one of the authorized resellers listed below and address the orders to:  
Selected Reseller Name  
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM 2019"
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.

6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **NetApp, Inc.** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address ([orders@peppm.org](mailto:orders@peppm.org)) or Epylon eCommerce ([www.epylon.com](http://www.epylon.com)) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

**CDW-G**  
230 North Milwaukee Avenue  
Vernon Hills, IL 60061  
Michael Creegan, Sr. Account Manager  
(866) 776-7412  
[bids@cdwg.com](mailto:bids@cdwg.com)

**Computer Design & Integration LLC**

646 US Highway 46  
Teterboro, NY 07608  
Chris Clark, Director of Sales  
(201) 314-0362  
[Chris.Clark@cdillc.com](mailto:Chris.Clark@cdillc.com)

**ePlus Technology Inc.**

130 Futura Drive  
Pottstown, PA 19464  
Nick D'Archangelo, Regional VP, SLED Mid-Atlantic  
(610) 495-1293  
[ndarchangelol@eplus.com](mailto:ndarchangelol@eplus.com)

**Razor Technology, LLC**

300 Barr Harbor Dr, Suite 705  
West Conshohocken, PA 19428  
Kevin Magrann  
(610) 234-0713 office  
(484) 571-5681 mobile  
[Kevin.magrann@razor-tech.com](mailto:Kevin.magrann@razor-tech.com)