

Q3FY21 Results

Revenue

Net **\$1.47B** = Product **\$775M** + Software maintenance **\$334M** + Hardware maintenance and other services **\$361M**



Earnings per share

GAAP EPS

\$0.80

Non-GAAP EPS

\$1.10



Returning cash to shareholders

Share repurchases

\$50M

Dividend

\$107M



Generating cash

Free cash flow (down 12% Y/Y)

\$341M

Cash from operations

\$373M

Q3FY21 Product Highlights



All-flash array business

\$2.6B

Run rate

↑ **+11%**
Year/Year



Public cloud services

\$237M

ARR

↑ **+186%**
Year/Year