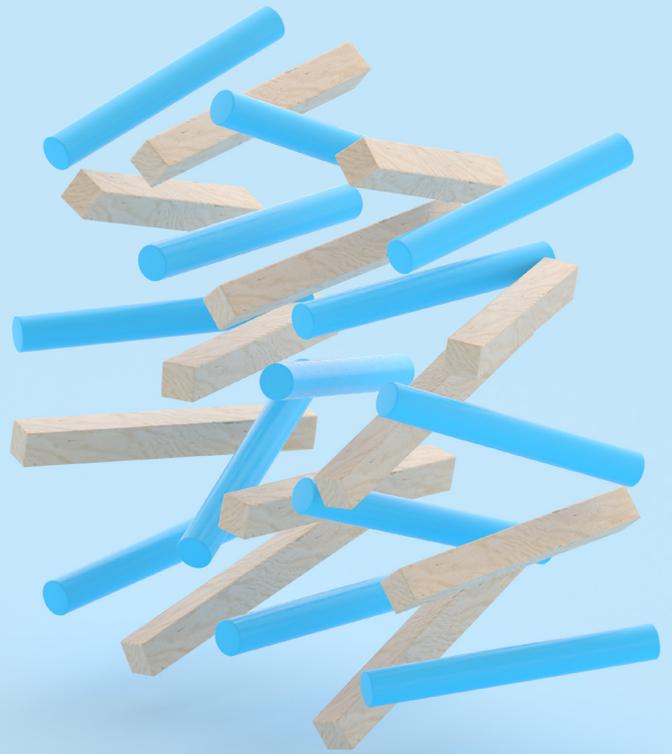


PROFESSIONAL SERVICES DATASHEET

# NetApp Data Fabric Value Consulting

Determine the right hybrid cloud solution for your business to accelerate your IT transformation.



## The challenge

### Aligning business value to technology investment

Enterprises are looking to leverage hybrid multicloud solutions to drive their IT transformation and enable greater agility for their business. However, many organizations aren't clear about where to begin the process, and they're concerned about the potential risk and cost of a trial-and-error approach. They're asking, How do we determine the business value contribution that hybrid multicloud can deliver to achieve our desired business outcomes? Why is a data fabric the right choice for delivering hybrid multicloud?

## The solution

### Strategy for a seamless data experience for hybrid cloud

NetApp® Data Fabric Value Consulting enables customers to evaluate NetApp hybrid multicloud technology options based on the business value they can deliver to an organization. The service uses a combination of proprietary assessment tools and consulting engagement to gather and weigh input from a cross section of business stakeholders. Based on those results, we provide customized recommendations to company leaders to help define, refine, and accelerate the business decision-making process for building a data fabric solution that delivers a seamless data experience across public clouds, private clouds, and on premises.

## Get it right from the start

### Accelerate your transformational journey

By helping you align business and technology goals across your enterprise, the presales consulting engagement enables you to quickly define goals and establish a technology-focused solution strategy to accelerate your transformational journey. The objectives of the service are:

## Key benefits

### Why engage NetApp consulting services

- Facilitate cross-function team alignment to accelerate the decision-making process
- Determine the right hybrid multicloud technology options to achieve the desired outcomes for your business
- Eliminate the risk and cost of a trial-and-error approach to hybrid cloud investment

- Facilitate a cross-functional team decision-making process
- Identify and compare specific hybrid multicloud and data fabric technology options based on business value
- Deliver comprehensive business value recommendations, based on key insights that are derived from proprietary evaluation tools
- Provide company leaders with the right business drivers and technology options to accelerate the move to a hybrid multicloud model and implement a data fabric solution.
- Supply third-party validation of business technology and strategy choices

## Trust the experts

These high-impact, short-duration consulting engagements deliver a proven methodology that brings together key business and technology stakeholders to build consensus across an organization. The engagement starts with a kick-off meeting to determine the project plan. Key business and technology stakeholders then complete an online questionnaire giving feedback about their main business objectives.

The consulting team then initiates a:

- **Discover phase.** Review the online questionnaire and identify areas of disagreement among stakeholders regarding approach.
- **Design phase (workshop).** Engage teams in an onsite workshop and stakeholder sessions to gather key value input in the Data Fabric Value Navigator tool. The goal is to assess and create recommendations that bring customer decision makers into alignment around a single transformational strategy.
- **Review phase.** Provide a recommendations review with the NetApp team and customer stakeholders before the delivery of the final recommendations.
- **Recommendation phase.** Present final deliverables and actionable recommendations to the executive team and sponsors, with next steps to facilitate implementation.

### **Related NetApp Professional Services for Hybrid Multicloud**

#### **NetApp Hybrid Multicloud Architecture and Design Service**

Defines the right cloud model for your business by identifying which cloud delivery platforms best address your needs. Designs a future-state hybrid multicloud architecture and service levels to match your unique business requirements.

### **NetApp Implementation Service**

Achieve predictable performance and cost by implementing architecture design and service levels for hybrid multicloud. Sets the foundation for an automation and orchestration service-management platform that reduces the risk of new technology deployment.

### **Related NetApp Professional Services for DevOps** **NetApp DevOps Strategy and Design Service**

Determines the right architecture for automation and orchestration by establishing a short and long-term strategy that aligns business and IT objectives. Designs an architecture to scale your practice, through automation and orchestration, to accelerate from vision to execution.

### **NetApp DevOps Automated Platform Provisioning Service**

Enables the deployment of new workspaces more frequently by setting the foundation for an automation and orchestration platform and quickly and easily provisioning new environments and workspaces to accelerate development.

### **Related NetApp Professional Services for AI** **NetApp AI Architecture and Design Service**

Formulates short- and long-term AI data management strategies by providing a technology gap analysis and a roadmap for what solutions and tools can be used in your environment to accommodate your AI workflows.

## **About NetApp Professional Services**

Whether you're planning your next-generation data center, need specialized know-how for a major storage deployment, or want to optimize the operational efficiency of your existing infrastructure, NetApp Professional Services and NetApp Certified Partners can help.

## **Get Started Today**

Learn how your IT environment can help achieve the outcomes that matter most to you. Contact your local NetApp sales representative or visit [www.netapp.com](http://www.netapp.com).

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## **About NetApp**

In a world full of generalists, NetApp is a specialist. We're focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world's biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services and applications to the right people—anytime, anywhere.

