

Q4 FY18 FINANCIAL HIGHLIGHTS

Revenue

Net **\$1.64B** = Product **\$1.01B** + Software Maintenance **\$247M** + Hardware Maintenance & Other Services **\$383M**



Earnings Per Share

GAAP EPS

\$0.99

Non-GAAP EPS

\$1.05



Returning Cash to Shareholders

Share Repurchases

\$344M

Dividend

\$53M

Hardware Maintenance & Other Services



Generating Cash

Free Cash Flow (+36%Y/Y)

\$446M

Cash from Operations

\$494M

Q4 FY18 PRODUCT HIGHLIGHTS

All-Flash Array Business

Product Revenue Mix



\$2.4B
RUN RATE



+43%
Year/Year



74%
Strategic Revenue



25%
Year/Year

#DataDriven

For full financial data, non-GAAP reconciliations and cautionary language regarding forward-looking statements, please refer to NetApp's fiscal year 2018 fourth quarter press release issued on May 23, 2018 available at investors.netapp.com

Strategic product revenue includes: cDOT, Branded E-Series, SolidFire, Altavault, and optional add-on software product net revenues

AFA annual run rate is determined by products and services revenue for the current period, multiplied by 4

NetApp