



Cloud Services and Financial Services: The Perfect Match

Organizations in the sector face three interlocking challenges:

External pressures	Internal pressures	Market evolution
<p>Tough market condition.</p> <p>Low interest rates, slow growth and risk avoidance characterize European banking post-financial crash</p> <p>Tighter oversight.</p> <p>Ever greater regulatory burden is leading to restricted decision making</p>	<p>Internal compliance.</p> <p>In-house control, influenced by habit and traditional processes, is limiting new thinking.</p> <p>Cultural inertia.</p> <p>Stratified and siloed, many finance firms are deprived of cross-functional synergies and data sharing.</p> <p>Legacy infrastructure.</p> <p>Decades-old technology creating complex and slow IT estates.</p>	<p>The rise of the insurgent.</p> <p>FinTechs, InsureTechs and others are arriving without cultural or technology baggage.</p> <p>Changing user expectations.</p> <p>Coupled by a generational shift, ease-of-use and ease-of-access are now customer norms.</p> <p>Open Banking.</p> <p>Third-party access to payments and customer data is reshaping the market and customer relationships.</p>

Cloud will frame the future

	<p>Cloud will frame the future</p> <p>\$5bn of IT spend shifts from legacy infrastructure to cloud services by 2022¹</p> <p>13.7% financial services external IT budget spent on cloud services today¹</p>
	<p>Software and infrastructure</p> <p>44% spent on software-as-a-service solutions¹</p> <p>37% spent on infrastructure-as-a-service solutions, according to NetApp insights¹</p>
	<p>IoT has an intriguing role to play</p> <p>Nearly \$200m spent by Europe's finance leaders on Internet of Thing infrastructure and services¹</p>

BUILDING YOUR DATA FABRIC

We partner with our customers to help them take advantage of their vast volumes of readily available data to improve business performance and efficiency

<p>Modernize Workplace</p>	<p>Better digital Business & UX with Cloud</p>	<p>Banking as Service</p>
<p>Customer Centricity & Business Intelligence</p>	<p>Compliance & Regulation (AML, KYC, FRTB,...)</p>	<p>Cost / Income Ratio</p>
<p>Open Banking</p>	<p>Secure Data: Protect - Detect - Respond</p>	<p>Resiliency, Recovery & Business Continuity</p>

To discover how NetApp can help build your Data Fabric, download our latest Whitepaper – **'Data Fabric: Weaving Together a Hybrid, Multicloud Future'** – now.

1. NetApp EMEA Global Finance Internal Insights, September 2019