

NetApp Financial Analyst Day 2017



Safe Harbor

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The non-GAAP to GAAP reconciliation of the financial information presented is available on our website at www.netapp.com.

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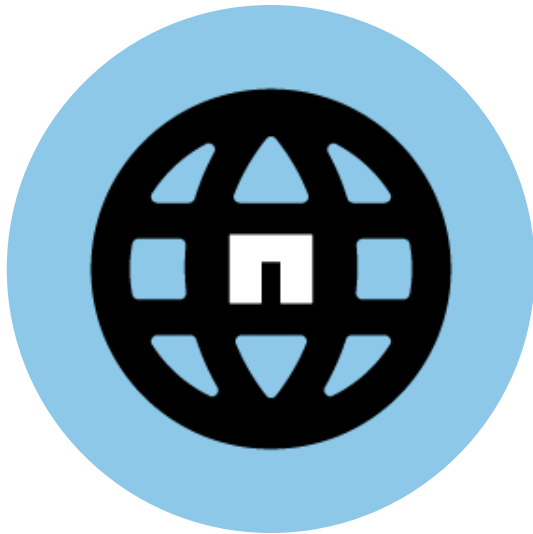
Closing Thoughts

George Kurian
Chief Executive Officer



Tremendous Opportunity Ahead

Successfully transforming to lead in the new era of IT



- Building on a **powerful foundation**
 - Deep customer relationships and track record of customer success
 - Focus, talent, and world-class data management innovation and expertise
 - Proven ability to partner broadly
- Unique opportunity as the **data management leader for hybrid cloud**
 - Data management is cornerstone of digital transformation
 - Accelerating pace of innovation addresses customers' top imperatives
 - Expanding addressable market and gaining share in traditional markets
 - Growing momentum and confidence
- **Disciplined execution** leveraging our strong business model to **drive topline growth with expanded margins and shareholder returns**