

Veeam and NetApp address all your Availability challenges

Traditional backup tools were not created for today's highly virtualized, multi-cloud environments. As a result, many organizations struggle with the following problems:

- Unreliable backups
- Recovery that takes too long
- High backup costs
- Inability to meet compliance
- Lost productivity due to backup complexity
- Inability to scale to meet business growth

To meet these challenges, Veeam® and NetApp collaborated to offer high-performance storage with reliable data protection designed for virtualized environments. Veeam Backup and Replication with NetApp E-Series simplifies IT, reduces costs, mitigates risk and delivers increased ROI by providing the following capabilities:

MANAGEMENT SIMPLICITY

- **Simplified IT:** Simple enough for a junior level admin to manage. Less time spent managing IT infrastructure.
- **Reduced Risk:** Ability to rapidly recover from failures. Ensures high application uptime.
- **Scale at business speed:** Backup and DR and environment that easily scales to support growth.

ACCELERATED RECOVERY, REDUCED RISK

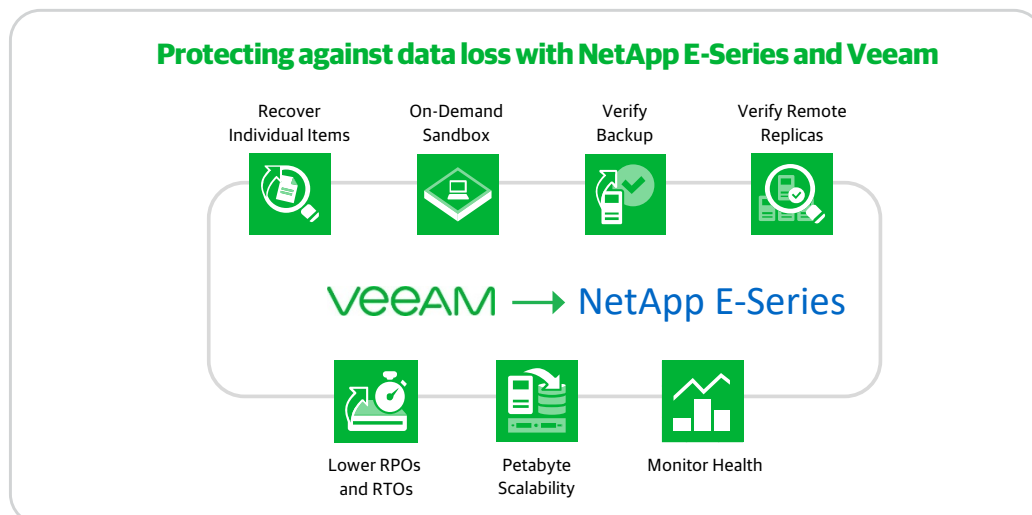
- **Instant VM Recovery:** VM recovery at the speed of flash – 78% faster according to IDC.
- **Reduced backup windows:** 28% shorter data backup windows with Veeam and NetApp.
- **Increased confidence:** 89% less unplanned downtime resulting in greater confidence in IT and reduced business risk.

INCREASED ROI, LOWER TCO

- **More business value:** Veeam and NetApp customers realize a 286% ROI with a 9-month payback on investment*.
- **Increased efficiency:** 56% more efficient backup teams, 36% lower cost of hardware*.

DO MORE WITH YOUR DATA

- **Copy Data Management flexibility:** Accelerated application development, data analytics and simplified DR testing with Veeam DataLabs and NetApp E-Series.
- **Ransomware Remediation:** Leverage Veeam secure restore with NetApp E-Series storage to safely and rapidly recover from ransomware and malware events.



USE CASES



Backup Modernization: Increase IT simplicity through a low-touch agentless architecture that delivers rapid recovery directly from NetApp E-Series with Veeam Instant VM Recovery™. Perform backups at the speed of flash with zero disruption to business applications. Increase agility through consistent performance and Availability across multi-cloud workloads.



Multi-Cloud Agility: Protect critical business workloads and data across multi-cloud environments from a single management console. Leverage Free Veeam Cloud Tier to archive data in low-cost public cloud storage like AWS, Azure, IBM Cloud and thousands of Veeam Cloud Service Provider (VCSP) data centers.



Data Analytics: Rapidly provision near real-time copies of production data to data scientists and business analysts to generate business insights.



Ransomware Remediation: Mitigate business risk by leveraging Veeam secure restore with NetApp secondary storage to quickly and safely recover from a ransomware or malware attack.



Application DevTest: Veeam and NetApp copy data management combined with Veeam DataLabs accelerates application development and testing by providing developers with a near real-time copy of production data, in a completely isolated environment, to innovate and iterate.



Simplified DR Testing: Perform non-disruptive, on-demand DR tests to quickly and easily prove compliance with corporate data governance and regulatory requirements.

SUPPORTED ENVIRONMENT CONFIGURATIONS

	SMALL Bundle	MEDIUM Bundle	LARGE Bundle
Bundle	Value-oriented Larger capacity deployments	Faster performance Space conscious	Greater capacity Data growth/workload consolidation
Ideal for	small org, remote office, local storage	midsize businesses, small enterprises	midsize businesses, small enterprises
NetApp	E2812,HA,12X4 TB NL-SAS, 16Gb FC or 10Gb iSCSI 4p (32TB Usable, Raid6)	E2812HA 8GB,12x8TB NoFDE,16Gb FC 4p (62TB Usable, Raid6)	E2860HA 8GB,60x4TB NoFDE,16GB FC 8p (163TB Usable, DDP)
Veeam	Protect 50 instances* (3 yr)	Protect 100 instances* (3 yr)	Protect 200 instances* (3 yr)
Average 3 Year Usage HW/SW Support	19TB used for 50 VMs** 3 years	37TB used for 100 VMs** 3 years	70TB used for 2X0 VMs** 3 years
Express Pack SKU	FE2812HA-0006-EP	E2812HA-0007-EP	E2860HA-0010-EP
Veeam NetApp PN	Qty 5 : SW-SUB-VBRPLS-3Y (total 50 instances)	Qty 10 : SW-SUB-VBRPLS-3Y (total 100 instances)	Qty 20 : SW-SUB-VBRPLS-3Y (total 200 instances)

* Veeam Instance Licensing is a single type of licensing for all workloads including physical, VMware, Hyper-V and AWS workloads, on premises and across public clouds.

** Assumptions: 100GB average VM size, weekly full with incremental daily, 30 days retention, 10% growth, 2:1 data reduction.

***Refer to terms and conditions.

The NetApp Data Fabric combined with the Veeam Availability Platform™ delivers a 286% ROI* while lowering IT costs, mitigating risk and ensuring application performance and Availability across multicloud workloads. By increasing the automation of backup and DR operations, our joint customers spend less time on IT and more time on business innovation.

For more information, visit <https://go.veeam.com/netapp-veeam-digital-hub>.



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