

# Veeam and NetApp address all your Availability challenges

For many organizations, IT complexity is a major impediment impacting their digital transformation initiatives. Higher data volumes, more devices and applications and the need to support hybrid cloud strategies are cited as the main reasons for this increased complexity\*. Veeam's integration with NetApp Data Fabric enables digital transformation by simplifying application performance and Availability across multi-cloud workloads while delivering the scalability needed to meet exponential data growth. Benefits include:

## ACCELERATED RECOVERY, REDUCED RISK

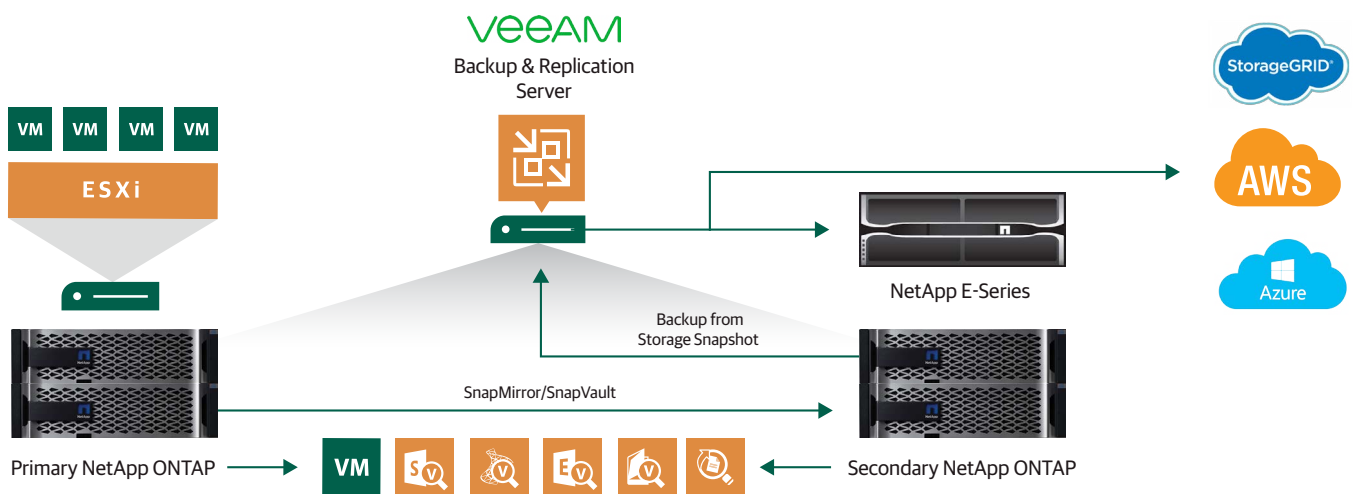
- **Instant VM Recovery:** VM recovery at the speed of NetApp All-Flash FAS – 78% faster according to IDC.
- **Reduced backup windows:** 28% shorter data backup windows with Veeam and NetApp storage.
- **Increased confidence:** 89% less unplanned downtime resulting in greater confidence in IT and reduced business risk.

## DO MORE WITH YOUR DATA


- **Copy Data Management flexibility:** Accelerated application development, data analytics and simplified DR testing with Veeam DataLabs and NetApp secondary storage.
- **Ransomware Remediation:** Leverage Veeam secure restore with NetApp storage to safely recover from ransomware and malware events.


## MANAGEMENT SIMPLICITY

- **Low-touch IT ops:** Veeam's integration with NetApp ONTAP delivers enhanced IT automation so you can spend less time on IT operations and more time helping the business transform and innovate.
- **Rapid deployment:** Veeam auto-discovers virtual and physical workloads, along with their associated NetApp Snapshot Copies, to accelerate data protection and reduce business risk.
- **Scale at the speed of business:** Veeam's Scale-Out Backup Repository capabilities combined with software-defined NetApp Data Fabric solutions, increases business agility.
- **Centralized multi-cloud management:** Protect business applications and data on-premise, in remote offices or in the public cloud.




## USE CASES


 **Backup Modernization:** Increase IT simplicity through a low-touch agentless architecture that delivers rapid recovery directly from NetApp Snapshot Copies with Veeam Instant VM Recovery™. Perform backups at the speed of flash with zero disruption to business applications. Increase agility through consistent performance and Availability across multi-cloud workloads.


 **DR Orchestration:** Simplify DR through automated workflows. Veeam's integration with NetApp SnapMirror and SnapVault simplifies backup and DR orchestration to deliver greater confidence in critical application and data Availability, whether it's a single file, virtual machine or entire data center recovery – on-premise, remote office or in the cloud.

 **Multi-Cloud Agility:** Protect critical business workloads and data across multi-cloud environments from a single management console. Leverage Free Veeam Cloud Tier to archive data in low-cost public cloud storage like AWS, Azure, IBM Cloud and thousands of Veeam Cloud Service Provider (VCSP) data centers.

 **Application DevTest:** Veeam and NetApp copy data management combined with Veeam DataLabs accelerates application development and testing by providing developers with a near real-time copy of production data, in a completely isolated environment, to innovate and iterate.

 **Data Analytics:** Rapidly provision near real-time copies of production data to data scientists and business analysts to generate business insights.

 **DR Compliance:** Leverage NetApp Snaplock for write-once read many (WORM) file locking. Perform non-disruptive, on-demand DR tests with Veeam DataLabs to quickly and easily prove compliance with corporate data governance and regulatory requirements.

 **Ransomware Remediation:** Mitigate business risk by leveraging Veeam secure restore with NetApp secondary storage to quickly and safely recover from a ransomware or malware attack.

## SUPPORTED ENVIRONMENT CONFIGURATIONS

	SMALL Bundle	MEDIUM Bundle	LARGE Bundle
<b>Bundle</b>	Value-oriented Larger capacity deployments	Faster performance Space conscious	Greater capacity Data growth/workload consolidation
<b>Ideal for</b>	small org, remote office, local storage	midsize businesses, small enterprises	midsize businesses, small enterprises
<b>NetApp</b>	FAS2720 12x4TB disk (29TB Usable)	FAS2720 12x8TB disk (50TB usable)	FAS2720A-PACK-124 + Additional Shelf (98TB usable)
<b>Veeam</b>	Protect 50 instances* (3 yr)	Protect 100 instances* (3 yr)	Protect 200 instances* (3 yr)
<b>Average 3 Year Usage HW/SW Support</b>	19TB used for 50 VMs** 3 years	37TB used for 100 VMs** 3 years	70TB used for 200 VMs** 3 years
<b>Express Pack SKU PN</b>	FAS2720A-EXP-101	FAS2720A-PACK-124	FAS2720A-PACK-124 + shelf
<b>Veeam NetApp PN</b>	Qty 5 : SW-SUB-VBRPLS-3Y (total 50 instances)	Qty 10 : SW-SUB-VBRPLS-3Y (total 100 instances)	Qty 20 : SW-SUB-VBRPLS-3Y (total 200 instances)

\* Veeam Instance Licensing is a single type of licensing for all workloads including physical, VMware, Hyper-V and AWS workloads, on premises and across public clouds.

\*\* Assumptions: 100GB average VM size, weekly full with incremental daily, 30 days retention, 10% growth, 2:1 data reduction.

\*\*\*Refer to terms and conditions.

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