## **Q4 FY19 RESULTS:**

**\$1.59**B **= \$1.0**B

Net

**Product** 

**Software Maintenance** 

**Hardware Maintenance** 

& Other Services + \$242M + \$350M **All-Flash Array Business** 

**Cloud Data Services** 









**Earnings Per Share** 

**GAAP EPS** 

\$1.59

**Non-GAAP EPS** 

\$1.22



**Returning Cash** to Shareholders

**Share Repurchases** 

\$500M

Dividend

\$97M



Cash

Free Cash Flow (-18%Y/Y)

\$364M

**Cash from Operations** 

\$399M

**\$2.7**B

**RUN RATE** 

+11%

**\$51**M **RUN RATE** 

**#DataDriven** 



**Q4 FY19 PRODUCT HIGHLIGHTS**