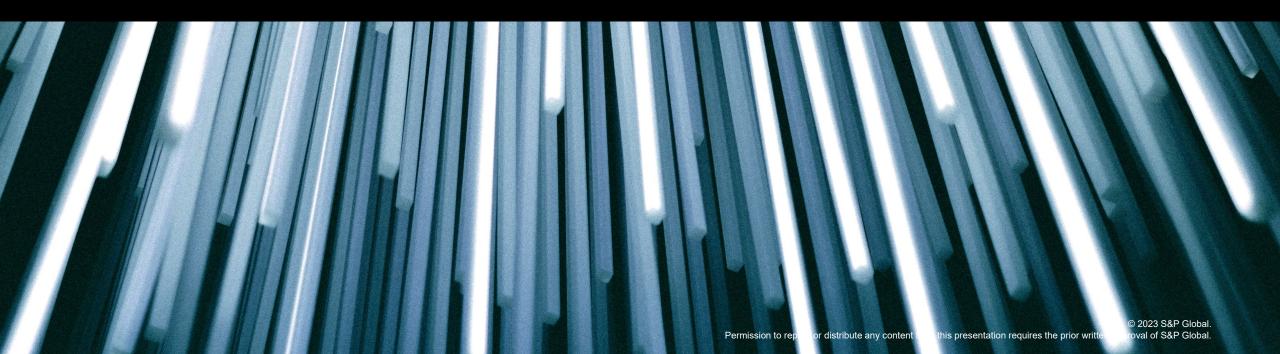
S&P Global

Market Intelligence

Voice of the Enterprise

Storage

ESG Attitudes 2023



Voice of the Enterprise: Storage, ESG Attitudes 2023

Voice of the Enterprise: Storage provides you with actionable data and insight to understand the key dynamics driving the information technology market.

Combining industry-leading analysis with a proprietary global panel of IT decision-makers, **Voice of the Enterprise: Storage** tracks the disruption occurring in the market and exposes the major opportunities for enterprises, IT vendors, suppliers and investors.

Two-part online surveys were conducted between September 5 through October 31, 2023. The main survey consists of 360 respondents

Voice of the Enterprise: Storage, ESG Attitudes



Approximately 360 web-based surveys conducted with a base of IT end-user decision-makers



Sampling that is representative of small, midsize and large enterprises in private and public sectors



Data-driven deliverables for fast access and ability to perform segmentation work

Attitudes Toward ESG Drive the Future of Data Storage

Storage ESG attitudes dashboard



91% of respondents say storage system power efficiency and rack-space consumption are important when choosing datacenter storage products.



83% of organizations are investing in both tools and human talent to achieve ESG objectives.



80% of organizations are moving data from on-premises to public cloud as part of their ESG strategy.



34% of respondents say environmental issues have a significant impact on their organization's storage technology procurement strategies.



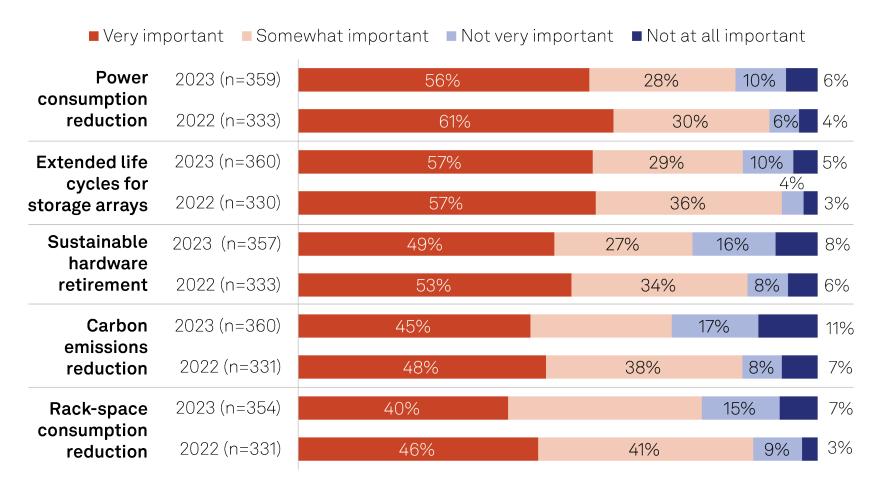
25% of respondents report social issues have a significant impact on their organization's storage technology procurement strategies.



44% of respondents say governance issues have a significant impact on their organization's storage technology procurement strategies.

- Q. How important are storage system power efficiency and rack-space consumption when deciding which storage products to use in your datacenters? Base: Respondents whose organizations use on-premises storage infrastructure (n=641).
- Q. Do you agree or disagree with the following statements? Our organization is investing in both tools and human talent to accelerate the achievement of objectives related to ESG strategy? Base: Respondents whose organizations use on-premises storage infrastructure (n=358).
- Q. Do you agree or disagree with the following statements? Our organization is moving data and workloads from on-premises datacenters to public cloud to meet our ESG strategy. Base: Respondents whose organizations use on-premises storage infrastructure (n=361).
- Q. To what extent do ESG issues impact your organization's storage technology procurement strategy?Base: Respondents whose organizations use on-premises storage infrastructure (E: n=358; S: n=357; G: n=355). Source: 451 Research's Voice of the Enterprise: Storage, ESG Attitudes 2023.

Power efficiency, extended life cycles and sustainable retirement are top ESG requirements

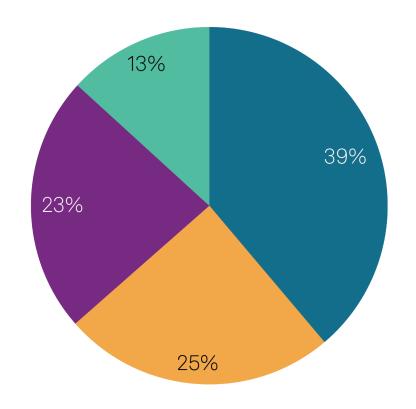


Q. Please rate the importance of the following ESG goals and actions considering your organization's on-premises storage assets. Base: Respondents whose organizations use on-premises storage infrastructure.

Source: 451 Research's Voice of the Enterprise: Storage, ESG Attitudes 2023.



All-flash storage is popular for production, but less so for secondary use cases



- All-flash storage is used for all production workloads, but not secondary use cases
- All-flash storage is limited to niche performance-sensitive use cases
- All-flash storage is the default for all storage use cases
- All-flash storage is not used in our environment

Q. Which best describes your organization's usage of all-flash storage?

Base: Respondents whose organizations use on-premises storage infrastructure (n=340).

Source: 451 Research's Voice of the Enterprise: Storage, ESG Attitudes 2023.

Contact us

CONTACT US

Americas +1 800 447 2273

Japan +81 3 6262 1887

Asia Pacific +60 4 291 3600

Europe, Middle East, Africa +44 (0) 134 432 8300

www.spglobal.com/enterprise/about/contact-us.html www.spglobal.com/marketintelligence





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