


# Keep it simple


Supercharge Equinix Metal with NetApp storage-as-a-service everywhere


## Hybrid multicloud choices—and challenges


Most tech leaders (67%) want to choose public-cloud services like storage and compute from multiple vendors<sup>1</sup>—but challenges stand in their way<sup>2</sup>.

They need to:

- 

**Simplify**  
complexity of multiple tools and APIs
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**Enforce**  
consistent security policies
- 

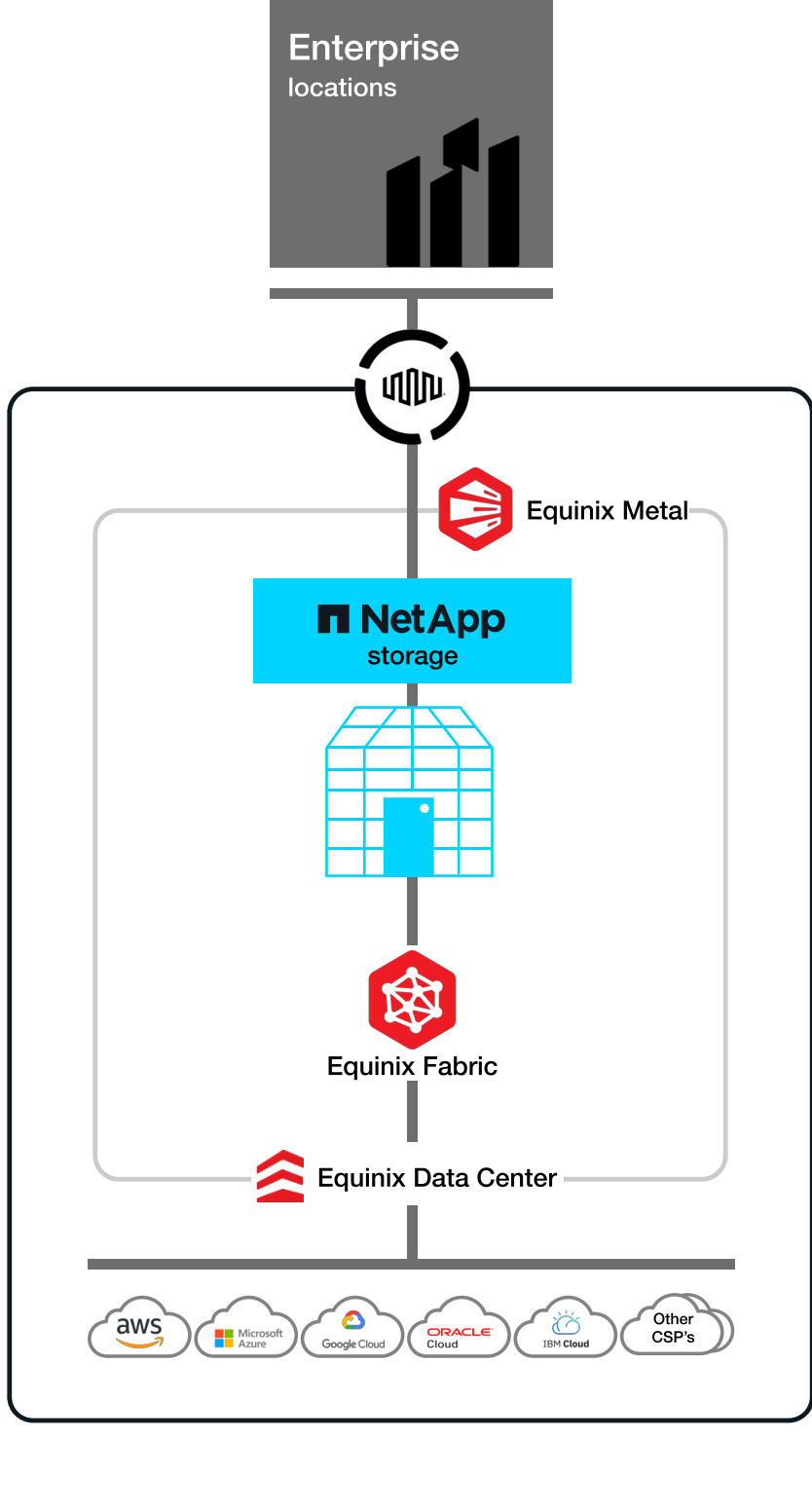
**Optimize**  
performance
- 

**Determine** most cost-efficient or best-suited cloud deployments

## Unlimited flexibility. Real choice.

Hybrid multicloud done right with NetApp Storage on Equinix Metal

NetApp Storage on Equinix Metal simplifies how you provision, deploy, and manage the full stack of compute, networking, and storage needed to power your business. Bringing together automated, as-a-service digital infrastructure from Equinix Metal and market-leading storage-as-a-service data management solutions from NetApp, it's the ultimate in financial and operational flexibility.



## 11 reasons to choose NetApp Storage on Equinix Metal

- 1

**Cost-efficient, single-tenant simplicity**

Get a real hybrid cloud experience while alleviating “noisy neighbor” issues. With a single-tenant solution, you get just one monthly bill for cost-efficient storage system and advanced data management services—plus all your compute and networking, too.
- 2

**Hybrid, multicloud cloud on your terms**

Build the hybrid, multicloud environment you want—on premises, in the cloud, or anywhere in between. Minimize refactoring. Choose the hyperscalers you need, including AWS, Azure, and Google Cloud. Migrate data, burst workloads, backup data, replicate data for disaster recovery, and store cold data.
- 3

**Cloud-adjacent data**

Get the on-premises performance you need but with the scale and flexibility of public cloud. With data centers around the world, NetApp Storage on Equinix Metal lets you take advantage of low-latency compute, database, and analytics services. And as the only vendor with native data storage and management solutions on all public clouds, NetApp solutions let you truly unlock the potential of hybrid cloud.
- 4

**Outstanding data performance, cost savings, and scalability**

Save over 50% of capacity costs<sup>3</sup> by automatically tiering infrequently accessed or cold data to lower-cost object-based storage on premises or in the cloud. Tier your data. Experience lightning-fast data access and low latency. Scale storage resources on demand to support rapid growth or seasonal fluctuations, without compromising performance.
- 5

**Built-in protection and ransomware detection**

Know that your data is secure, with data protection capabilities like vaulting and replication built into your monthly price. And should a ransomware attack occur, you can proactively detect abnormal file activity with NetApp ONTAP® data protection and disaster recovery technology.
- 6

**Extended global reach**

Expand into new markets with the global footprint and high-performance low-latency digital infrastructure and enterprise-grade storage operating system offered through NetApp Storage on Equinix Metal, with 28+ and expanding locations around the world.
- 7

**Simplified IT**

Monitor, provision, and orchestrate both on-premises and cloud storage services with a single pane of glass, using familiar tools and practices, while visualizing capacity usage across your hybrid cloud environment.
- 8

**Most available enterprise-class storage options**

Choose from the broadest range of unified file and block (iSCSI) data storage services available. Fit storage to your workloads, choosing from best-in-class storage options, including ultra-fast flash storage. Reallocate volumes across performance tiers on demand with a single storage platform.
- 9

**High availability**

Be confident that your mission-critical workloads will stay up and running with service tiers that deliver one of the highest available uptimes per month for unified file and block storage.
- 10

**Proven sustainability**

Minimize the impact of your carbon footprint with automated data tiering, sustainability monitoring, and reduction of overprovisioning, on premises and in the cloud.
- 11

**More financial and operational flexibility, less risk**

NetApp is a recognized market leader for hybrid cloud storage as-a-service. Get storage through a cloud-like user experience and usage-based payment model. There’s no need to oversubscribe. Renew or cancel at the end of the term.

## Let’s simplify hybrid multicloud

To learn more about NetApp Storage on Equinix Metal:

Contact NetApp

or

Contact Equinix

**About NetApp**  
In a world full of generalists, NetApp is a specialist. We’re focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world’s biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services and applications to the right people—anytime, anywhere. To learn more, visit [www.netapp.com](http://www.netapp.com).

**About Equinix**  
Equinix (Nasdaq: EQIX) is the world's digital infrastructure company®. Digital leaders harness Equinix's trusted platform to bring together and interconnect foundational infrastructure at software speed. Equinix enables organizations to access all the right places, partners and possibilities to scale with agility, speed the launch of digital services, deliver world-class experiences and multiply their value, while supporting their sustainability goals.