

AT A GLANCE

NetApp SAN Acceleration Workshop



Accelerate your transition to a modern SAN with NetApp ASA solutions.

In today's business landscape, organizations like yours face a range of challenges. IT budgets remain tight and under scrutiny. The complexity of ever-evolving technology and the IT skills gap pose significant hurdles. The threat of ransomware has emerged as a top priority for C-suite executives to handle, while sustainability has become a strategic imperative.

Moreover, every organization seeks the flexibility and power of the cloud. Amid these challenges, your organization needs to modernize its infrastructure to drive innovation, to increase productivity, and to stay competitive. And the process of modernizing your SAN infrastructure itself poses more challenges—some of the biggest hurdles are selecting the most effective and efficient SAN solution and making a smooth transition to the new infrastructure.

Modernize your storage infrastructure with SAN

At NetApp, we're constantly exploring practical strategies and cutting-edge technologies to help IT professionals navigate these challenges and harness the transformative potential of intelligent data infrastructure. Overall, the NetApp® ASA family is the optimal solution for a modern all-flash SAN infrastructure, delivering industry-leading performance, efficiency, security, and data availability. As a customer who already trusts NetApp for NAS and relies on your NetApp ONTAP® experience, you can seamlessly bring the ONTAP experience to your block workloads with ASA systems. You will get consistent data management, automation, security, protection, and user experience, on premises or in the cloud.

Align your SAN delivery strategy to your business goals

To help you choose the solutions that best meet your current and future SAN infrastructure needs, NetApp offers a complimentary SAN Acceleration Workshop. During this 2-hour consultant-led, workshop-style engagement, our SAN experts work with your team to identify the current state, challenges, gaps, and desired future state of your SAN workloads. Our experts use this information to create a prescriptive set of recommendations to accelerate reaching your goal and to modernize your SAN environment. By using their deep knowledge and expertise in SAN, NetApp experts employ a robust yet quick engagement to help you move faster in modernizing your SAN infrastructure. In as few as 3 days after requesting a workshop, you will have a better understanding of your infrastructure's current state, gain insight into your IT challenges, and have a well-defined path for continuing your SAN journey. Workshop deliverables include:

- Executive readout with key discussions and findings
- Recommended next steps
- SAN solution proposal

Key benefits

- Drive your SAN strategy and future state with NetApp SAN solutions.
- Align your technology investment to your business needs.
- Get actionable recommendations for modernizing your SAN workloads:
 - Unlock superior savings and sustainability.
 - Deliver predictable IT performance and infrastructure costs.
 - Simplify your data management.

Why NetApp SAN Acceleration Workshop?

- It's complimentary. There is no charge to our customers for this consultation engagement. Other vendors usually charge for similar consultation engagements.
- It's fast and value-packed. The consultation is delivered quickly and provides high value in a time-efficient workshop-style engagement.
- You get customized recommendations. Our findings, proposed solutions, and recommended next steps are tailored to each customer's specific SAN infrastructure and to their specific needs for performance, availability, security, and cost.

Get started today

Let us help you design and implement a no-regrets intelligent data infrastructure that's built on NetApp ASA systems. The SAN Acceleration Workshop is a great starting point. To help you achieve your end goal faster and with minimal risk, your NetApp team's recommendations may include any of the following additional services:

- NetApp SAN Architecture Assessment
- NetApp Cloud Design Workshop
- NetApp implementation and migration services

Figure 1 shows details about each of the services.

SAN Acceleration Workshop (no cost)

Clear understanding and documentation of the current state, challenges, strategy, and objectives.



NetApp SAN Architecture Assessment (no cost)

Detailed analysis of the current environment to pursue efficiencies and optimization. Includes 90-day NetApp Cloud Insights Premium license at no cost. Facilitates detailed planning for architecture and migration.

OR

NetApp Cloud Design Workshop (no cost)

Further IT and business strategy transformation discussion about a service design methodology that delivers service-level assurance, automation, showback, and chargeback.

OR

NetApp implementation and migration services (fee based)

On-site deployment, configuration, and integration of new NetApp ASA systems, as scoped. Migration assistance as needed.

Learn more

To learn more about how a NetApp SAN Acceleration Workshop can help you get the right SAN solution for your business, contact your local NetApp sales representative or visit www.netapp.com.

About NetApp

NetApp is the intelligent data infrastructure company, combining unified data storage, integrated data services, and CloudOps solutions to turn a world of disruption into opportunity for every customer. NetApp creates silo-free infrastructure, harnessing observability and AI to enable the industry's best data management. As the only enterprise-grade storage service natively embedded in the world's biggest clouds, our data storage delivers seamless flexibility. In addition, our data services create a data advantage through superior cyber resilience, governance, and application agility. Our CloudOps solutions provide continuous optimization of performance and efficiency through observability and AI. No matter the data type, workload, or environment, with NetApp you can transform your data infrastructure to realize your business possibilities.

Figure 1) Following the SAN Acceleration Workshop, NetApp experts may recommend one or more of these additional services to help you achieve your SAN goals faster.



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