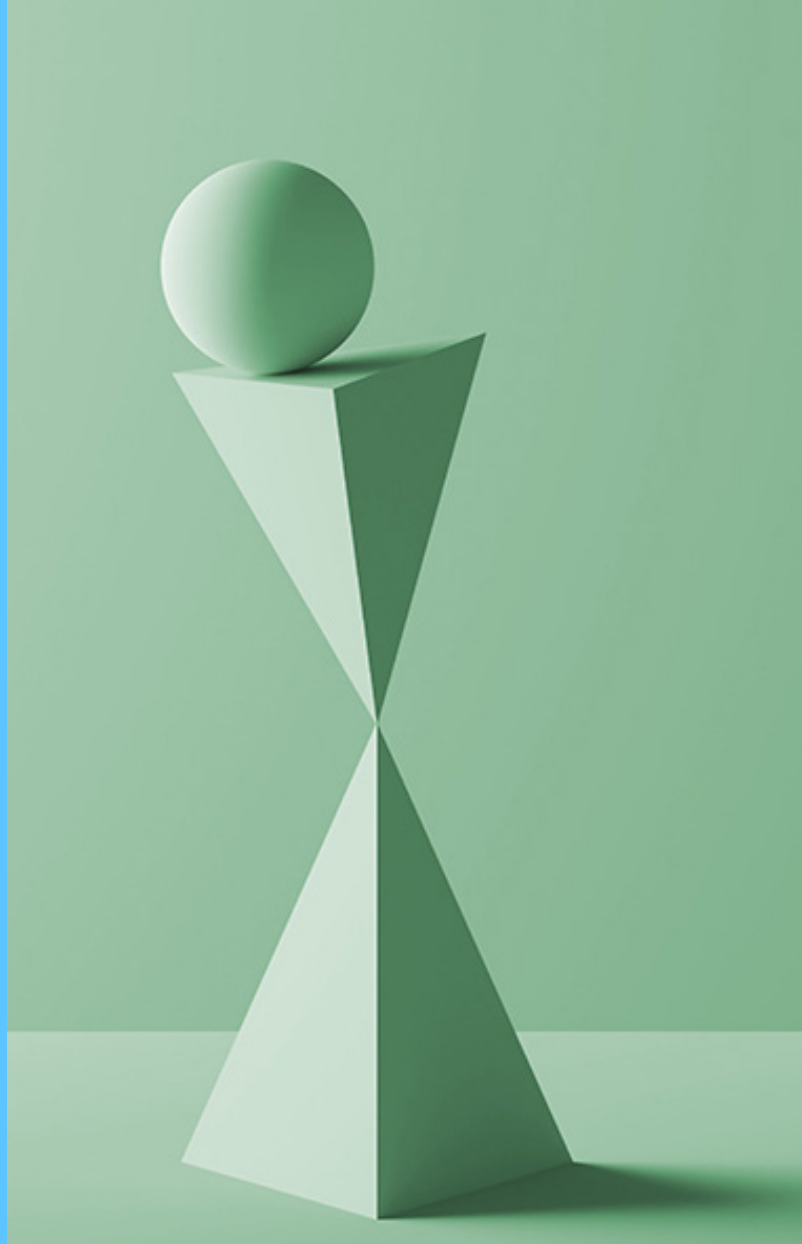


DATASHEET

NetApp Flex Managed Services

Increase flexibility and reduce costs
by employing the exact NetApp
Managed Services you need, on
premises and in the cloud.



The challenge

Managed Services provides the expertise you need to manage an optimized hybrid cloud environment. The flexibility to select a set of services to meet your exact business requirements is important, enabling you to use only what you need, where you need it.

The solution

NetApp Flex Managed Services gives you the flexibility to easily customize our standard Managed Services packages to meet your exact needs. You can select individual capabilities from any of our prepackaged bundles to create your own custom managed services package (Figure 1). You purchase the service modules you need and choose as much or as little assistance from NetApp service technology experts as you want (Figure 2).

Key benefits

- Meet your exact business requirements by choosing the capabilities you need for supporting specific NetApp® technologies.
- Reduce costs by paying for the managed services you need.
- Simplify the management of your hybrid cloud in a single contract.
- Accelerate time to value by deploying NetApp Managed Services quickly.

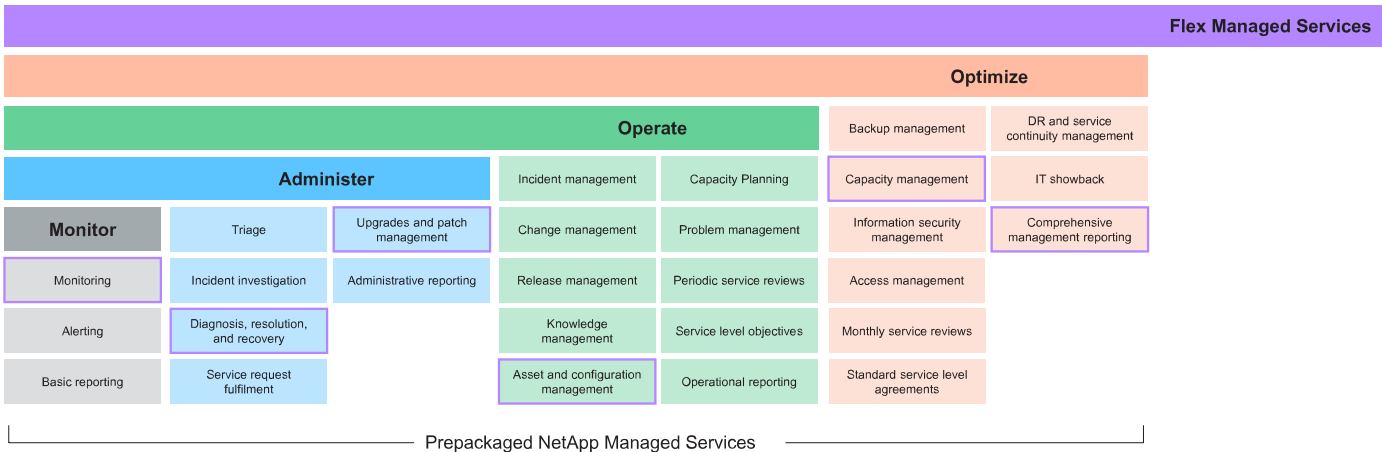


Figure 1) Choose any service capabilities from any of our prepackaged Managed Services.

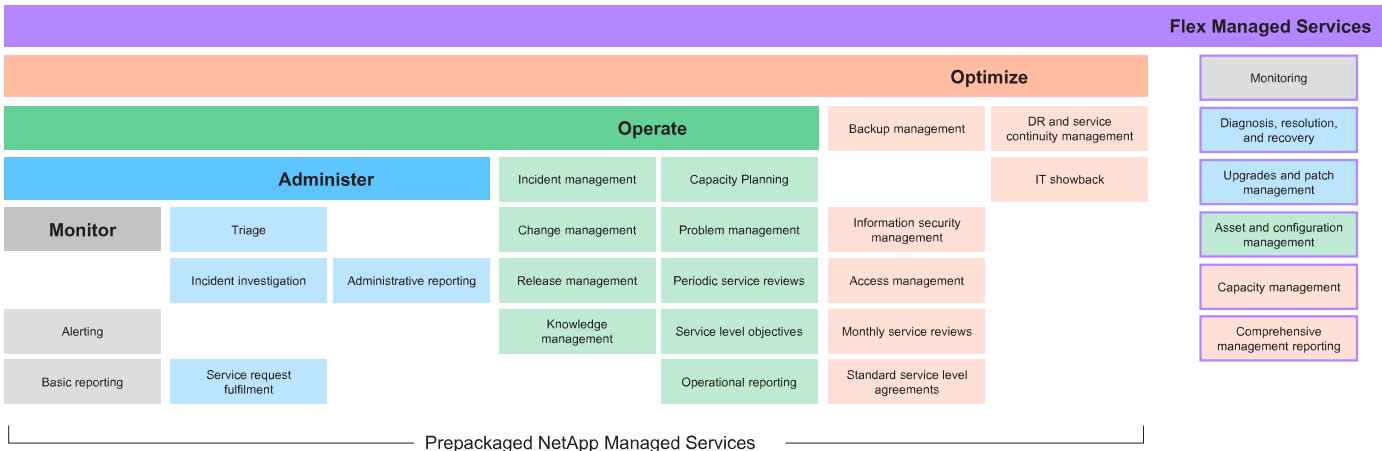


Figure 2) Create your own customized Flex Managed Services bundle.

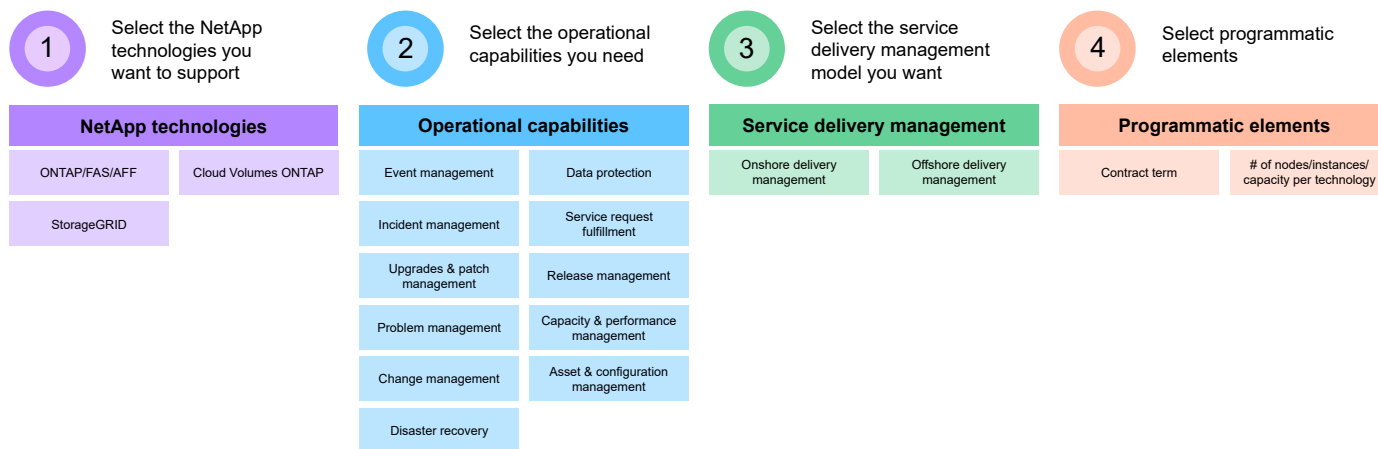


Figure 3) Flex Managed Services lets you create your own custom package in just four easy steps.

To further simplify the management of your hybrid cloud, NetApp Flex Managed Services enables you to include managed service capabilities for both on-premises and cloud environments in a single contract. You'll streamline cost and accelerate time to value with the ability to select exactly the managed services capabilities you need, avoiding the potential for overpurchasing.

Flexible choices to meet your exact needs

Start by choosing the NetApp technologies you need to cover (ONTAP®, StorageGRID®, Cloud Volumes ONTAP). Then choose the capabilities you want to apply to one or more of your selected technologies from the Managed Services catalog. Select how you want the services delivered, provide the information we need for programmatic elements (contract length, size of the environment you want us to manage), and you're ready to go (see Figure 3).

About NetApp Services

Gain greater business value from your investment. Whether you're planning your next-generation data center, need specialized know-how for a major storage deployment, or want to optimize the operational efficiency of your existing infrastructure, NetApp Services can help.

About NetApp

In a world full of generalists, NetApp is a specialist. We're focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world's biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services and applications to the right people—anytime, anywhere. www.netapp.com

