

Swipe to unlock simpler data management

How connecting T-Systems' customer data will generate more revenue from your cloud services.



Ageing infrastructure is a pain in the behind.

It's usually unstable, complex and time-consuming to maintain. This explains why most service providers are migrating some – if not all – of their workloads to the public cloud, making the most of its exascale technology, which serves up virtually limitless resources with no capital expenditure.

While there are good things about this approach, it triggers data management challenges like controlling data sprawl and building a platform that can cope. Plus, with staggering amounts of new customer data being produced daily and spread across different infrastructure, data silos are rearing their ugly heads. With this in mind, it makes perfect sense that data management innovation from a data center perspective tops T-Systems' priority list.

Your aim is to offer business customers 'connectivity from a single source', enabling more agile and resilient operations and delivering new cloud offerings faster to generate more revenue.

So, what can we do to help?

48%

of service provider business leaders know they need to optimize their IT environment

[SOURCE](#)



Simplified data as a revenue driver

Revenue growth is one of the hottest topics in the service provider space right now. The dynamic changes of 2020 have emphasized the importance of innovative data management as a way to stay on the front foot. Those already shifting to cloud data management are seeing a boost in revenue and an ability to future-proof operations.

92%

of businesses say their IT environment now relies on the cloud

[SOURCE](#)



93%

of organizations using cloud infrastructure are employing a multicloud strategy

[SOURCE](#)



Data management that's as easy as A, B, C

We can support T-Systems' data management goals by helping enhance efficiency and launch new cloud services faster to drive greater profitability.

By having an agile data fabric in place, you'll create unified data experience across your entire network. This lets you connect and centrally manage all data from your customers' operations – whether that's on-prem, in the cloud, or both. Together, we can get your customers' data working better for them, meeting their business demands and gaining them a competitive edge.

Streamline your architecture



Cut the chaos of individualized management with your data fabric. This optimized framework enables the creation of smart architecture – spanning from edge to core to cloud – to base your services on, with data handled the same way wherever it lives.

Expand your services portfolio

Access free training for a better grasp on costs, ROI, and the environment we've built you. This helps you make more money from your existing services and reduces the financial risk to your business when launching new ones into the market.



axians

Case study

Getting Axians ready for the future

“What I really like about NetApp is the modular, scalable, and flexible functionality that is easy to tailor for us and our customers' needs.”

Erik Sohlman, CTO at Axians Sweden

As part of a lifecycle refresh on its existing storage environment, Axians looked to modernize its data platform and chose NetApp to implement a system that would take the business where it wanted to go.

Using our all-flash storage solution, Axians has been able to:

- Build a single storage basis with different quality of service (QoS) levels
- Cut time and resources consumed by internal data movement
- Achieve very high-level storage efficiency through integrated data reduction technologies
- Ensure standardization of operational tasks by enabling automated workflows
- Capitalize on operational stability that promotes non-disruptive operations performance with 100% uptime
- Reduce storage considerably to drastically lower power and cooling costs
- Take advantage of better cloud integration
- Optimize reporting to give customers proactive recommendations and create customized customer reports

Ready to ease customer data management at T-Systems?

Find out how