



■ NetApp | ■ Microsoft Azure



They said you couldn't run

forces to build Azure NetApp Files, and made it simple to migrate complex workloads. Without refactoring. With confidence. Maximizing performance and reliability while reducing risk and cost. That's what two decades of partnership can do. And we didn't stop there. We continually expand with new regions and new features. For you.

Build application resilience with 99.99%

guaranteed uptime - and get more time for yourself



move their

business-critical applications to the cloud to enhance business continuity¹ **Problem**

"Our supply chain relies on our applications always being available. Any downtime means lost revenues

in the millions per hour."

58% of enterprises

\$1.25B - \$2.5B

per year²

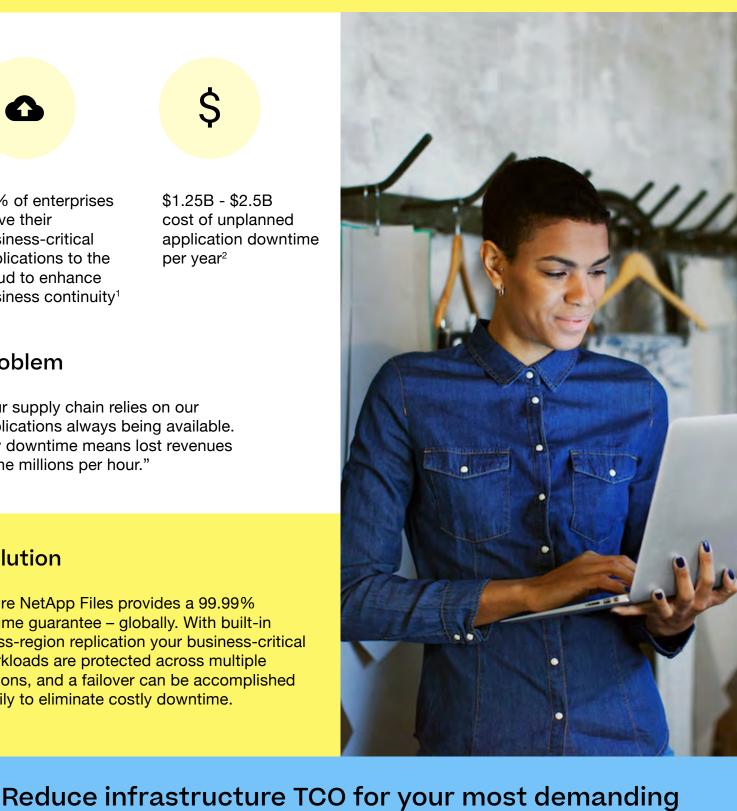
cost of unplanned

application downtime

Solution

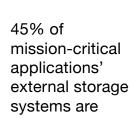
cross-region replication your business-critical workloads are protected across multiple regions, and a failover can be accomplished easily to eliminate costly downtime.

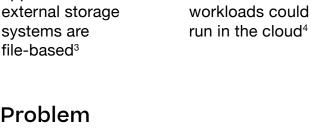
Azure NetApp Files provides a 99.99% uptime guarantee - globally. With built-in



applications by freeing the storage bottleneck







40% of HPC

all of their

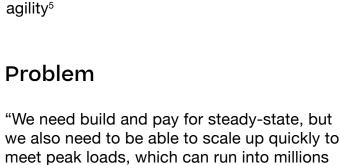
users report that

"Our legacy applications were built years ago and have a huge I/O. We need a high-performance environment where we don't break our budget by overprovisioning VMs for compute."

Solution With Azure NetApp Files, you gain ultra-high throughput — often better than on-premises - plus sub-millisecond

latency for both Linux and Windows file workloads (simultaneously, for the first time ever in Azure, via our dual protocol support). With the storage bottleneck removed, you free up the performance of your overall application infrastructure, saving up to 60% on resources. It's more important than ever, with the spotlight on working from home. And you'll never need to overprovision VMs again.

enterprises will, IT infrastructure spending forecast by 2022, rely on a mix of on-premises/ in 2020⁶ dedicated private



90% of global

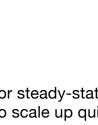
clouds, multiple public clouds, and legacy platforms to achieve needed

Solution Azure NetApp Files is simple to use, scalable, and flexible. You can spin up storage in just minutes, choose one of three performance tiers, and adjust the tier and capacity on-demand to match your workload's

of transactions a day. And it is just as

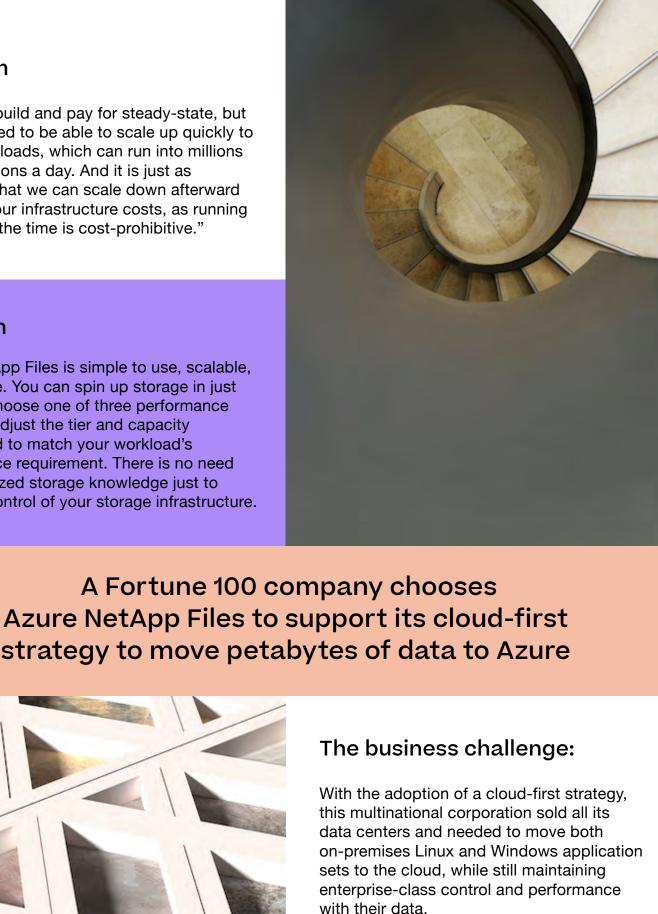
at peak all the time is cost-prohibitive."

important that we can scale down afterward to reduce our infrastructure costs, as running



\$69.2B in cloud

performance requirement. There is no need for specialized storage knowledge just to maintain control of your storage infrastructure.



and optimize their infrastructure for cost.

What they got:

What they needed:

The customer needed a cloud storage service that could handle both NFS and SMB files concurrently, and deliver the high

performance and low latency they had come to expect in the data center, with the flexibility and control to achieve performance

The customer chose Azure NetApp Files as the strategic solution for their NFS and SMB environments in Azure, and have been early adopters of new features, including dual protocol support and cross-region replication. They have now achieved better than on-premises performance for their cross-continent file shares and the flexibility to move between all three performance tiers on-demand.

"We have been highly impressed with the level of work and cooperation between the engineering and account teams within Microsoft and NetApp, as they have worked to deliver Azure NetApp Files into production use here."

faster in Azure than on-premises

Run your mission-critical workloads

Contact Sales to register and get all the benefits of Azure NetApp Files working for you.

Get started

6 https://www.idc.com/getdoc.jsp?containerId=prUS46188120

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