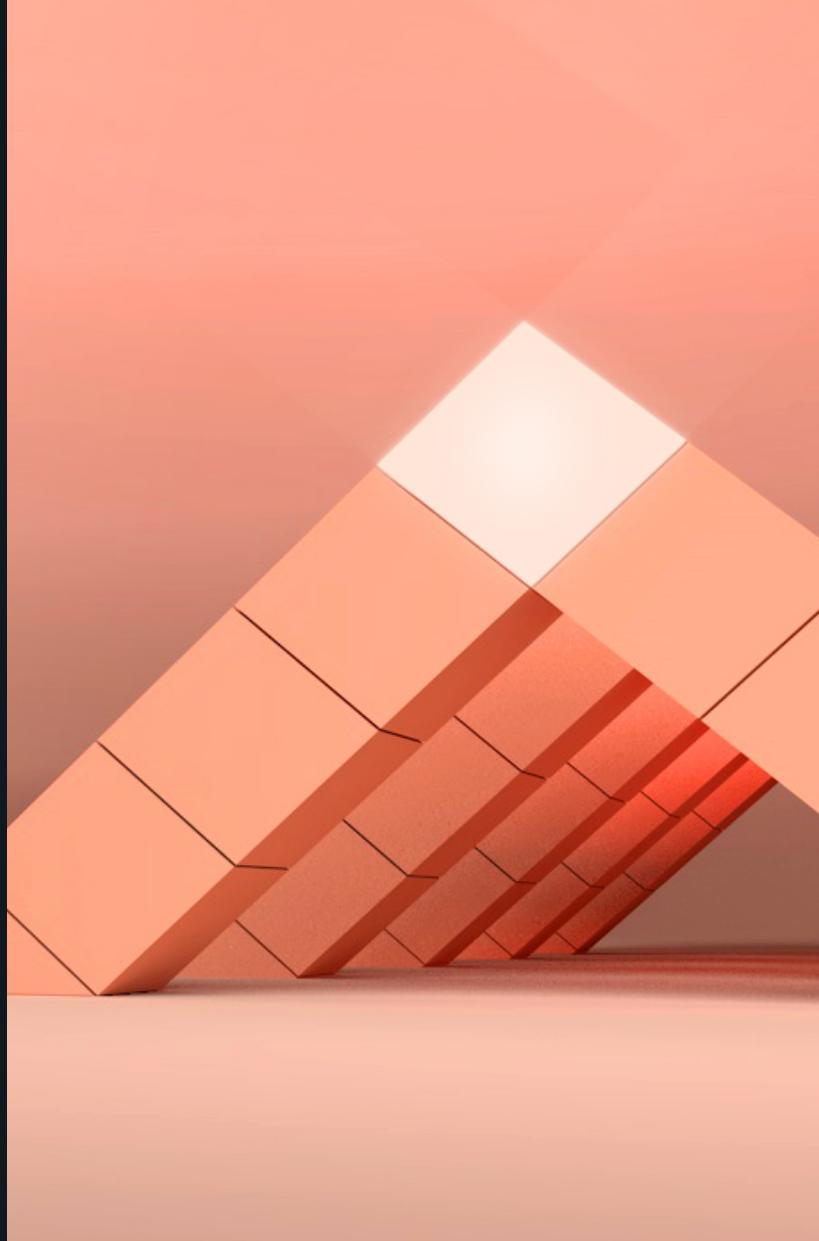# NetApp Keystone

Cloud storage on and off your premises, with payments to fit your business.

Looking for alternatives to capital expenditures for your storage infrastructure?

NetApp Keystone offers a seamless hybrid cloud experience with storage services that span on your premises and in the cloud, with less cash up front. Free up your cash flow and increase financial flexibility with the right mix of payment, subscription, and usage-based services.

■ NetApp

NetApp Keystone

A complete portfolio of payment solutions and storage-as-service offerings for hybrid cloud environments.

Flex Pay
Payment options including creative financing, leasing, and fixed or variable solutions to fit your cash flow. Now includes FlexPod® Consumption Model.

Flex Subscription
Pay-as-you-grow subscriptions delivering a seamless hybrid cloud experience. Rapid service adoption with field-proven deployments enables us to bring the cloud to you in as little as 2 weeks.

Flex Utility
A true utility service that aligns costs with actual usage. One subscription for on-premises and cloud services ensures you can easily scale across any cloud. Data fabric in action!

NetApp Keystone Flex Subscription
Pay for only what you need, when you need it.

Pay for performance
Storage service tiers based on IOPS and latency to meet various workload needs - Extreme, Premium, Standard, and Value.

Pay for use
Predictable billing for committed capacity, plus pay-per-use billing for burst capacity.

Get a bundle price
Hardware, core OS, and support for one $/TiB price. One invoice for your file, block, object, and cloud storage services.

Choose a flexible term
As little as 12 months, 100TiB or more per site. Then, you can auto renew for 12 months or unsubscribe from the service.

Choose who operates
Operated by NetApp, partner, or you. Active IQ integration provides a single dashboard for Flex Subscription and existing NetApp systems.

Leverage the cloud
Single orchestration, provisioning, and management across clouds. Hybrid cloud integration offers bursting, migrations, backups, DR, and tiering to the cloud.

Tier on premises or to the cloud
Automated tiering puts infrequently accessed data on lower cost storage, either on your premises or to any public cloud.

Get advanced data protection
MetroCluster capabilities with RPO = 0 is available for your mission critical workloads.

Benefits   Unlock the best of both clouds, with a single orchestration.

- Reduce upfront capital expenses
- Avoid overbuying and overprovisioning
- Align data storage costs with business activity
- Operate like a cloud everywhere, on your terms

- Scale storage across clouds easily
- Simplify purchasing
- Enable IT staff to focus on higher-value projects
- Support improved compliance, performance, and security

Get started   Operate, manage, and pay for your storage differently. Getting started is simple.

Plan

Identify use cases that will benefit from a storage-as-a-service offering

Subscribe

- Select your performance tiers and committed capacity
- Select add-ons (data protection and hybrid cloud options)
- Select term (minimum one year and 100TiB per site

Deploy

NetApp delivers:
- Design
- Build
- Install
- Configure
- Deploy
- Onboard

Go

Create your first volume using NetApp Keystone's self-service portal or APIs

Find out what else NetApp Keystone can do for your business. <u>Click here.</u>

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