NetApp for healthcare and life sciences: Serving up data at life-saving speed

Data is the lifeblood of healthcare and life sciences. Like blood itself, data flows through the veins of every healthcare and life sciences company. It must be highly available, keep the body performing, and never spill unexpectedly. The team at NetApp aren't doctors (and we don't play them on TV), we're cloud specialists. We can help you keep your data healthy, safe, and right where it

Make your data behave. Structure uninhibited data growth with an effective strategy so you can see and do more.



(CAGR) of 36% through 2025.1 By 2025, an estimated

Healthcare data will experience a compound annual growth rate

belongs so you can spend your time saving lives.



40 exabytes of storage capacity will be required for human genomic data.2

"Our team is plagued by poor data

Challenge

management and legacy infrastructure. We can't get full value from the large amounts of siloed data available to us. Our care team can't access information that could help them come to better diagnoses faster, and ultimately, save more lives."

Siloes are good for farms, bad for data.

Opportunity

NetApp solutions tear down data siloes to strategically bring together data from hospitals, departments, and treatment facilities; research and testing sites; and administrative and corporate offices wherever you create - to a centralized management platform. With NetApp solutions, you get consistent data management across the cloud and on-premises, are ready to scale, and can manage your data effectively (and more easily).



collaboration, and enable exceptional patient care.

Come together, right now, over data. Advance research and

"Our ability to treat diseases, such as

Challenge

cancer, lies in genomic-driven precision medicine. Genomic data is often siloed dispersed across various technologies, geographies, and data centers throughout our health system. It's impeding everything from research to diagnosis to treatment."



is projected to reach \$5.1 billion by 2025.3 A single human genome takes

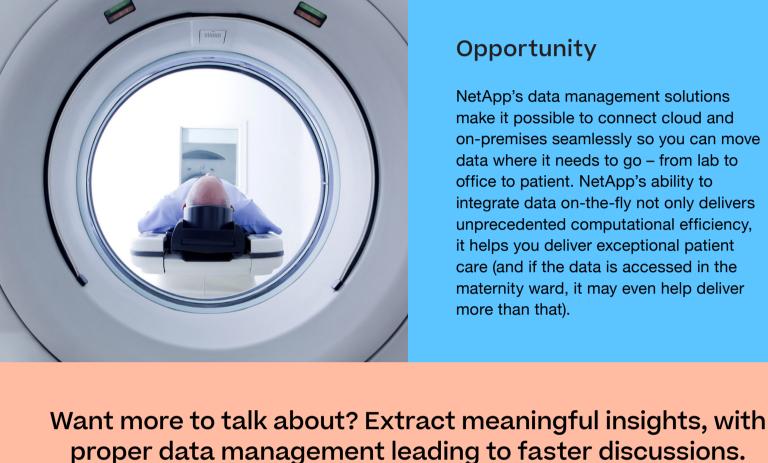
The virtual, augmented, and mixed reality healthcare market



up 100 gigabytes (or more) of

storage space.4

NetApp's data management solutions make it possible to connect cloud and



Opportunity

on-premises seamlessly so you can move data where it needs to go - from lab to office to patient. NetApp's ability to integrate data on-the-fly not only delivers unprecedented computational efficiency, it helps you deliver exceptional patient care (and if the data is accessed in the maternity ward, it may even help deliver more than that).

Challenge



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89% of all hospitals have implemented inpatient or ambulatory EHR systems.6

63% of physicians now communicate with patients through electronic health

records (EHR).5

pace, which could give us tremendous insight. Right now, all that data is creating a fog of visibility. Widespread adoption of electronic

health records (EHR) means we have an excess of data - though much of it is unstructured, making it hard to access and decipher, especially at the point of care. And everything is manual, which is timeconsuming, further slowing down diagnostics, and increasing the chance of error."

"Healthcare data continues to grow at a rapid



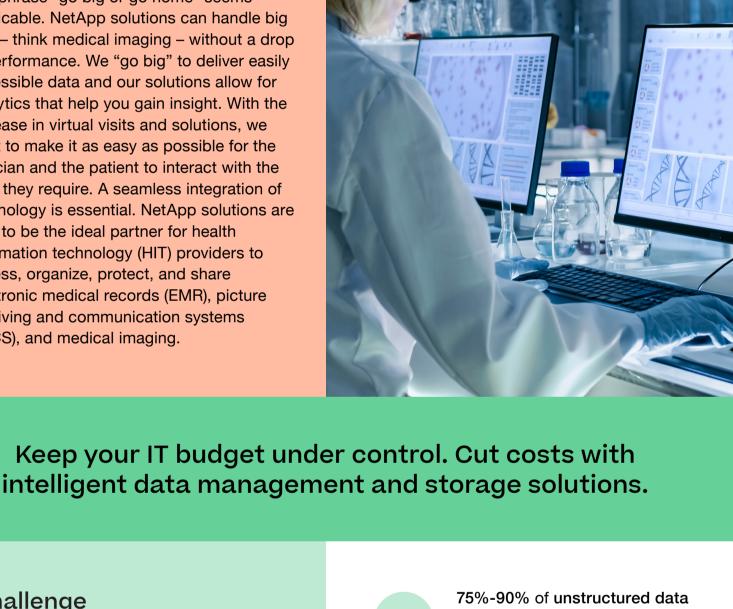
The phrase "go big or go home" seems

applicable. NetApp solutions can handle big files - think medical imaging - without a drop in performance. We "go big" to deliver easily accessible data and our solutions allow for

analytics that help you gain insight. With the increase in virtual visits and solutions, we want to make it as easy as possible for the

Opportunity

clinician and the patient to interact with the data they require. A seamless integration of technology is essential. NetApp solutions are built to be the ideal partner for health information technology (HIT) providers to access, organize, protect, and share electronic medical records (EMR), picture archiving and communication systems (PACS), and medical imaging. Challenge



resulting in out-of-control IT costs. Our By moving infrequently accessed budgets are already being stretched." data to an archive tier, storage costs are reduced by up to

"Since implementing more AI and IoT

devices, our growing data footprint is



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Opportunity The value of your data changes over time what's hot today will be cold in a year. You don't want to store cold data in the

sits siloed and unused, often

to no purpose.7

95% monthly.8

eating up top-tier storage costs

optimal storage tier while providing a performative platform for healthcare providers to get the information they require, where and when they need it. NetApp on-premises and cloud-connected solutions are designed to support an organization's journey to higher-quality patient care while

expensive tiers where only hot data should be. You'll end up paying the price – literally. NetApp will automatically place data at the



keeping costs in check.

Challenge "We want to protect our data. You hear about the escalating number of cyberattacks and data breaches in our industry. And maintaining compliance with

HIPAA and the GDPR is always a concern.

But often, security measures impact

application performance."

are compliant with the Health Insurance Portability and Accountability Act (HIPAA).

Opportunity

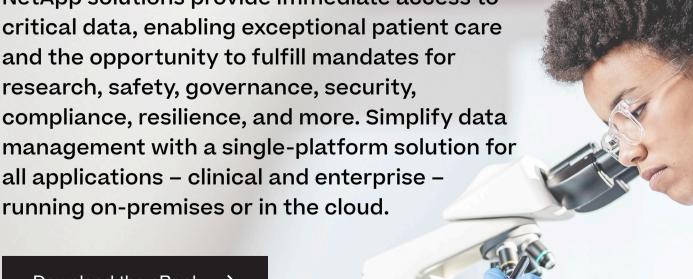
NetApp on-premises and cloud solutions

NetApp built-in security (such as cloud tiering) enables corporations to meet security mandates dictated by HIPAA and General Data Protection Regulation (GDPR).

NetApp solutions provide immediate access to critical data, enabling exceptional patient care

research, safety, governance, security, compliance, resilience, and more. Simplify data management with a single-platform solution for all applications - clinical and enterprise running on-premises or in the cloud. Download the eBook

1 Health IT Analytics, "Big Data to See Explosive Growth, Challenging Healthcare Organizations." https://healthitanalytics.com/news/big-data-to-see-explo sive-growth-challenging-healthcare-organizations



² Microsoft, "Microsoft Genomics service launched to accelerate healthcare innovation." https://www.technologyrecord.com/Article/microsoft-genom ics-service-launched-to-accelerate-healthcare-innovation-63673 3 Goldman Sachs, "Profiles in Innovation." https://www.goldmansachs.com/insights/pages/technology-driving-innovation-folder/virtual-and-augmented-reality/report.pdf

4 Microsoft, "Microsoft Genomics service launched to accelerate healthcare innovation." https://www.technologyrecord.com/Article/microsoft-genom ics-service-launched-to-accelerate-healthcare-innovation-63673 Deloitte, "How the virtual health landscape is shifting in a rapidly changing worldFindings from the Deloitte 2020 Survey of US Physicians." https://www2.deloitte.com/us/en/insights/industry/health-care/physician-survey.html

⁷ TechTarget, "No Data Left Behind." https://searchstorage.techtarget.com/feature/No-data-left-behind-Demand-for-cold-data-storage-heats-up BMicrosoft, "Making archive storage better." https://azure.microsoft.com/en-us/blog/we-re-making-azure-archive-storage-better-with-new-lower-pricing/ 9 Healthcare (Basel) 2020, "Healthcare Data Breaches: Insights and Implications." https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7349636/

10 Healthcare (Basel) 2020, "Healthcare Data Breaches: Insights and Implications." https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7349636/

6 Definitive Healthcare, "Does Hospital EHR Adoption Actually Improve Data Sharing?" https://blog.definitivehc.com/hospital-ehr-adoption

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