



## SUCCESS STORY

### Professional Services



### SHANGHAI FESCO CLOUD | PROBLEM SOLVED

Shanghai FESCO Cloud delivers next-generation HR services to businesses of all sizes with an innovative hybrid cloud platform powered by NetApp.

# Shanghai FESCO Cloud Speeds Time to Market for New HR Services with Flash

More than 1,500 startups are launched each day in China. These medium, small, and micro-sized enterprises (MSMEs) have an urgent need for human resources (HR) services to attract and retain top talent. Shanghai FESCO Cloud (SFSC Cloud) is on a mission to serve businesses of all sizes in China's growing economy with innovative and affordable HR services in the cloud.

Cuts deployment time for new services by

**50%**

Reduces capital expenditures by nearly

**40%**

 [WATCH THE VIDEO](#)

 [CONSULT WITH US](#)

 **NetApp®**

## INNOVATING FOR A CHANGING WORKFORCE

For over 30 years, Shanghai FESCO has helped global enterprises manage human resources and navigate Chinese policies and legislation. The largest HR services company in China, Shanghai FESCO serves over 80% of the *Fortune* Global 500. Now, through Shanghai FESCO Cloud, it is making a bold move into China's rapidly growing MSME market.

"In the future, we may serve 300,000 or even 3 million customers," says Johnny Wang, CEO of SFSC Cloud. "The number of end users may reach 15 million or even 100 million. Our goal is to build SFSC Cloud into the most comprehensive HR service platform in China."

## TRUST IN A SECURE HYBRID CLOUD

SFSC Cloud provides a one-stop human resources management and service platform that helps customers access innovative HR resources as a service. SFSC Cloud's platform leverages a hybrid cloud based on NetApp® Private Storage (NPS) and All Flash FAS.

A trusted name in HR services, SFSC Cloud has an imperative to keep its customers' employee and financial data safe and always available. NPS for Cloud enables SFSC Cloud to connect dedicated all-flash storage to hosted compute from UCloud, one of China's leading cloud providers.

"Our business is built on a foundation of trust," says Wang. "The unique NPS architecture gives us

### ► WATCH THE VIDEO



SFSC Cloud CEO Johnny Wang and Project Manager Demtri Zhang discuss innovative HR services built on NetApp hybrid cloud.

complete ownership and control of sensitive HR data while retaining the scalability and cost benefits of a public cloud." 

## HELPING CUSTOMERS ATTRACT AND RETAIN TOP TALENT

With NetApp All Flash FAS, Shanghai FESCO Cloud can deploy new applications in half the time and provide an exceptional user experience with fast, reliable service. "The NetApp solution perfectly combines performance and data security, giving us the best of both worlds," adds Demtri Zhang, Project Manager at SFSC Cloud. "By building out our hybrid cloud solution using NetApp storage, we were also able to reduce capital expenditures by about 40%." 

**"The NetApp hybrid cloud solution perfectly combines performance and data security, giving us the best of both worlds."**

Demtri Zhang  
Project Manager at SFSC Cloud

Now, even the smallest organizations can benefit from easy-to-use cloud services and gain the same HR capabilities as large enterprises. An engaging interface and an innovative portfolio of HR services—such as lifestyle cloud applications for personal finance, family care, career development, and healthcare—help customers attract and retain top-performing employees.

“Our hybrid cloud built on NetApp lets us offer our customers security, convenience, and cost efficiency,” says Wang. “So they can concentrate on their core business instead of HR management and make better use of their resources.”

## SOLUTION COMPONENTS

### NETAPP PRODUCTS

- NetApp Private Storage (NPS) for Cloud
- NetApp AFF8060 Systems
- NetApp MetroCluster active-active configuration
- NetApp clustered Data ONTAP operating system 8.3
- NetApp Snapshot and SnapRestore technologies
- NetApp SnapMirror replication

### ENVIRONMENT

- Applications: Business-critical HR management applications (recruitment, onboarding/off-boarding, payroll, attendance, and health management)
- Database: MySQL
- Virtualization: VMware vSphere

**LEARN MORE**

[www.netapp.com/products/storage-systems/all-flash-fas](http://www.netapp.com/products/storage-systems/all-flash-fas)

 **CONSULT WITH US**

+1 877 263 8277



Leading organizations worldwide count on NetApp for software, systems and services to manage and store their data. Customers value our teamwork, expertise and passion for helping them succeed now and into the future. To learn more, visit [www.netapp.com](http://www.netapp.com).

© 2016 NetApp, Inc. All Rights Reserved. NETAPP, the NETAPP logo, and the marks listed at <http://www.netapp.com/TM> are trademarks of NetApp, Inc. Other company and product names may be trademarks of their respective owners. CSS-6926-0916