

# Q1 FY19 FINANCIAL HIGHLIGHTS

Revenue

Net

Product

Software Maintenance

Hardware Maintenance & Other Services

**\$1.47B = \$875M + \$229M + \$370M**



Earnings Per Share

GAAP EPS

**\$1.05**

Non-GAAP EPS

**\$1.04**

#DataDriven



For full financial data, non-GAAP reconciliations and cautionary language regarding forward-looking statements, please refer to NetApp's fiscal year 2019 first quarter press release issued on August 15, 2018 available at [investors.netapp.com](http://investors.netapp.com)

# Q1 FY19 PRODUCT HIGHLIGHTS

All-Flash Array Business



**\$2.2B**

RUN RATE



**+50%**  
Year/Year

Cloud Data Services



**\$20M**

RUN RATE

CDS annual run rate is determined by SaaS revenue for the last month of the quarter, multiplied by 12  
AFA annual run rate is determined by products and services revenue for the current period, multiplied by 4