Q3 FY19 FINANCIAL HIGHLIGHTS

Net

Product

Software Maintenance

Hardware Maintenance

& Other Services

All-Flash Array Business

Cloud Data Services







RUN RATE

+19%

RUN RATE



Earnings Per Share

GAAP EPS

\$0.98

Non-GAAP EPS

\$1.20



Returning Cash to Shareholders

\$1.56B = \$967M + \$239M + \$357M

Share Repurchases

\$550M

Dividend

\$99M



Cash

Free Cash Flow (+8%Y/Y)

\$420M

Cash from Operations

\$451M

#DataDriven



Q3 FY19 PRODUCT HIGHLIGHTS