With Azure, the impossible just became possible.

Azure NetApp Files is a NEW Azure service, delivered by Microsoft and built on NetApp's industry-leading ONTAP® software. Customers can now move their NFS file-share workloads into Azure without any architectural changes, special skills or permissions.

PROBLEM

While many customers are moving more and more file-based workloads to the cloud to drive agility and CAPEX improvements, they are handcuffed by a need to re-architect their applications: a time-consuming and expensive endeavor that prevents them from realizing the value of fully embracing the cloud.

"I will now be able to reach our cloud-only mandate with Azure NetApp Files."

Worldwide spending on public cloud services and infrastructure is forecast to reach \$160 billion in 2018, an increase of 23.2% over 2017.



SOLUTION - EASY



Azure NetApp Files eliminates the need for time-consuming and expensive architectural changes, delivering an easy way to seamlessly provision workloads in Azure and helping you meet your cloud mandate in record time.

PROBLEM

Many workloads require highperformance storage for missioncritical database applications or to run analytics, preventing many customers from moving to the cloud, where performance has not been able to equal a bare-metal, on-premises solution.



"When my SAP HANA on Oracle application needed more storage, it used to take 7 days for a request to be fulfilled by a specialist. Now, with Azure NetApp Files, it takes about 3 minutes to access petabytes of bare-metal-like performance for an application that demands speed."

"Partner-delivered native file storage services bring together a number of benefits to end customers — the ease of access and use by virtue of being within the public cloud providers core workflows, and the specialized technology expertise of the technology provider. The pioneer example of this new partner-enabled file storage service is the Azure NetApp Files, delivered by NetApp and available within the Azure public cloud ecosystem." 3



SOLUTION - FAST



With Azure NetApp Files, any workload can move to Azure with NO CHANGE; when you need to increase storage, you can add multi-levels of guaranteed performance through the Azure portal in less than 3 minutes.



PROBLEM

For customers who want to extend their NFS or file-share workloads into the Azure Cloud without re-architecting their applications, a solution does not exist. There are work-arounds but they always require additional steps and special expertise, increasing complexity and cost.

"I can now fully migrate my NFS-based workloads to Azure without making any changes. That was impossible before Azure NetApp Files."

Microsoft is a leading global contributor to Open Source.³



SOLUTION - NATIVE TO AZURE

Azure NetApp Files is a Microsoft Azure service that can be provisioned and managed seamlessly within the Azure portal. It has the same billing, CLI and deployment paradigm as any other Azure service; the dedicated environment in Azure means performance is both optimal and assured.



Multiple performance tiers

- choose performance to

match specific workloads



Deploy from within the Azure portal or using REST APIs



Consistent Azure management experience



Unparalleled speed and high performance



Vendor-independent



Encryption, security &



Kerberos and AD



Public preview registration now - GA in about 100 days

Get Ready, It's Coming

There is an exclusive list of customers and partners who are participating now in a limited Public Preview of Azure NetApp Files.

Contact Tomasz Wojewoda **Tomasz.Wojewoda@netapp.com** to get yourself added to the special Azure NetApp Files list for the most up-to-date information, including general availability for Azure NetApp Files.

Sign up for the Preview Program today: www.netapp.com/azurepreview



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- $^{\rm 2}\,$ IDC, IDC Perspective: Growth of File Storage Services in the Public Cloud, June 2018
- $^{3}\ https://www.infoworld.com/article/3253948/open-source-tools/who-really-contributes-to-open-source.html$



¹ IDC, Worldwide Public Cloud Services Spending Forecast to Reach \$160 Billion This Year, According to IDC, January 18, 2018