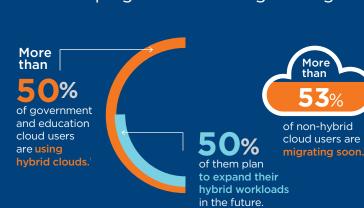
Data is one of the most valuable assets for state governments, local governments, and educational institutions. From budgets, research, and policy decisions to workplace and learning environments, data is at the center of it all.

The data stewardship challenge

Government and educational organizations are going all in on hybrid cloud. But as cloud adoption accelerates, concerns around security, manageability, and cost persist. It's not just about providing a good data management solution—organizations need to be stewards of data. They've got to keep data safe, available, sharable, and usable, all while keeping a handle on tight budgets.



But...

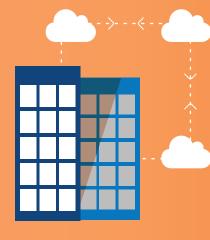


government and education IT leaders say they don't have staff with the right training or skills to migrate to hybrid cloud

It's your data take control of it.

Here are five ways a data fabric enabled by NetApp helps you take control of your data.

POWER OF CHOICE



Choose the right cloud for your data.

Only a data fabric powered by NetApp integrates with all three of the world's biggest clouds: AWS, Microsoft Azure, and Google Cloud. As data usage and compliance requirements change, you need to make sure that your data resides in the most appropriate location. With this data fabric, you can easily move data from one cloud service provider to another—or back on premises.

Know that your data is secure and protected.

Education and government organizations are responsible for some of the most sensitive data and stringent compliance regulations. A data fabric powered by NetApp includes integrated data protection that lets you automate processes to reduce risk and simplify governance across your hybrid cloud architecture. Encryption and role-based access capabilities help strengthen security so that you can rest easy.

PEACE OF MIND



EASE OF ACCESS



no matter where it's located. To better serve citizens, employees, and students.

government and education organizations need fast, reliable access to data. A data fabric built on NetApp technology frees your data from silos. It enables easy access to data across all cloud and on-premises resources.

and build a private cloud that feels like a public cloud. Get performance at scale, automate inefficiencies, and reduce friction. NetApp enables 3x greater storage performance, 22% more efficient use of

Accelerate applications

compute resources, and up to 59% lower cost to implement and manage.

MODERNIZATION



BUSINESS CONTINUITY



operations, and halt learning for countless students. NetApp solutions are built to deliver 99.999%

Keep data flowing.

availability. The ability to quickly replicate data from on-premises to cloud resources or between cloud resources means that if downtime does occur, you can be back up and running in no time, with no data loss.

When data isn't available, it can put the health

and welfare of citizens at risk, pause daily

Know that Provide easy Choose the your data is access to data right cloud for secure and no matter where your data. protected. it's located.

Peace of Mind

Power of Choice

Learn more

Ease of Access

Modernization

applications and

build a private

cloud that feels like a public cloud.

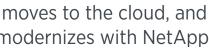
Accelerate

Business Continuity

Keep data flowing.

NetApp has extensive experience in designing and deploying solutions for

state government, local government, and education. Here is how some of our customers are using a data fabric powered by NetApp to take control of their data and improve data stewardship:



State agency cuts costs,

modernizes with NetApp. **LEARN MORE**



A+ in managing student data.

LEARN MORE

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IT provider surges ahead in a

U.S. east coast city

high-speed race to the cloud. **LEARN MORE**

Syracuse University streamlines

operations, pushes the



bounds of physics discovery. LEARN MORE