



Office of General Services Procurement Services

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | customer.services@ogs.ny.gov | 518-474-6717

Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20920	1 Software 2 Hardware 3 Cloud (Low, Moderate, & High Risk) 4 Implementation	NetApp U.S. Public Sector, Inc. 8350 Broad St. 12 th Floor McLean, VA 22102	77-0580519 1100010278

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? ☐ No ☒ Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Harry Franks Sr. Contracts Manager 703.918.7317	8350 Broad St. 12 th Floor McLean, VA 22102	harry.franks@netapp.com
Account Manager	Amy Edwards District Manager (585) 704-4122	100 Park Avenue 13th Floor New York City, NY 10017	amy.edwards@netapp.com
Sales Billing	(877) 2 NETAPP or (877) 263-8277	7301 Kit Creek Road Building 2 Research Triangle Park, NC 27709	ng-servicesales@netapp.com
Emergency Contact	Amy Edwards / (585) 704-4122, amy.edwards@netapp.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government, Inc. 230 N Milwaukee Ave. Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Heather Kohl Manager, Program Management – State & Local (331) 231-8729	heather.kohls@cdwg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Core BTS, Inc. Executive Woods Office Park 3 Tallow Wood Drive Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Tony DeFeciani Region Vice President (518) 831-8910	Tony.DeFeciani@corebts.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Distributed Technology Group LLC 499 South Warren St. Suite 501 Syracuse, NY 13202 www.dtg.com SB / SDVOB	27-1011510 1000058314	Mark Matheson (585) 943-5100	sales@dtg.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
DynTek Services, Inc. 255 Washington Avenue Extension, Suite 102 Albany, NY www.dyntek.com	13-4067484 1000006526	Denise Leonard Director, Sales Operations NE (518) 207-3402	denise.leonard@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
EchoStor Technologies Inc. 45 Sotuh St Hopkinton, MA 01748 www.Echostor.com	20-3579892 203579892	Joshua Fisette Account Executive (603) 508-8419	Joshua.fisette@echostor.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 1 Penn Plaza, 46 th Floor Suite 4630 New York, NY 10119 www.eplus.com	54-1904151 1000032149	Whit Sprague Senior Account Executive (585) 899-8507	NYOGS@eplus.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
GSS Infotech NY, Inc. d/b/a Atec Group 1762 Central Ave, Suite 301 Albany, NY 12205 www.atecgroup.com	72-1563114 1000048422	Scott Brown (518) 452 3939	scott.brown@atecgroup.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 www.highpoint.com MBE	22-3462774 1100013462	Justin Pullis Account Manager Sandra Curran CFO (973) 940-0040	scurran@highpoint.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Lynx Technologies 2680 Grand Island Blvd. Suite 2 Grand Island, NY 14072 www.Lynxtechnologies.com SB	16-1585914 1100001106	Kevin Schoener President (716) 774-1341	khschoener@lynxtechnologies.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Marcum Technology 10 Melville Park Road Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Joseph Giella Manager (631) 414-4846	joseph.giella@marcumtechnology.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 500 43rd Street Suite 33C New York, NY 10036 www.mdsny.com WBE	13-3817821 1000006466	Joshua Lande (646) 744-1085	government@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Presidio Networked Solutions Group, LLC One Penn Plaza Suite 2501 New York, NY 10119	76-0515249 1100138220	Presidio NY Sales 781-638-2375	govtsales@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Red River Technology LLC 21 Water St. Suite 500 Claremont, NH 03743 https://redriver.com/markets/sled	02-0483341 1100017946	Todd Koehler (978) 783-7520	NY_OGS@redriver.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Jim Kegelmeyer (585) 738 6326	nygov@shi.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Storage Horse LLC 55 Harvard Ave. Rockville Centre, NY 11570 www.storagehorse.com SB	47-1325418 1100238654	Heather Kerning (516) 476-0256	heather@storagehorse.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Thundercat Technology LLC 1925 Isaac Newton Square East, Suite 180 Reston, VA 20190 http://www.thundercattech.com SDVOB	26-1638572 1100186596	Kent Stokley Director (703) 568-3378	kstokley@thundercattech.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
WebHouse, Inc. 2365 Milburn Ave, Bldg #2 Baldwin, NY 11510 www.webhse.com SB / SDVOB	11-3369453 1000012241	Dan Kerning CEO (516) 764-6300	dkerning@webhse.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
World Wide Technology, LLC 1 World Wide Way St. Louis, MO 63146 www.wwt.com	43-1912895 1000033745	Carol Harting (314) 995-9103	NY-SLED@wwt.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.