

# NETAPP KEYSTONE: THE MOST SECURE STAAS ON THE PLANET

Intelligent data infrastructure, as a service

There's only one storage-as-a-service (STaaS) offering like the NetApp Keystone® portfolio. On premises, in the cloud, or anywhere in between, it's the fastest path to simplifying your hybrid cloud environment.

The Keystone portfolio is our pay-as-you-grow STaaS offering for hybrid cloud environments. It delivers greater agility, operational flexibility, and reduced financial risk to help you achieve optimal business outcomes and save on up-front costs.

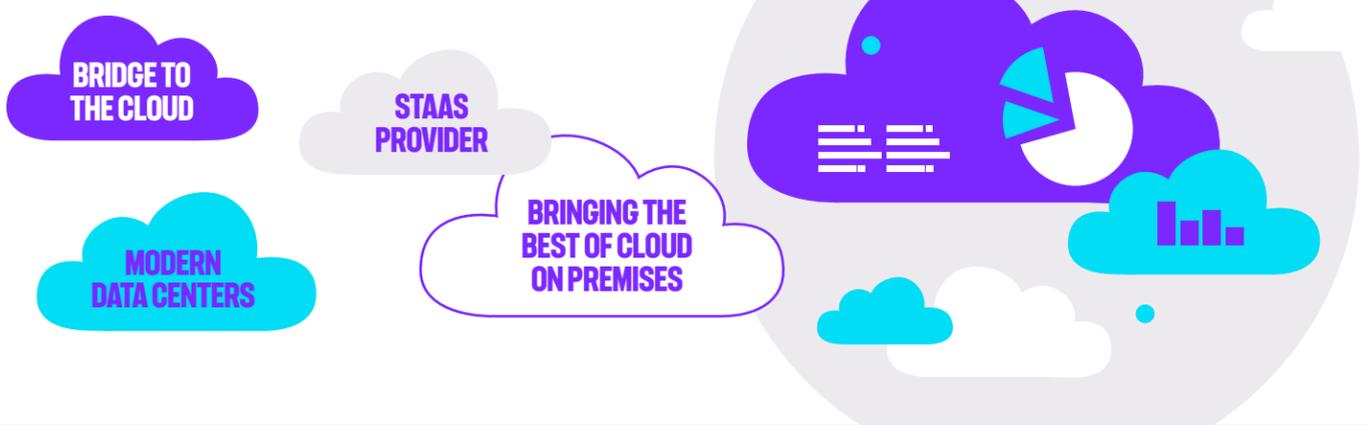
## KEY BENEFITS

Keystone supports your business strategy through maximum operational and financial flexibility to give you on-premises storage with the versatility of cloud.

- GUARANTEED PERFORMANCE CYBERPROTECTION**
- SIMPLIFY IT OPERATIONS**
- BRING THE BEST OF CLOUD ON PREMISES**
- PUT MORE FLEX IN FLEXIBILITY**
- GET PREDICTABLE PERFORMANCE & PROTECTION**

## TYPICAL USE CASES

With Keystone, you get a flexible STaaS offering that consolidates your on-premises storage and cloud data services under one subscription. As a bonus, you gain the ability to reallocate storage spending across clouds.



## WHAT MAKES KEYSTONE A CUSTOMER FAVORITE\*

**54%**  
of NetApp customers surveyed prefer nontraditional payment models.

**66%**  
see similar pricing, or a net cost advantage, for pay-for-use storage.

**55%**  
use a pay-for-use model for more than half of their storage.

\*Data captured from Enterprise Strategy Group, Quantitative Research Findings, July 2019

## GET STARTED. AS SIMPLE AS 1-2-3.

Operate, manage, and pay for your storage with a different way.

**1**



### DISCOVER

Request a workshop to identify your current state and use cases that will benefit from STaaS.

**2**



### SCOPE & SUBSCRIBE

With a solid plan in place, it's time to subscribe to Keystone. Need help determining storage requirements for your various workloads? Request a NetApp® Workload Analysis for Keystone workshop.

**3**



### DEPLOY & GO

Our team of NetApp specialists is here to provide design, build, installation, configuration, deployment, and onboarding services according to your contract terms.