

Is your enterprise still operating on UCS M3, M4, or M5/FAS-based FlexPods? If so, we have some incredible news for you. With tremendous **advancements in performance, efficiency, and sustainability**, the latest generation of FlexPod® offers numerous irresistible compute and storage benefits that can change your bottom line.

### Stats<sup>1</sup>

Up to

**45%**  
lower server

costs and up to five times lower storage costs compared to M3/FAS-based FlexPods

Upgrade your M3/M4 series, and you could realize:

**4 times**

consolidation savings

**60%**

reduced time to deploy VMs

**56%**

reduction in energy costs

Upgrade your 10k FAS disk to AFF A-series or C-series storage and realize:

**1.5PB**

of effective storage in a 2U chassis

**95%**

smaller footprint

**85%**

reduction in power/cooling

FlexPod ASA storage, standard 4:1 Storage Efficiency Guarantee!<sup>2</sup> available for customers using SAN protocols.

NetApp will warrant AFF or ASA storage data recovery in the event of a ransomware attack.<sup>3</sup>

## Six reasons to refresh your FlexPod

### 1. Modernization

The new FlexPod tests the latest versions of workloads, technologies, and industry innovations.

- **Robust security**, including end-to-end encryption, multitenancy, and comprehensive access control, enhances your organization's data security and integrity.
- **Cost-efficient design** significantly reduces power consumption, maximizing data center space utilization and providing significant savings in operating expenses.
- **Eco-friendly approach** to data management reduces your enterprise's environmental impact to align with green initiatives.

### 2. Performance

This latest generation FlexPod offers up to 10 times storage and five times server consolidation/performance compared to M3/FAS-based FlexPods.

- **Proven scalability** for seamless growth and expansion supports increasing data and application demands without compromising performance.

- Efficiently **manage diverse workloads**, delivering unmatched performance in both virtualized and non-virtualized environments.

### 3. Security

FlexPod embraces a Zero Trust security philosophy with threat visibility across the entire network, compute, and storage.

- Robust **end-to-end encryption** safeguards your data at every point in its journey—at rest, in transit, and in use.
- FlexPod supports **secure multitenancy**, enabling different users or organizations to share the same physical infrastructure without compromising on security.
- **Multifactor authentication and multi-admin verification** access control features ensure that only authorized personnel can access sensitive data, enhancing data security and mitigating the risk of breaches.
- Built-in security features help provide **protection against a wide range of cyber threats**, including malware, ransomware, and DDoS attacks.
- **Advanced backup and recovery** options serve as effective data loss-prevention measures, ensuring business continuity even in the face of unexpected disruptions.

### 4. Cloud connectivity

FlexPod is the only integrated infrastructure that simplifies edge to core to cloud and integrates natively with all major public clouds.

- **Integration with various cloud environments** ensures a seamless transition between on-premises and cloud storage.
- **Efficient data management** and dynamic workload distribution across multiple cloud platforms ensures optimal resource utilization.
- **Cloud-enabled backup and disaster recovery** provide an extra layer of data protection and ensure business continuity.
- **Secure cloud connectivity** ensures data security during transit using end-to-end encryption and advanced security protocols.

### 5. Cost savings

Up to 33% lower server costs and up to five times lower storage costs compared to M3/FAS-based FlexPods

- Advanced efficient architecture significantly **reduces TCO** by minimizing the need for frequent hardware replacement and system upgrades.
- Energy efficiency and enhanced system performance result in reduced electricity costs and operational expenses.

- Superior engineering results in less frequent system breakdowns and **lower maintenance costs**.
- High **scalability** means FlexPod can grow **with** your company, eliminating the heavy costs associated with system replacements or major upgrades when your business expands.

### 6. Sustainability

Reduce waste, eliminate forklift upgrades, and seamlessly transition to future technologies with a modular system.

- The **longevity** of FlexPod systems minimizes equipment turnover, leading to less waste.
- **Intelligent resource management** ensures optimal use of system resources, reducing energy consumption and promoting sustainable practices.
- FlexPod is committed to **responsible sourcing** and manufacturing, contributing to overall sustainability efforts.
- The **compact design** of FlexPod maximizes space utilization in data centers, promoting efficient use of physical resources and reducing environmental impact.

<sup>1</sup> Savings are aggregated from Cisco and NetApp® materials moving from M4 to M7 servers and from FAS HDDs to the AFF C-Series SSDs. Cisco savings are internal measurements moving from M4 to M7 servers. NetApp measurements are moving from the FAS HDDs to AFF C-Series SSDs storage.

<sup>2</sup> Note: For SQL Server in SAN, the guaranteed ratio is 1.5:1. This bullet is an overview only. The Storage Efficiency Guarantee requires agreement with certain terms and conditions. Please refer to the Terms & Conditions for full details.

<sup>3</sup> <https://www.netapp.com/blog/ransomware-recovery-guarantee/>

Learn more about modernize your FlexPod.