## The Total Economic Impact™ Of Amazon FSx For NetApp ONTAP

Forrester interviewed five representatives at four organizations using FSx for ONTAP and concluded that AWS has the following three-year financial impact. **SUMMARY OF BENEFITS** Three-year risk-adjusted 61% \$431K Technology cost savings **BENEFITS PV Î**Î \$4.29M Operational efficiency \$223K \$1.62M Migration time to value

## **FSX FOR ONTAP BY THE NUMBERS**



Avoided costs of hosting equivalent storage on premises of **31%**.

\$104K



Increase in labor efficiency by migrating to FSx for ONTAP of 45%.



Reduction in time to migrate storage to FSx for ONTAP by 40%.

## **VOICE OF THE CUSTOMER**

"Our goals going forward [are] about what you can do from a scalability perspective and from solving strategic business problems. [FSx for ONTAP] provides faster access to storage and helps us be more competitive while lowering costs over time."



Chief technology leader, technology

"AWS helped de-risk our migration projects by using FSx for ONTAP features, the initial migration and ongoing data synchronization was pretty much automatic."



Cheif technology officer, healthcare





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