NetApp Cloud Volumes ONTAP for Google Cloud

Optimize your cloud storage costs and performance while enhancing data protection, security, and compliance with industry-leading data management.

The challenge

Companies across all industries are leveraging cloud to drive business growth and innovation. But despite widespread cloud adoption, many traditional enterprise applications still run on premises because of the difficulty of moving mission-critical workloads to the cloud. Organizations need to modernize applications, acquire new knowledge, and update policies. This makes your cloud journey slow, expensive, and complex.



The opportunity

Get the freedom to run traditional and cloud-native applications anywhere and move them across the hybrid multi cloud, without redesigning your code, your processes, or your teams. Harness cloud advantages faster, and at lower costs, and get peace of mind, knowing that your data is always available, secure, and compliant.

Seven reasons to use NetApp Cloud Volumes ONTAP for Google Cloud





Cost — Drastically lower TCO for standard cloud storage





Performance — Faster response time than commodity block or file cloud storage resources





Portability — Simple, fast replication across zones, regions, and clouds





Security — Built-in data security that you can control

Protection — Peace of mind your data is always restorable





Flexibility — Manage storage in Google Cloud or on premises





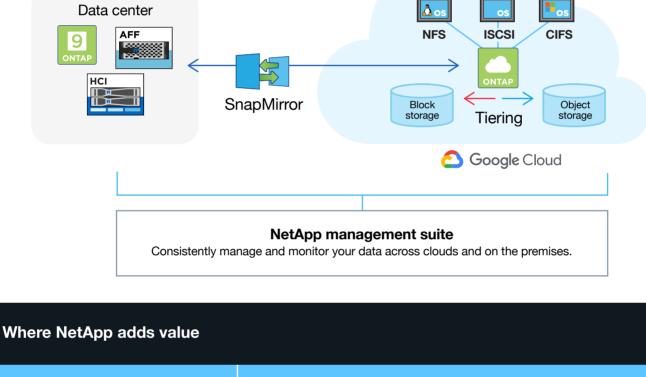
Availability — Provide continuous data availability

Cloud Volumes ONTAP and Google Cloud are the stars of Polygon Pictures' next-generation production platform.

The world's most innovative organizations trust NetApp

With Cloud Volumes ONTAP, the digital animation studio achieves the same level of data management and data access as with its on-premises NetApp ONTAP storage. Read the case study





Quickly migrate applications and run enterprise apps and

file services in Google Cloud

Use case

Maintain business continuit and keep data secure	:у

NetApp benefits

 Achieve more efficient DR than native cloud storage and easy to set up • Leverage NetApp® ONTAP® features and in-house ONTAP expertise

Storage efficiencies reduce cloud footprint

· Move data from on-premises storage to any cloud

Provision data services in any cloud using the same interface

• Tiering puts infrequently accessed blocks into less costly object storage

Dramatically reduce public

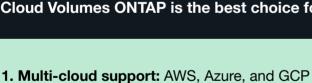
cloud storage spend

Solutions

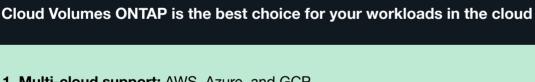


Business applications >

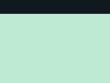




DevOps solutions >



File and block storage >



Disaster recovery >

4. Data management: PIT recovery of data using zero-impact ONTAP Snapshot™ 5. Disaster recovery and failover using SnapMirror®

3. Storage efficiency for cost savings: thin-provisioning, deduplication, compression, compaction

- Cloud Manager helps deploy and monitor storage in the cloud and helps ease license, entitlement and upgrades System Manager manages on-premises systems and Cloud Volumes ONTAP

7. GUI driven deployment and management:

6. Security: Data encryption at the level of the storage volume

2. Multi-protocol support: NFS, CIFS, iSCSI

- 8. Policy-based tiering to lower cost storage tiers
- Supported ONTAP® features in Cloud Volumes ONTAP
- NetApp® Snapshot copies Thin provisioning
- NetApp FlexClone®

Deduplication, compression, compaction

Encryption at rest and in-flight

NetApp SnapMirror®

Licensing

Deploy by the hour from

Google Cloud Marketplace

Pay only for what you use,

by the hour

Instant gratification

Online sales | Auto-renewal

Pay as you go (hourly)

NetApp SnapLock®

· Cold data tiering to object storage

Kubernetes integration with Trident

NFS/CIFS/iSCSI compatibility

High availability

Pay as you go (annually)

Purchase annual commitment for 25% off versus hourly rate

Deploy by the year from

Google Cloud Marketplace

Instant gratification

Online sales | Auto-renewal

Visit us

from NetApp for Google Cloud

Bring your own license

Purchase an annual subscription

Purchase annual subscription

from NetApp

Channel Process

Field sales | Extension PO

Licensed and paid per node | HA pair = 2 licenses

Visit us to learn more about the NetApp and Google Cloud partnership

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