

# Top 10 Reasons for FlexPod and VMware Solutions

Reliable, performant, future-proof VMware infrastructure



We can boost your VMware performance by **200% to 300%** at **75% lower latencies**.  
We can shrink your maintenance windows from hours to minutes.

## TOP 10 REASONS

### Why FlexPod for VMware environments



1

#### Trusted end-to-end solution

Leverage a growing portfolio of end-to-end FlexPod® and VMware® reference architectures. Join over 8,000 world-leading businesses that rely on the experience and innovation of the FlexPod and VMware partnership to modernize data and application infrastructure, along with hybrid cloud connectivity.



2

#### Maximum VMware performance

Maximize VMware performance and ROI and remove storage and infrastructure limitations while driving 200% to 300% higher VMware performance, experiencing 50% to 75% lower latencies, and using about 50% less CPU overhead.



3

#### Lower VMware costs

Reduce VMware infrastructure costs and save up to 5X on VSI or 30X on VDI. Leverage NetApp® ONTAP® data efficiencies, including thin provisioning, data compression, deduplication and compaction, and space-efficient NetApp Snapshot™ copies.



4

#### Unique VMware hybrid cloud value

Only FlexPod and FlexPod XCS offer a diverse, rich portfolio of end-to-end verified vSphere reference architectures (Cisco® CVDs) combined with both native hyperscaler data services integration and NetApp Cloud Volumes ONTAP. This software-defined storage offering delivers advanced data management for file, object, and block workloads. Cloud Volumes ONTAP combined with VMware Cloud™ makes ONTAP-based arrays the perfect storage for all your vSphere applications, on premises and in the cloud.



5

#### Long-standing VMware partner

FlexPod offers a diverse portfolio of 61 end-to-end, tested VMware solutions from an active testing partner for VMware Cloud Foundation™, vSphere, vSphere with SQL Server®, Horizon, and across a wide variety of Cisco networking, compute, NetApp storage, and VMware software versions.



6

#### Unmatched storage flexibility

Gain flexibility with an open, server-agnostic data fabric for VMware, supporting all major protocols for VMware, including iSCSI, FC, FCoE, NVMe/FC, NFS v3 and v4.1, and SMB or S3.



7

#### Industry-leading converged infrastructure

Gain up to 83% faster provisioning, reduce latency by 70%, and deliver 125% ROI payback in 13 months with FlexPod.



8

#### Seamless, cost-efficient path to hybrid cloud

Leverage FlexPod with NetApp Cloud Volumes and VMware Cloud across Amazon Web Services® (VMC), Azure® (AVS), and Google (GCVE), optimizing VMware hybrid cloud efficiency and protection while reducing the cost of VMware Cloud by up to 70%.



9

#### One storage platform for on premises and in the cloud

FlexPod and FlexPod XCS support block, object, and file storage on premises and in the hyperscalers with Cloud Volumes ONTAP, saving VMware clients money and time and giving them one datastore and operational model for the entire VMware estate.



10

#### Future-proof and cloud-proof infrastructure

Simplify the move to next-generation vSphere VMware Cloud Foundation with the first and only converged infrastructure that's natively integrated into the three major hyperscalers.

## Proven and trusted solutions from FlexPod and VMware

For more than 11 years, FlexPod and VMware have defined the industry for the virtualized data center, creating the most trusted storage and virtualized infrastructure solutions while unlocking the full speed, efficiency, and cost savings of your virtualized applications.

Use our trusted FlexPod and VMware solutions to enable your on-premises environment and modernize your hybrid cloud workloads today.



### About NetApp

In a world full of generalists, NetApp is a specialist. We're focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world's biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services, and applications to the right people—anytime, anywhere.