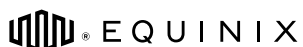
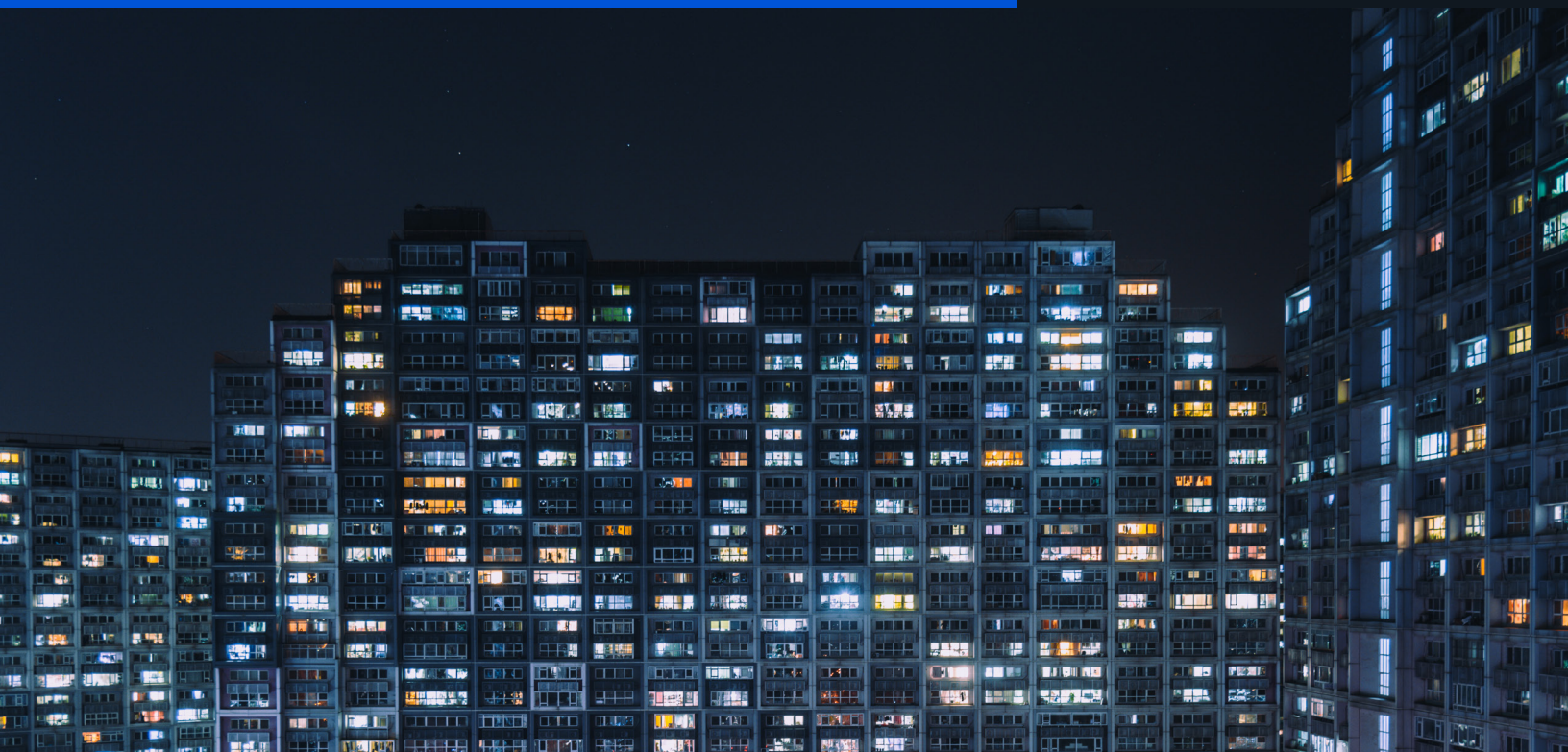


SOLUTION BRIEF

NetApp® Storage on Equinix Metal™



Unlimited flexibility. Real choice.

If digital transformation drives business growth, data is the fuel that accelerates it. However, getting the right data to the right applications at the right time across different tech stacks, clouds, and data centers isn't easy. While business-critical applications often require the performance and availability of on-premises data centers, business demands the financial and operational flexibility and scale of public cloud.

A hybrid, multicloud environment offers a best-of-all-worlds solution for performance and scale. But it can also introduce unwanted complexity. Data management can be complicated by application refactoring, networking access requirements, data privacy and controls, enterprise security and compliance needs, tenancy infrastructure issues across different cloud vendors, multiple subscriptions with different terms and conditions, and unpredictable data growth and compute needs.

Do hybrid multicloud right with NetApp Storage on Equinix Metal

Now it's simpler to build and manage the hybrid multicloud environment your business needs—on premises, in the clouds of your choice, or anywhere in between. Bringing together automated, as-a-service digital infrastructure from Equinix Metal and market-leading storage-as-a-service data management solutions from NetApp, a solution that delivers a true hybrid cloud service with all the compute, network, and storage resources you need to power your business:

- **Cloud-adjacency advantage**—Locate data “next to” the leading cloud providers—including Amazon Web Services, Microsoft Azure, Google Cloud, and more—rather than “in” one public cloud. Your data is close to the public clouds and you can access services such as the latest compute, cloud functions, and analytics, all with dedicated high-speed connections. So you can streamline business processes, leverage all the latest technology of all the major hyperscalers at once, and innovate with speed.
- **More financial and operational flexibility with less risk**—Get storage through a single-tenant, cloud-like user experience and usage-based payment model. You have just one vendor and one monthly bill for the most cost-efficient storage system and advanced data management services available.
- **Pay-as-you-use cost-effectiveness**—Avoid oversubscribing and overprovisioning by converting IT infrastructure to a subscription model.
- **Broadest choice of data storage services**—Match workloads to unified file and block (iSCSI) data storage services including flash storage.
- **Simplified IT**—Monitor, provision, and orchestrate both on-premises and cloud storage services with a single pane of glass, using familiar tools and practices, while visualizing capacity usage across your hybrid cloud environment. Use your IT resources or ours to manage.
- **Superior data protection and security**—Get industry-leading data protection capabilities like encryption, disaster recovery, backup, and ransomware detection and recovery, all built into your monthly price. Meet data and privacy requirements and comply with data sovereignty laws when incorporating public clouds into your IT platform designs.

- **Lightning-fast data access and low latency**—Tier infrequently accessed data to lower-cost storage. Match workloads to the right performance level with four pricing tiers.
- **Consistent controls**—Get the control and governance that your organization is used to, along with capacity to grow as your business expands.
- **Optimized performance**—Match the right workloads to the right clouds, while eliminating lock-in and costly data migrations. Scale storage resources on demand to support rapid growth or seasonal fluctuations, without compromising performance.
- **Proven sustainability**—Achieve targets by selecting sustainable technology and optimizing resources through data tiering, sustainability monitoring, and minimizing overprovisioning.

With NetApp Storage on Equinix Metal, your data storage is within an Equinix Metal data center—next to the flexible, on-demand global interconnection capabilities of the Equinix Fabric.

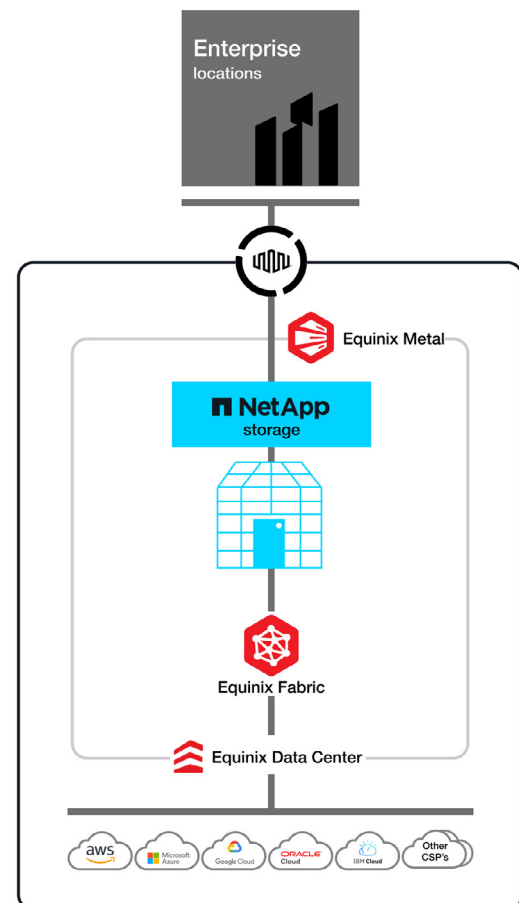


Figure 1: NetApp Storage on Equinix Metal

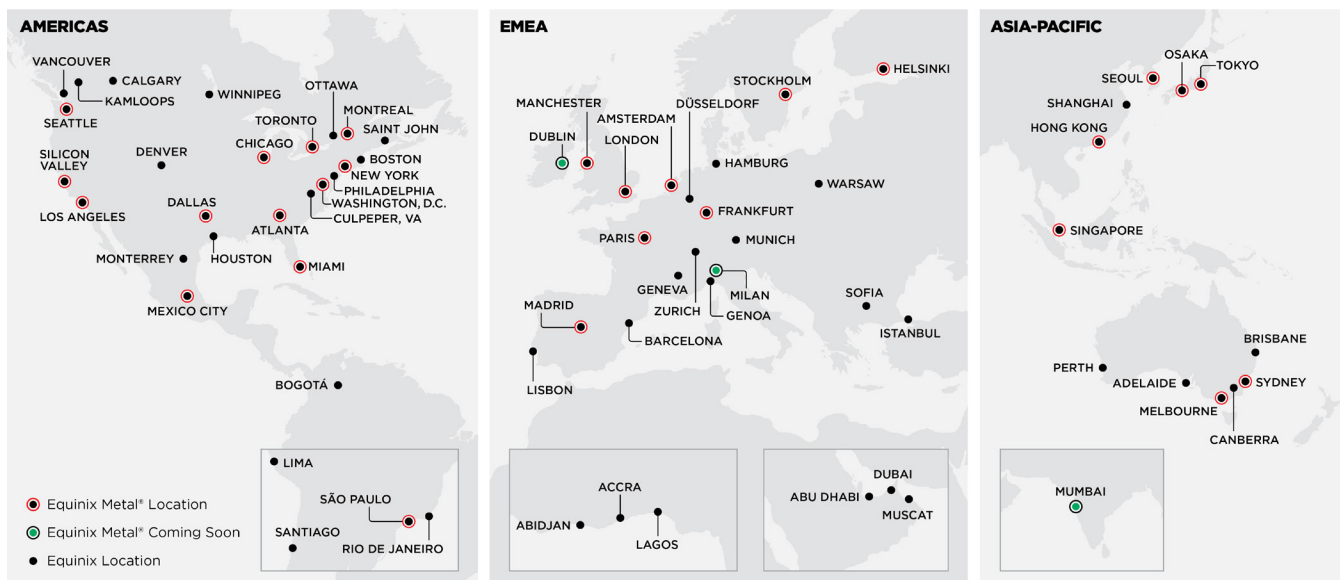
Best-in-class benefits

- **Streamline** with one monthly bill and one vendor to manage with an integrated, single-tenant solution.
- **Choose** how you want to build your hybrid multicloud: on premises, in the cloud, or anywhere in between.
- **Realize** a true hybrid cloud experience with the advantages of cloud-adjacent data and the privacy of a data center.
- **Handle** the most demanding workloads with ease through lightning-fast data access and low latency.
- **Simplify** IT with a single pane of glass to monitor, provision, and orchestrate both on-premises and cloud storage services.
- **Adapt** quickly and efficiently without compromising performance by scaling storage as needs evolve.
- **Protect** your data with unmatched security.
- **Expand into new markets** and improve customer service with minimal latency through more than 28 global NetApp Storage on Equinix Metal data centers.

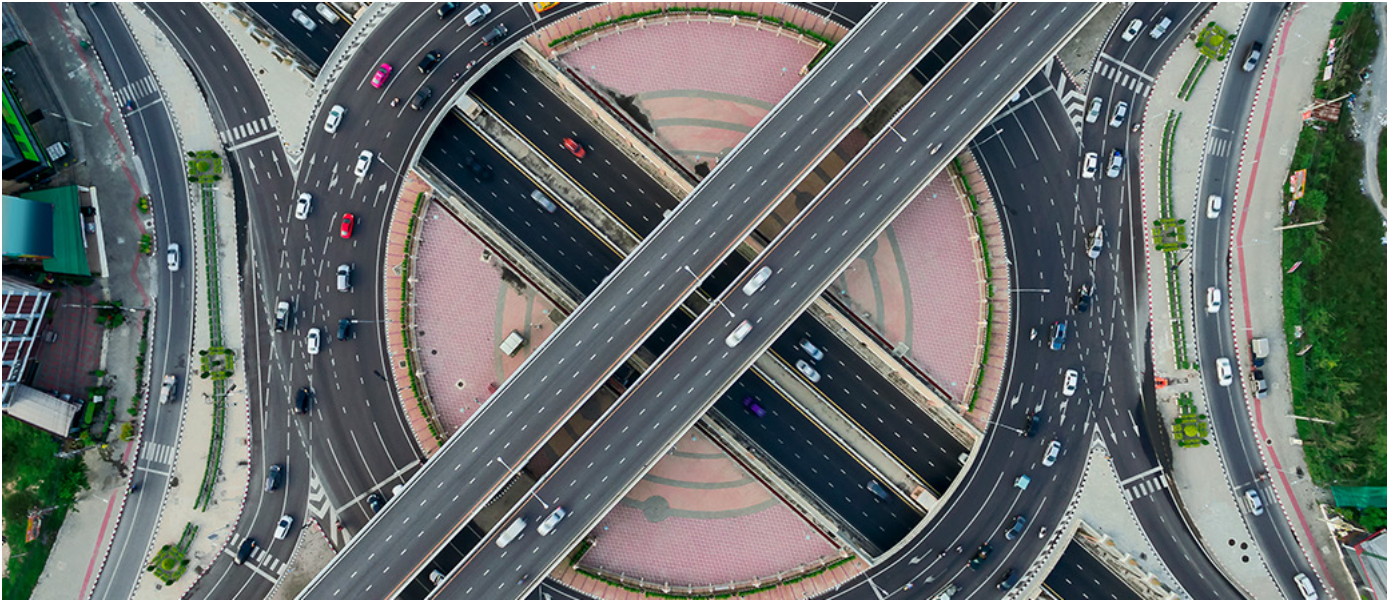
Powering business needs with NetApp Storage on Equinix Metal

Organizations in every industry are adopting NetApp Storage on Equinix Metal to address a wide range of use cases:

- **Business-critical applications**—Enable high performance and low latency access to scale-out with public-cloud-adjacent storage.
- **Data center consolidation (or repatriation)**—Get away from the complexity and cost of managing data centers and consolidate your infrastructure or migrate apps and data back from the cloud into a secure, high-performance Equinix Metal data center.
- **Cost optimization**—Reduce TCO by not over-provisioning and retaining the ability to scale up or down as needs change. Automate movement of infrequently accessed data or archives from on-premises to cloud storage to reduce data storage costs.
- **Data protection**—Get industry-leading data protection capabilities like encryption, disaster recovery, backup, and ransomware detection, all built into your monthly price.
- **Security**—Meet data sovereignty and security requirements with secure, single tenant storage of data in specified cloud locations.
- **Accelerated DevOps**—Create IaaS and PaaS integrations of on-premises, bare metal, and cloud resources to give developers on-demand, secure access to data where and when they need it.
- **Burst for cloud processing**—Temporarily move data from on-prem environments to cloud, or between clouds, for optimized processing.



Extend global reach with 28+ and expanding NetApp Storage on Equinix Metal locations around the world.



Let's simplify hybrid multicloud

Learn how NetApp Storage on Equinix Metal can give you the power of choice and flexibility, with a true hybrid multicloud experience that powers your business faster.

Contact NetApp

Contact Equinix

About NetApp

In a world full of generalists, NetApp is a specialist. We're focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world's biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services, and applications to the right people—anytime, anywhere. www.netapp.com

About Equinix

Equinix (Nasdaq: EQIX) is the world's digital infrastructure company®. Digital leaders harness Equinix's trusted platform to bring together and interconnect foundational infrastructure at software speed. Equinix enables organizations to access all the right places, partners and possibilities to scale with agility, speed the launch of digital services, deliver world-class experiences and multiply their value, while supporting their sustainability goals.



+1 877 263 8277