



SUCCESS STORY
SERVICE PROVIDER



LIDER IT | PROBLEM SOLVED

LIDER IT relies on NetApp's HCI solution to deliver cloud services adapted to customer needs.

LIDER IT adopts NetApp technologies to implement LIDER CLOUD

LIDER IT is a Spanish company founded in 1985 to help customers manage their assets through technology. Amongst their most recently added services is the development of a private cloud capable of meeting the growing needs of customers, for which they have chosen NetApp as a partner.

Data in the cloud is a
crucial
tool for organizations

The
LIDER CLOUD
platform uses
NetApp's HCI

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BUSSINES CHALLENGUES

NetApp technology has enabled LIDER IT to tackle projects such as:

- Deployment of hybrid cloud services
- Data integrity and protection
- Data availability
- Transparent data transfer for users

Data analysis and cloud computing are driving the digital transformation that most organizations form a part of right now. LIDER IT has managed to meet this demand successfully for more than 30 years, enhancing and extending its portfolio of services.

Right from the beginning in 1985, its two main operations have been deploying and maintaining management systems (ERP and CRM), as well as managing systems infrastructures. In addition, it has departments dedicated to other areas where there is growing demand, such as software development, IT security and business intelligence.

To address the new demands of organizations, LIDER IT has chosen to rely on NetApp technologies, which specializes in hybrid cloud data management. HCI (Hybrid Cloud Infrastructure) is one of the solutions that supports the services offered by the consulting firm. Its high performance, flexible scalability and centralized management are advantages that enable it to deliver a cloud computing service adapted to the demanding needs of companies.

In the private cloud LIDER CLOUD each customer can obtain the performance level required to develop their business, focusing on one of the most crucial elements for organizations: data. In this respect, NetApp's technology is helping businesses protect data integrity in their transfer and replication strategy between data centers. Thanks to this, they can deliver optimal availability, including replication without data loss, as well as the option of geographical data replication.

"Data helps you take the right path in decision-making regarding strategy, investment, etc. That's why both LIDER IT and our customers believe these data should

be in the best possible place, and that's why we opted for NetApp, based on its reliability, performance and flexibility," Tomás Martín Martín, Partner and Director of the Systems Department at LIDER IT. "We are very satisfied with the channel treatment and constant evolution of solutions, as well as the after-sales support, as NetApp is always pro-active."

SOLUTION COMPONENTS

NETAPP PRODUCTS

HCI

FAS

SnapMirror

ENVIRONMENT

VMware, Backup con Veeam, Microsoft Dynamics y Navision, Sage & MS Office 3

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NetApp is the data authority for hybrid cloud. We provide a full range of hybrid cloud data services that simplify management of applications and data across cloud and on-premises environments to accelerate digital transformation. Together with our partners, we empower global organizations to unleash the full potential of their data to expand customer touchpoints, foster greater innovation, and optimize their operations. For more information, visit www.netapp.com #DataDriven

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