NETAPP, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions) (Unaudited)

(Unaudited)		uary 25, 2019	April 27, 2018		
ASSETS					
Current assets:					
Cash, cash equivalents and investments	\$	4,049	\$	5,391	
Accounts receivable		872		1,047	
Inventories		100		122	
Other current assets		340		392	
Total current assets		5,361		6,952	
Property and equipment, net		763		756	
Goodwill and purchased intangible assets, net		1,798		1,833	
Other non-current assets		496		450	
Total assets	\$	8,418	\$	9,991	
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:					
Accounts payable	\$	497	\$	609	
Accounts payable Accrued expenses	φ	730	Ф	825	
Commercial paper notes		163		385	
Current portion of long-term debt		399		363	
Short-term deferred revenue and financed unearned services revenue		1,641		1,712	
Total current liabilities		3,430		3,531	
Long-term debt		1,144		1,541	
Other long-term liabilities		898		992	
Long-term deferred revenue and financed unearned services revenue		1,716		1,651	
Total liabilities		7,188		7,715	
0. 11 11 1 2		1.000		2.25	
Stockholders' equity	φ.	1,230	Ф	2,276	
Total liabilities and stockholders' equity	\$	8,418	\$	9,991	

NETAPP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In millions, except per share amounts)

(Unaudited)

		Three Mo	ì	Nine Months Ended				
		uary 25, 2019	Janua 20	ry 26,	Jai	nuary 25, 2019		nuary 26, 2018
Revenues:								
Product	\$	967	\$	952	\$	2,755	\$	2,498
Software maintenance		239		221		704		668
Hardware maintenance and other services		357		366		1,095		1,109
Net revenues		1,563		1,539		4,554		4,275
Cost of revenues:								
Cost of product		469		469		1,295		1,242
Cost of software maintenance		10		6		25		19
Cost of hardware maintenance and other services		102		108		315		334
Total cost of revenues		581		583		1,635		1,595
Gross profit		982		956		2,919	·	2,680
•						<u> </u>		
Operating expenses:								
Sales and marketing		401		419		1,218		1,263
Research and development		203		193		622		580
General and administrative		67		72		209		209
Restructuring charges		_		_		19		_
Gain on sale of properties				(218)				(218)
Total operating expenses		671		466		2,068		1,834
Income from operations		311		490		851		846
Other income, net		8		14		33		25
Income before income taxes		319		504		884		871
Provision for income taxes		70		983		111		1,045
			Φ.		Φ.		Φ.	· .
Net income (loss)	\$	249	\$	(479)	\$	773	\$	(174)
Net income (loss) per share:								
Basic	\$	1.00	\$	(1.79)	\$	3.01	\$	(0.65)
Diluted	\$	0.98	\$	(1.79)	\$	2.94	\$	(0.65)
	-		-				_	
Shares used in net income (loss) per share calculations:				A = 0				
Basic		250		268		257		269
Diluted		255		268		263		269
Cash dividends declared per share	\$	0.40	\$	0.20	\$	1.20	\$	0.60
cash dividends decidied per share	Ψ	0.70	Ψ	0.20	Ψ	1.20	Ψ	0.00

NETAPP, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions)

(Unaudited)

(Unaud	lited)				
		Three Mon			ths Ended
		ary 25, 019	January 26,	January 25, 2019	January 26,
Cash flows from operating activities:	. 2	019	2018	2019	2018
Net income (loss)	\$	249	\$ (479)) \$ 773	\$ (174)
Adjustments to reconcile net income (loss) to net cash provided	Ψ	277	ψ (+/)) ф 773	ψ (1/4)
by operating activities:					
Depreciation and amortization		51	48	149	150
Stock-based compensation		43	38	121	125
Deferred income taxes		4	205	(21)	245
Gain on sale of properties		_	(218		(218)
Other items, net		(3)	(3		(8)
Changes in assets and liabilities, net of acquisitions of		` '	•		, ,
businesses:					
Accounts receivable		(104)	(156)) 165	(10)
Inventories		(14)	10	22	68
Accounts payable		26	81	(101)	115
Accrued expenses		77	126	(85)	58
Deferred revenue and financed unearned services					
revenue		146	64	17	(99)
Long-term taxes payable		3	721	(60)	723
Changes in other operating assets and liabilities, net		(27)	(17		9
Net cash provided by operating activities		451	420	942	984
Cash flows from investing activities:					
Redemptions (purchases) of investments, net		172	(226)		(178)
Purchases of property and equipment		(31)	(32)) (138)	(97)
Proceeds from sale of properties		_	210		210
Acquisitions of businesses, net of cash acquired		(1)		(3)	(75)
Other investing activities, net		(1)	(1)		(1)
Net cash provided by (used in) investing activities		140	(49	521	(141)
Cash flows from financing activities:					
Proceeds from issuance of common stock under employee stock award plans		53	100	118	157
Payments for taxes related to net share settlement of stock		33	100	110	137
awards		(3)	(7) (92)	(67)
Repurchase of common stock		(550)	(150		(450)
Proceeds from (repayments of) commercial paper notes,		(550)	(100)	(1,011)	(.00)
net		(86)	(86) (221)	132
Issuance of long-term debt, net			_		795
Repayment of long-term debt		_	(750)) —	(750)
Dividends paid		(99)	(53)	(306)	(161)
Other financing activities, net		(3)	(5	(5)	(6)
Net cash used in financing activities		(688)	(951	(2,117)	(350)
Effect of exchange rate changes on cash, cash equivalents and					
restricted cash		8	24	(17)	37
Net increase (decrease) in cash, cash equivalents and restricted					
cash		(89)	(556)	(671)	530
Cash, cash equivalents and restricted cash:					
Beginning of period		2,365	3,536		2,450
End of period	\$	2,276	\$ 2,980	\$ 2,276	\$ 2,980

SELECTED CONDENSED CONSOLIDATED BALANCE SHEET LINE ITEMS (In millions)

(In millions) (Unaudited)

	As of April 27, 2018							
ASSETS	As Previously Reported		Impact of ASC 606 Adoption		As	Adjusted		
Accounts receivable	\$	1,009	\$	38	\$	1,047		
Inventories		126		(4)		122		
Other current assets		330		62		392		
Other non-current assets		420		30		450		
LIABILITIES AND STOCKHOLDERS' EQUITY								
Short-term deferred revenue and financed unearned services revenue	\$	1,804	\$	(92)	\$	1,712		
Other long-term liabilities		961		31		992		
Long-term deferred revenue and financed unearned services revenue		1,673		(22)		1,651		
Total stockholders' equity		2,067		209		2,276		

NETAPP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In millions, except per share amounts) (Unaudited)

	Three Months Ended					Nine Months Ended				<u> </u>	
			Janua	ry 26, 2018					nuary	26, 2018	
		As eviously eported	-	pact of ASC 6 Adoption		As usted		As eviously eported	-	eact of ASC Adoption	C As Adjusted
Revenues:											
Product	\$	920	\$	32	\$	952	\$	2,450	\$	48	\$ 2,498
Software maintenance		237		(16)		221		711		(43)	668
Hardware maintenance and other services		366		<u> </u>		366		1,109		<u> </u>	1,109
Net revenues		1,523		16		1,539		4,270		5	4,275
Cost of revenues:											
Cost of product		468		1		469		1,238		4	1,242
Cost of software maintenance		6		_		6		19		_	19
Cost of hardware maintenance and other services		108		_		108		336		(2)	334
Total cost of revenues		582	·	1		583		1,593	·	2	1,595
Gross profit		941		15		956		2,677		3	2,680
On											
Operating expenses:		423		(4)		419		1 260		(5)	1 262
Sales and marketing Research and development		193		(4)		193		1,268 580		(5)	1,263 580
General and administrative		72		_		72		209		_	209
Gain on sale of properties		(218)		_		(218)		(218)			(218)
Total operating expenses		470		(4)		466		1,839		(5)	1,834
					•				•		·
Income from operations		471		19		490		838		8	846
Other income, net	_	14		<u> </u>		14		25		<u> </u>	25
Income before income taxes		485		19		504		863		8	871
Provision for income taxes		991		(8)		983		1,058		(13)	1,045
Net loss	\$	(506)	\$	27	\$	(479)	\$	(195)	\$	21	<u>\$ (174)</u>
W.1											
Net loss per share:	¢	(1.00)	d.	0.10	¢	(1.70)	ф	(0.72)	¢.	0.07	¢ (0.65)
Basic	\$	(1.89)	\$	0.10	\$	(1.79)	\$	(0.72)	\$	0.07	\$ (0.65)
Diluted	\$	(1.89)	\$	0.10	\$	(1.79)	\$	(0.72)	\$	0.07	<u>\$ (0.65)</u>
Shares used in net loss per share calculations:											
Basic	_	268	_	268		268		269	_	269	269
Diluted		268		268		268		269		269	269
	_				_		_		_		

NETAPP, INC. SUPPLEMENTAL DATA

(In millions except net income per share, percentages, DSO, DIO, DPO, CCC and Inventory Turns) (Unaudited)

	Q3 1	FY'19	Q2	Q2 FY'19		3 FY'18		
Revenues								
Product	\$	967	\$	913	\$	952		
Strategic	\$	674	\$	649	\$	657		
Mature	\$	293	\$	264	\$	295		
Software Maintenance	\$	239	\$	236	\$	221		
Hardware Maintenance and Other Services	\$	357	\$	368	\$	366		
Hardware Maintenance Support Contracts	\$	292	\$	303	\$	300		
Professional and Other Services	\$	65	\$	65	\$	66		
Net Revenues	\$	1,563	\$	1,517	\$	1,539		
Geographic Mix	% of Q3 FY'19 Revenue		% of	Q2 FY'19	% of	f Q3 FY'18		
	-			Revenue		Revenue		
Americas		52%		57%		53%		
Americas Commercial		41%		44%		43%		
U.S. Public Sector		11%		14%		10% 33%		
EMEA Asia Pacific		33% 14%		28% 15%		14%		
EMEA		14% 23 FY'19	% of	15% Q2 FY'19	% of	14% f Q3 FY'18		
EMEA Asia Pacific Pathways Mix		14% 23 FY'19 Revenue	% of	15% Q2 FY'19 Revenue	% of	14% f Q3 FY'18 Revenue		
EMEA Asia Pacific		14% 23 FY'19	% of	15% Q2 FY'19	% of	14% f Q3 FY'18		
EMEA Asia Pacific Pathways Mix Direct		14% 23 FY'19 Revenue 19% 81%	% of	15% Q2 FY'19 Revenue 23%		14% f Q3 FY'18 Revenue 22% 78%		
EMEA Asia Pacific Pathways Mix Direct Indirect		14% 23 FY'19 Revenue 19%		15% Q2 FY'19 Revenue 23%		14% f Q3 FY'18 Revenue 22%		
EMEA Asia Pacific Pathways Mix Direct Indirect		14% 23 FY'19 Revenue 19% 81%		15% Q2 FY'19 Revenue 23% 77%		14% f Q3 FY'18 Revenue 22% 78%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin Product		14% 23 FY'19 Revenue 19% 81% FY'19 63.7% 52.6%		15% Q2 FY'19 Revenue 23% 77%		14% f Q3 FY'18 Revenue 22% 78%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin		14% 23 FY'19 Revenue 19% 81%		15% Q2 FY'19 Revenue 23% 77% FY'19 64.9%		14% f Q3 FY'18 Revenue 22% 78% 3 FY'18 63.0%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin Product		14% 23 FY'19 Revenue 19% 81% FY'19 63.7% 52.6%		15% Q2 FY'19 Revenue 23% 77% FY'19 64.9% 54.1%		14% f Q3 FY'18 Revenue 22% 78% 3 FY'18 63.0% 51.8%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin Product Software Maintenance	Q3]	14% 23 FY'19 Revenue 19% 81% FY'19 63.7% 52.6% 95.8% 72.3%	Q2	15% Q2 FY'19 Revenue 23% 77% FY'19 64.9% 54.1% 96.6% 71.5%	Q3	14% f Q3 FY'18 Revenue 22% 78% 3 FY'18 63.0% 51.8% 97.3% 71.3%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin Product Software Maintenance Hardware Maintenance and Other Services Non-GAAP Income from Operations, Income before Income Taxes & Effective Tax Rate	Q3]	14% 23 FY'19 Revenue 19% 81% FY'19 63.7% 52.6% 95.8%	Q2	15% Q2 FY'19 Revenue 23% 77% FY'19 64.9% 54.1% 96.6% 71.5%	Q3	14% f Q3 FY'18 Revenue 22% 78% 3 FY'18 63.0% 51.8% 97.3% 71.3%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin Product Software Maintenance Hardware Maintenance and Other Services Non-GAAP Income from Operations, Income before Income Taxes & Effective Tax Rate Non-GAAP Income from Operations	Q3 1	14% 23 FY'19 Revenue 19% 81% FY'19 63.7% 52.6% 95.8% 72.3% FY'19 367	Q2	15% Q2 FY'19 Revenue 23% 77% FY'19 64.9% 54.1% 96.6% 71.5% FY'19 336	Q	14% f Q3 FY'18 Revenue 22% 78% 3 FY'18 63.0% 51.8% 97.3% 71.3%		
EMEA Asia Pacific Pathways Mix Direct Indirect Non-GAAP Gross Margins Non-GAAP Gross Margin Product Software Maintenance Hardware Maintenance and Other Services Non-GAAP Income from Operations, Income before Income Taxes & Effective Tax Rate	Q3 1	14% 23 FY'19 Revenue 19% 81% FY'19 63.7% 52.6% 95.8% 72.3%	Q2	15% Q2 FY'19 Revenue 23% 77% FY'19 64.9% 54.1% 96.6% 71.5%	Q	14% f Q3 FY'18 Revenue 22% 78% 3 FY'18 63.0% 51.8% 97.3% 71.3%		

Non-GAAP Net Income

	Q3	FY'19	Q2	FY'19	Q3	FY'18
Non-GAAP Net Income	\$	305	\$	280	\$	289
Non-GAAP Weighted Average Common Shares Outstanding,						
Diluted		255		264		276
Non-GAAP Income per Share, Diluted	\$	1.20	\$	1.06	\$	1.05

Select Balance Sheet Items

	Q3	3 FY'19	Q2	2 FY'19	Q3	3 FY'18
Deferred Revenue and Financed Unearned Services Revenue	\$	3,357	\$	3,206	\$	3,143
DSO (days)		51		46		46
DIO (days)		16		14		14
DPO (days)		78		79		71
CCC (days)		(11)		(19)		(12)
Inventory Turns		23		25		26

Days sales outstanding (DSO) is defined as accounts receivable divided by net revenues, multiplied by the number of days in the quarter.

Days inventory outstanding (DIO) is defined as net inventories divided by cost of revenues, multiplied by the number of days in the quarter.

Days payables outstanding (DPO) is defined as accounts payable divided by cost of revenues, multiplied by the number of days in the quarter.

Cash conversion cycle (CCC) is defined as DSO plus DIO minus DPO.

Inventory turns is defined as annualized cost of revenues divided by net inventories.

Select Cash Flow Statement Items

	Q3 FY'19			FY'19	Q	3 FY'18
Net Cash Provided by Operating Activities	\$	451	\$	165	\$	420
Purchases of Property and Equipment	\$	31	\$	43	\$	32
Free Cash Flow	\$	420	\$	122	\$	388
Free Cash Flow as a % of Net Revenues		26.9%		8.0%		25.2%

Free cash flow is a non-GAAP measure and is defined as net cash provided by operating activities less purchases of property and equipment.

Some items may not add or recalculate due to rounding.

NETAPP, INC.

RECONCILIATION OF NON-GAAP TO GAAP INCOME STATEMENT INFORMATION

(In millions, except net income per share amounts)

	Q3'	FY19	Q2	'FY19	<u>Q</u> 3	'FY18
NET INCOME	\$	249	\$	241	\$	(479)
Adjustments:						, ,
Amortization of intangible assets		13		12		14
Stock-based compensation		43		38		38
Litigation settlements		_		_		5
Gain on sale of properties		_				(218)
Income tax effects		_		(11)		73
Tax reform		_				856
NON-GAAP NET INCOME	\$	305	\$	280	\$	289
COST OF REVENUES	\$	581	\$	543	\$	583
Adjustments:	7		-		-	
Amortization of intangible assets		(10)		(9)		(10)
Stock-based compensation		(4)		(2)		(3)
NON-GAAP COST OF REVENUES	\$	567	\$	532	\$	570
COST OF PRODUCT REVENUES	\$	469	\$	428	\$	469
	Þ	409	Þ	428	Э	409
Adjustments: Amortization of intangible assets		(10)		(0)		(10)
		. ,		(9)		(10)
Stock-based compensation NON-GAAP COST OF PRODUCT REVENUES	¢	(1)	¢	410	ф	450
NON-GAAP COST OF PRODUCT REVENUES	\$	458	\$	419	\$	459
COST OF HARDWARE MAINTENANCE AND OTHER SERVICES REVENUES	\$	102	\$	107	\$	108
Adjustment:						
Stock-based compensation		(3)		(2)		(3)
NON-GAAP COST OF HARDWARE MAINTENANCE AND OTHER SERVICES						
REVENUES	\$	99	\$	105	\$	105
GROSS PROFIT	\$	982	\$	974	\$	956
Adjustments:	·					
Amortization of intangible assets		10		9		10
Stock-based compensation		4		2		3
NON-GAAP GROSS PROFIT	\$	996	\$	985	\$	969

NETAPP, INC.

RECONCILIATION OF NON-GAAP TO GAAP INCOME STATEMENT INFORMATION

(In millions, except net income per share amounts)

	Q3'	FY19	Q2	'FY19	<u>Q</u> 3	'FY18
SALES AND MARKETING EXPENSES	\$	401	\$	408	\$	419
Adjustments:	Ψ	101	Ψ	100	Ψ	117
Amortization of intangible assets		(3)		(3)		(4)
Stock-based compensation		(19)		(16)		(16)
NON-GAAP SALES AND MARKETING EXPENSES	\$	379	\$	389	\$	399
	<u> </u>	-	-		_	
RESEARCH AND DEVELOPMENT EXPENSES	\$	203	\$	211	\$	193
Adjustment:						
Stock-based compensation		(13)		(12)		(11)
NON-GAAP RESEARCH AND DEVELOPMENT EXPENSES	\$	190	\$	199	\$	182
	-					
GENERAL AND ADMINISTRATIVE EXPENSES	\$	67	\$	69	\$	72
Adjustment:						
Stock-based compensation		(7)		(8)		(8)
Litigation settlements						(5)
NON-GAAP GENERAL AND ADMINISTRATIVE EXPENSES	\$	60	\$	61	\$	59
	' <u>-</u>					
GAIN ON SALE OF PROPERTIES	\$	_	\$	_	\$	(218)
Adjustment:						
Gain on sale of properties						218
NON-GAAP GAIN ON SALE OF PROPERTIES	\$		\$		\$	
OPERATING EXPENSES	\$	671	\$	688	\$	466
Adjustments:						
Amortization of intangible assets		(3)		(3)		(4)
Stock-based compensation		(39)		(36)		(35)
Litigation settlements		_		_		(5)
Gain on sale of properties						218
NON-GAAP OPERATING EXPENSES	\$	629	\$	649	\$	640

NETAPP, INC. RECONCILIATION OF NON-GAAP TO GAAP INCOME STATEMENT INFORMATION

(In millions, except net income per share amounts)

	Q3	'FY19	Q2	'FY19	Q 3	'FY18
INCOME FROM OPERATIONS	\$	311	\$	286	\$	490
Adjustments:						
Amortization of intangible assets		13		12		14
Stock-based compensation		43		38		38
Litigation settlements		_		—		5
Gain on sale of properties				<u> </u>		(218)
NON-GAAP INCOME FROM OPERATIONS	\$	367	\$	336	\$	329
INCOME BEFORE INCOME TAXES	\$	319	\$	293	\$	504
Adjustments:						
Amortization of intangible assets		13		12		14
Stock-based compensation		43		38		38
Litigation settlements		_		_		5
Gain on sale of properties		—		—		(218)
NON-GAAP INCOME BEFORE INCOME TAXES	\$	375	\$	343	\$	343
PROVISION FOR INCOME TAXES	\$	70	\$	52	\$	983
Adjustments:						
Income tax effects		_		11		(73)
Tax reform		_		_		(856)
NON-GAAP PROVISION FOR INCOME TAXES	\$	70	\$	63	\$	54
		_		_		
NET INCOME (LOSS) PER SHARE	\$	0.98	\$	0.91	\$	(1.79)
Adjustments:						
Amortization of intangible assets		0.05		0.05		0.05
Stock-based compensation		0.17		0.14		0.14
Litigation settlements		_		_		0.02
Gain on sale of properties		_		_		(0.81)
Income tax effects		_		(0.04)		0.27
Tax reform		_		_		3.19
NON-GAAP NET INCOME PER SHARE	\$	1.20	\$	1.06	\$	1.05

In Q3'FY18, our GAAP net loss per share was calculated using basic shares of 268 million, as the impact of common stock equivalents would have been anti-dilutive. Additionally, each adjustment presented in the reconciliation was computed using basic shares. However, because we reported net income on a non-GAAP basis, non-GAAP net income per share was computed using diluted shares of 276 million. As a result of the difference in the number of shares, the summation of GAAP net loss per share and the adjustments does not equal non-GAAP net income per share.

RECONCILIATION OF NON-GAAP TO GAAP GROSS MARGIN

(\$ in millions)

	Q3'FY1	9 Q	2'FY19	Q3	3'FY18
Gross margin-GAAP	62	.8%	64.2%		62.1%
Cost of revenues adjustments	0	.9%	0.7%		0.8%
Gross margin-Non-GAAP	63	.7%	64.9%		63.0%
GAAP cost of revenues	\$ 58	31 \$	543	\$	583
Cost of revenues adjustments:					
Amortization of intangible assets	(1	10)	(9)		(10)
Stock-based compensation		(4)	(2)		(3)
Non-GAAP cost of revenues	\$ 50	57 \$	532	\$	570
Net revenues	\$ 1,50	53 \$	1,517	\$	1,539

RECONCILIATION OF NON-GAAP TO GAAP PRODUCT GROSS MARGIN (\$ in millions)

	Q3'	FY19	Q2'F	TY19	<u>Q3'</u>	FY18
Product gross margin-GAAP		51.5%		53.1%		50.7%
Cost of product revenues adjustments		1.1%	-	1.0%		1.1%
Product gross margin-Non-GAAP		52.6%		54.1%		51.8%
	Φ.	4.50	Φ.	400	Φ.	4.60
GAAP cost of product revenues	\$	469	\$	428	\$	469
Cost of product revenues adjustments:						
Amortization of intangible assets		(10)		(9)		(10)
Stock-based compensation		(1)				<u> </u>
Non-GAAP cost of product revenues	\$	458	\$	419	\$	459
Product revenues	\$	967	\$	913	\$	952

RECONCILIATION OF NON-GAAP TO GAAP HARDWARE MAINTENANCE AND OTHER SERVICES GROSS MARGIN (\$ in millions)

	Q3'	FY19	Q2'F	Y19	Q3	FY18
Hardware maintenance and other services gross margin-GAAP		71.4%		70.9%		70.5%
Cost of hardware maintenance and other services revenues adjustment		0.8%		0.5%		0.8%
Hardware maintenance and other services gross margin-Non-GAAP		72.3%		71.5%		71.3%
GAAP cost of hardware maintenance and other services revenues	\$	102	\$	107	\$	108
Cost of hardware maintenance and other services revenues adjustment:						
Stock-based compensation		(3)		(2)		(3)
Non-GAAP cost of hardware maintenance and other services revenues	\$	99	\$	105	\$	105
	-					
Hardware maintenance and other services revenues	\$	357	\$	368	\$	366

RECONCILIATION OF NON-GAAP TO GAAP EFFECTIVE TAX RATE

	Q3'FY19	Q2'FY19	Q3'FY18
GAAP effective tax rate	21.9%	17.7%	195.0%
Adjustments:			
Income tax effects	(2.7)%	0.8%	(9.5)%
Tax reform	—%	%	(169.8)%
Non-GAAP effective tax rate	19.3%	18.5%	15.7%

RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES TO FREE CASH FLOW (NON-GAAP) (In millions)

	Q3'	FY19	Q2'FY19		Q3'FY18	
Net cash provided by operating activities	\$	451	\$	165	\$	420
Purchases of property and equipment		(31)		(43)		(32)
Free cash flow	\$	420	\$	122	\$	388

Some items may not add or recalculate due to rounding.

NETAPP, INC.

RECONCILIATION OF NON-GAAP GUIDANCE TO GAAP EXPRESSED AS EARNINGS PER SHARE FOURTH QUARTER FISCAL 2019

	Fourth Quarter Fiscal 2019
Non-GAAP Guidance - Net Income Per Share	\$1.22 - \$1.28
Tion of the Galdanies Tiet mediae For Share	Ψ1.22 Ψ1.20
Adjustments of Specific Items to Net Income	
Per Share for the Fourth Quarter Fiscal 2019:	
Amortization of intangible assets	(0.04)
Stock-based compensation expense	(0.14)
Income tax effects	0.02
Total Adjustments	(0.16)
GAAP Guidance - Net Income Per Share	\$1.06 - \$1.12

Press Contact:

Madge Miller NetApp 1 408 419 5263 madge.miller@netapp.com

Investor Contact:

Kris Newton NetApp 1 408 822 3312 kris.newton@netapp.com